

allegro

HALF-YEAR REPORT
OF ALLEGRO.EU GROUP

for six month period
ended 30 June 2024

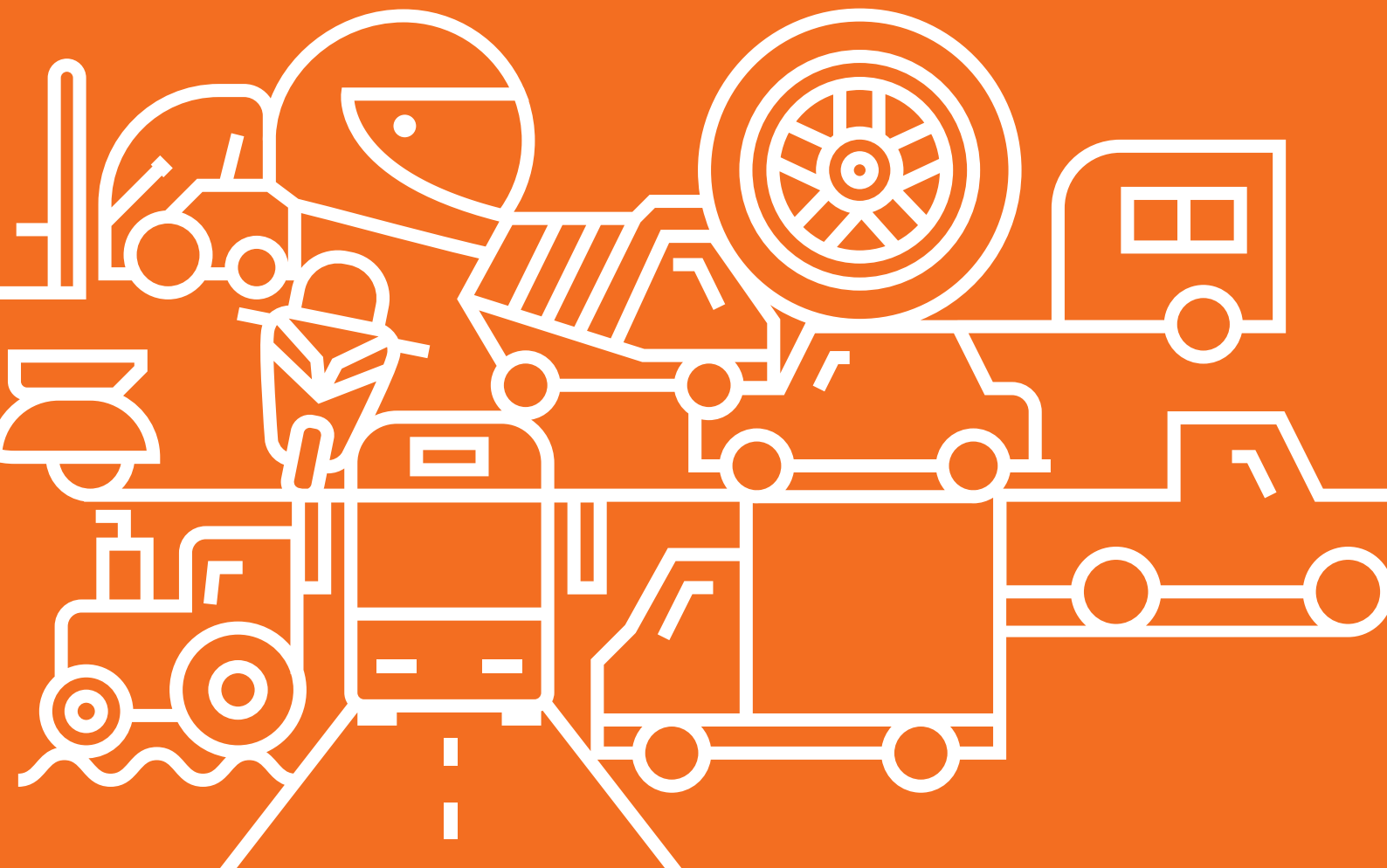


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I.
GENERAL
INFORMATION

1. Definitions

Unless otherwise required by the context, the following definitions shall apply throughout the document:

"1P"	First-party.
"3P"	Third-party.
"9M"	Nine-month period ended 30 September for a given year.
"AIP"	Allegro Incentive Plan.
"Allegro"	Allegro sp. z o.o.
"Allegro International Segment"	Segment covering B2C trading on territory of the Czech Republic and Slovakia, comprising the online marketplace and relevant services such as consumer lending and logistics operations (includes Allegro.cz and Allegro.sk trading conducted by the Allegro sp. z o.o. legal entity).
"Allegro Pay"	Allegro Pay Sp. z o.o.
"APMs" or "Lockers"	Automated Parcel Machines.
"BaaS"	Banking-as-a-Service.
"BNPL"	Buy Now Pay Later.
"Board"	Board of Directors of Allegro.eu
"Ceneo.pl"	Ceneo.pl sp. z o.o.
"CEE"	Central and Eastern Europe.
"CE-5"	Five countries in Central Europe where Mall Group operates: Croatia, Czech Republic, Hungary, Slovakia, Slovenia.
"Cinven"	Depending on the context, any of, or collectively, Cinven Partnership LLP, Cinven Holdings Guernsey Limited, Cinven (Luxco 1) S.A. and their respective "associates" (as defined in the UK Companies Act 2006) and/or funds managed or advised by any of the foregoing.
"Company" or "Allegro.eu"	Allegro.eu, a public limited liability company (société anonyme), incorporated under the laws of the Grand Duchy of Luxembourg, having its registered office at 1, rue Hildegard von Bingen, L-1282 Luxembourg, Grand Duchy of Luxembourg and registered with the Luxembourg Trade and Companies' Register (Registre de Commerce et des Sociétés, Luxembourg) under number B214830.

"CPC"	Cost Per Click.
"CZK"	Czech koruna, the lawful currency of the Czech Republic.
"eBilet"	eBilet Polska Sp. z o.o.
"EC"	European Commission.
"EU"	European Union.
"FY"	A financial year of the Group ending on 31 December of the relevant civil year.
"GMV"	Gross merchandise value.
"Group" or "Allegro Group"	Allegro.eu and its consolidated subsidiaries.
"IAS"	International Accounting Standards as adopted by the EU.
"IFRS"	International Financial Reporting Standards, as adopted by the EU.
"IPO"	The initial public offering of the shares of the Company on the WSE.
"International Operations"	Sum of "Mall Segment" and "Allegro International Segment", after inter-segment eliminations.
"IT"	Information Technology.
"Items sold"	The sum of all items of product sold on the marketplace over a period of time. For example, a purchase of two units of a specific product from a seller in a single purchase transaction is counted as two items.
"H1"	First half of a given year, six-month period, ended 30 June.
"H2"	Second half of a given year, six-month period ended 31 December.
"Key Managers"	Person Discharging Managerial Responsibilities, jointly: Members of the Board of Directors of Allegro.eu, Management Board Members of Allegro.

"Leverage"	Group Net debt divided by Group Adjusted EBITDA for the preceding twelve months, including IFRS 16 impact. Non IFRS measure.
"Lockers" or "APMs"	Automated Parcel Machines.
"LTM"	Last twelve months. Represents twelve months preceding the end of a period.
"Luxembourg"	The Grand Duchy of Luxembourg.
"Mall Group"	Mall Group a.s., including its operating direct and indirect subsidiaries.
"Mall Group Acquisition"	Acquisition of the Mall Group a.s. and WE DO CZ s.r.o., announced on 4 November 2021 and closed on 1 April 2022.
"Mall Segment"	Mall Group a.s. and its operating direct and indirect subsidiaries as of H1 2024: Allegro Retail a.s. (before merger on 1st Jan 2024: Internet Mall a.s., AMG Media a.s, CZC.cz s.r.o., WE DO s.r.o. (CZ) , Internet Mall Hungary Kft, Mimovrste, , Internet Mall Slovakia s.r.o., Internet Mall d.o.o., m-HU Internet Kft., WE DO s.r.o (SK). These entities comprise the "Mall Segment" reportable in the Group's financial statements.
"MOV"	Minimum order value necessary to receive a service or a discount.
"N/A"	Not applicable.
"NDD"	Next Day Delivery.
"Permira"	Depending on the context, any of, or collectively, Permira Holdings Limited, Permira Credit Managers Limited, Permira Advisers (London) Limited, Permira Advisers LLP and each of Permira Holdings Limited's subsidiary undertakings from time to time, including the various entities that individually act as advisers or consultants in relation to the funds advised and/or managed by Permira.
"PLN" or "złoty"	Polish zloty, the lawful currency of Poland.
"Poland"	The Republic of Poland.
"Polish Operations"	Allegro.eu, Allegro Treasury S.à r.l. and its consolidated subsidiaries operating in Poland, being the sum of "Allegro", "Ceneo" and "Other" reportable segments: Allegro Sp. z o.o., Allegro Pay sp. z o.o., Allegro Finance sp. z o.o., Opennet.pl sp. z o.o. and SCB Warszawa sp. z o.o. together form the "Allegro segment"; Ceneo.pl Sp. z o.o. forms the "Ceneo segment"; Allegro Treasury S.à r.l., Allegro.eu and eBilet Polska Sp. z o.o. together form the "Other segment".
"pp"	Percentage points.
"PPA"	Purchase Price Allocation.
"PPC"	Pay Per Click.
"PSU"	Performance Share Unit plan which represents part of AIP.
"Q1"	First quarter of a given year, a three-month period ended 31 March.
"Q2"	Second quarter of a given year, a three-month period ended 30 June.
"Q3"	Third quarter of a given year, a three-month period ended 30 September.
"Q4"	Fourth quarter of a given year, a three-month period ended 31 December.

"QoQ"	Quarter over quarter, i.e. sequential quarterly change.
"Report"	This interim report of the Company for the six month periods ended 30 June 2024.
"RSU"	Restricted Stock Unit plan which represents part of AIP.
"SDG"	Sustainable Development Goals
"Senior Managers"	Individuals, in addition to the Board of Directors, considered relevant to establishing that the Group has the appropriate expertise and experience for the management of the business.
"Significant Shareholders"	Cidinan S.à r.l., representing the interests of Cinven & Co-Investors, Permira VI Investment Platform Limited, representing the interests of Permira & Co-Investors and until October 10th 2023 Mepinan S.à r.l., representing the interests of Mid Europa Partners Funds. From October 10th 2023, Mepinan S.à r.l. is no longer considered a Significant Shareholder following a share disposal that resulted in their stake falling to below 5% of shares in the Company.
"SPA"	Share Purchase Agreement
"UOKiK or OCCP"	Polish Office for Competition and Consumer Protection (Urząd Ochrony Konkurencji i Konsumentów).
"vPPA"	Virtual Power Purchase Agreement, a contract structure in which a power buyer agrees to purchase a project's renewable energy for a pre-agreed price.
"WE DO"	The Group's B2C Home Delivery and Locker business operating in the Czech Republic and Slovakia, acquired as part of the Mall Group Acquisition, and part of WE DO CZ s.r.o. and its operating subsidiary WE DO SK s.r.o. (from 1st Jan 2024 WE DO CZ s.r.o. merged into Allegro Retail a.s., with WE DO SK s.r.o. as an operating subsidiary of Allegro Retail a.s.)
"WIBOR"	The Warsaw Interbank Offered Rate is the average interest rate estimated by leading banks in Warsaw that the average leading bank would be charged if borrowing from other banks. Unless specified otherwise, this refers to three-month WIBOR for loans for a three-month period.
"WSE"	The Warsaw Stock Exchange (Giełda Papierów Wartościowych w Warszawie S.A.) and, unless the context requires otherwise, the regulated market operated by such a company.
"YoY"	Year over year.
"YTD"	Year-to-date.

2.

Introduction

This is the report relating to the six month period ended 30 June 2024 of Allegro.eu, a public limited liability company (société anonyme), incorporated under the laws of the Grand Duchy of Luxembourg, having its registered office at 1, rue Hildegard von Bingen, L-1282 Luxembourg, Grand Duchy of Luxembourg and registered with the Luxembourg Trade and Companies' Register (Registre de Commerce et des Sociétés, Luxembourg) under number B214830. This Report summarises consolidated financial and operating data of Allegro.eu and its subsidiaries.

Allegro.eu is a holding company (together with all of its subsidiaries, the "Group"). The Group operates the leading online marketplace in Poland, Allegro.pl and Allegrolokalnie.pl, as well as the leading price comparison platform in Poland, Ceneo.pl. Allegro, Allegro Pay and Ceneo are the Group's key operating companies in Poland and are all incorporated under the laws of Poland. The Group also operates eBilet, which is the leading event ticket sales site in Poland. The Group's fintech operations in Poland are conducted through other Polish subsidiaries: Allegro Pay and Allegro Finance.

From 1st April 2022, the Allegro.eu Group includes also the Mall Group, a leading e-commerce platform across Central and Eastern Europe and WE|DO, a last mile delivery business. Mall Group operates as an online retailer, using three different brands across multiple shopping verticals in the Czech Republic, Slovakia, Slovenia, Hungary and Croatia. WE|DO provides last mile distribution services in the Czech Republic and Slovakia, counting the Mall Group as one of its key customers. Both Mall Group and WE|DO have been acquired as 100% subsidiaries of Allegro. Together they form the "Mall Segment" of the Group's operations.

In May 2023, the Group launched its third party marketplace in the Czech Republic, allegro.cz, starting a new phase in Group's international expansion, followed by a launch of allegro.sk marketplace in Slovakia in February 2024. Results of allegro.cz and allegro.sk operations are reported in a newly formed Allegro International Segment, which together with the Mall Segment comprises the Group's "International Operations".

The shares of the Company have been traded on the Warsaw Stock Exchange since 12 October 2020.

At the date of the Report, (i) 18.81% of the issued shares of the Company are controlled by Cidinan S.à r.l., a private limited liability company (société à responsabilité limitée) incorporated and existing under the laws of the Grand Duchy of Luxembourg, having its registered office at 4, rue Albert Borschette, L-1246 Luxembourg, Grand Duchy of Luxembourg and registered with the Luxembourg Trade and Companies' Register (Registre de Commerce et des Sociétés, Luxembourg) under number B204672 ("Cidinan S.à r.l."), representing the interests of Cinven & Co-Investors, and (ii) 22.10% by Permira VI Investment Platform Limited, representing the interests of Permira & Co-Investors. Following a block disposal of shares on October 10th 2023, the stake held by Mepinan S.à r.l., a private limited liability company (société à responsabilité limitée) incorporated and existing under the laws of the Grand Duchy of Luxembourg, having its registered office at 163, rue du Kiem, L-8030 Strassen, Grand Duchy of Luxembourg and registered with the Luxembourg Trade and Companies' Register (Registre de Commerce et des Sociétés, Luxembourg) under number B246319 ("Mepinan S.à r.l."), representing the interests of Mid Europa Partners Funds, fell from 5.52% to below the 5% threshold. As a result shares held by Mepinan S.à r.l. are included in the free float from October 2023.

At the date of the Report, to the best of Management's knowledge, the remaining 59.09% is owned by shareholders other than Significant Shareholders, including management of the Allegro Group, and together comprises the free float. The number of shares held by each investor is equal to the number of votes, as there are no privileged shares issued by the Company in accordance with the articles of association of the Company.

3.

Forward-looking statements

This Report includes forward-looking statements, which include all statements other than statements of historical facts, including, without limitation, any statements preceded by, followed by or that include the words “targets”, “guidance”, “believes”, “expects”, “aims”, “intends”, “will”, “may”, “anticipates”, “would”, “could”, or similar expressions or the negative thereof. Such forward-looking statements involve known and unknown risks, uncertainties and other important factors beyond the Group’s control that could cause the Group’s actual results, its financial situation and results of operations or prospects of the Group to materially differ from any of those expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding the Group’s present and future business strategies and the environment in which it currently operates and will operate in the future. Among the important factors that could cause the Group’s actual results, financial situation, results of operations or prospects to differ from those expressed in such forward-looking statements are those factors discussed in the “Management’s discussion and analysis of financial condition and result of operations” section and elsewhere in this Report. These forward-looking statements speak only as of the date of this Report. The Group has no obligation and has made no undertaking to disseminate any updates of or revisions to any forward-looking statements contained in this Report, unless it is required to do so under applicable laws or the WSE Rules.

Investors should be aware that several important factors and risks may cause the actual results of the Group to differ materially from the plans, objectives, expectations, estimates, and intentions expressed in such forward-looking statements.

The Group makes no representation, warranty, or prediction that the factors anticipated in such forward-looking statements will be present, and such forward-looking statements represent, in each case, only one of many possible scenarios, and should not be viewed as the most likely or typical scenario.

The Group has not published and does not intend to publish any profit estimates or forecasts.

4.

Presentation of Financial Information

Unless otherwise stated, the financial information in this Report has been prepared in accordance with International Financial Reporting Standards as adopted by the European Union. The significant IFRS accounting policies applied in the financial information of the Group are applied consistently in the financial information in this Report.

Historical Financial Information

This Report includes the consolidated financial information of the Group as of 30 June 2024 and for the six-month periods ended 30 June 2024 and 30 June 2023, which have been derived from the reviewed interim condensed consolidated financial statements of the Group as of and for the six-month periods ended 30 June 2024 and 30 June 2023, prepared in accordance with International Accounting Standard (“IAS”) 34, “Interim Financial Reporting,” the standard of IFRS applicable to the preparation of interim financial statements (the “Interim Financial Statements,” together with the Annual Financial Statements, the “Financial Statements”), and included elsewhere in this Report. PricewaterhouseCoopers, Société coopérative, having its registered office at 2, rue Gerhard Mercator, B.P. 1443, L-1014 Luxembourg, Grand Duchy of Luxembourg and registered with the Luxembourg Trade and Companies’ Register (Registre de Commerce et des Sociétés, Luxembourg) under number B65477, has reviewed the Interim Financial Statements in its capacity as independent statutory auditor (réviseur d’entreprises agréé) of the Company.

Alternative Performance Measures

The Group has included certain alternative performance measures in this Report, including, among others: GMV, EBITDA, Adjusted EBITDA, Adjusted EBITDA/net revenue, Adjusted EBITDA/GMV, total capital expenditure, capitalised development costs, 1P gross margin, other capital expenditure, net debt, net leverage, and working capital.

The Group has defined the alternative performance measures as follows:

“1P Gross Margin” means the difference between the 1P retail revenue and cost of goods sold (comprising purchasing costs, purchasing rebates, packaging, delivery costs, inventory valuation reserves, shortages and damages) divided by 1P retail revenue;

“EBITDA” means operating profit before depreciation and amortisation and impairment losses of non-current non-financial assets and decreased by reversal of such impairment losses;

“Adjusted EBITDA” means EBITDA further adjusted to exclude transaction costs, employee restructuring costs, regulatory proceeding costs, Group restructuring and development costs, donations to various public benefit organisations, certain bonuses for employees, funds spent on protective equipment against COVID-19, expenses related to share based payments in connection with the Allegro Incentive Plan as well as valuation and settlement of Virtual Power Purchase Agreement (vPPA);

“Adjusted EBITDA/GMV” means Adjusted EBITDA divided by GMV;

“Adjusted EBITDA/revenue” means Adjusted EBITDA divided by Revenue;

“Adjusted net profit” means net profit (loss) adjusted for the same one-off items as those described for Adjusted EBITDA above, net of the tax impact, and further adjusted for impact of tax proceedings, impairment of non-financial assets, any one-off financial expenses, such as early repayment fees and deferred amortised costs arising on refinancing arrangements, net of their tax implications;

“Capitalised development costs” means the costs that are capitalised and have been incurred in relation to the production of software containing new or significantly improved functionalities by the technology department and incurred before the software is launched commercially or the technology is applied on a serial basis;

“GMV” means gross merchandise value, which represents the total gross value of goods and tickets sold on the following platforms (including value added taxes):

- (i) for the Polish Operations: Allegro.pl, Allegrolokalnie.pl and eBilet.pl;
- (ii) for the Mall Segment: Mall.cz, Mall.hu, Mall.sk, Mall.hr, Mimovrste.com, CZC.cz;
- (iii) for Allegro International Segment: allegro.cz, allegro.sk;
- (iv) for the International Operations: all the platforms operated by the Mall Segment and Allegro International Segment listed in (ii) and (iii) above;
- (v) for the consolidated Group: all the platforms operated by the Group listed above;

“LTM GMV” means GMV generated in the twelve months prior to the balance sheet date, by the (i) Polish Operations; (ii) Mall Segment; (iii) Allegro International Segment; (iv) International Operations, or the consolidated Group, respectively;

“Net debt” means the sum of borrowings and lease liabilities minus cash and cash equivalents;

“Leverage” means Group Net debt divided by Group Adjusted EBITDA for the preceding twelve months, including IFRS16 effects;

“Other capital expenditure” means amounts paid for investments in building the relevant capacity of data centres, equipping employees with appropriate equipment (i.e. workstations), office equipment (e.g. fit-out and IT devices) and copyrights;

“Take rate” represents the ratio of marketplace revenue divided by GMV after deducting the GMV generated by 1P retail sales (grossed up for VAT);

“Total capital expenditure” means cash outflows in respect of property, plant and equipment and intangible assets, and comprises capitalised development costs and other capital expenditure; and

“Changes in working capital” means the sum of the changes in inventory, trade and other receivables, prepayments and restricted cash, consumer loans, trade and other liabilities and the liabilities to employees during the period.

The Group presents the alternative performance measures because the Group's management believes that they assist investors and analysts in comparing the Group's performance and liquidity across reporting periods. The Group presents GMV as a measure of the total value of goods sold over a certain period, which allows for growth to be compared over different periods, including weekly, monthly, quarterly, and annually. The Group considers Adjusted EBITDA to be a useful metric for evaluating the Group's performance as they facilitate comparisons of the Group's core operating results from period to period by removing the impact of, among other things, its capital structure, asset base, tax consequences and specific non-recurring costs. The Group uses Adjusted EBITDA for the purposes of calculating Adjusted EBITDA/net revenue and Adjusted EBITDA/GMV. The Group presents total capital expenditure split between capitalised development costs and other capital expenditure in order to show the amount of expenditures, including, among other things, staff costs and costs of contractors and third party service providers, incurred in relation to the production of new or improved software before it is put to use on the Group's various software platforms. The Group believes this split is important for investors to understand its amortisation of intangible assets. The Group presents net debt and net leverage because the Group believes these measures provide indicators of the overall strength of its balance sheet and can be used to assess, respectively, the impact of the Group's cash position and its earnings as compared to its indebtedness. The Group monitors working capital to evaluate how efficient it is at managing its cash provided by operating activities.

The alternative performance measures are not accounting measures within the scope of IFRS and may not be permitted to appear on the face of Financial Statements or footnotes thereto. These alternative performance measures may not be comparable to similarly titled measures of other companies. Neither the assumptions underlying the alternative performance measures have been audited in accordance with IFRS or any generally accepted accounting standards. In evaluating the alternative performance measures, investors should carefully consider the Financial Statements included in this Report.

The alternative performance measures have limitations as analytical tools. For example, Adjusted EBITDA and related ratios do not reflect: the Group's cash expenditures, or future requirements, for capital expenditures or contractual commitments; changes in, or cash requirements for, the Group's working capital needs; interest expense, income taxes or the cash requirements necessary to service interest or principal payments, on the Group's debt; or the impact of certain cash charges resulting from matters that the Group does not consider to be indicative of its ongoing operations.

In evaluating Adjusted EBITDA, investors are encouraged to evaluate each adjustment and the reasons the Group considers it appropriate as a method of supplemental analysis. In addition, investors should be aware that the Group may incur expenses similar to the adjustments in this presentation in the future and that certain of these items could be considered recurring in nature. The Group's presentation of Adjusted EBITDA should not be construed as an inference that the Group's future results will be unaffected by unusual or non-recurring items. Adjusted EBITDA has been included in this Report because it is a measure that the Group's management uses to assess the Group's operating performance.

Investors are encouraged to evaluate any adjustments to IFRS measures and the reasons the Group considers them appropriate for supplemental analysis. Because of these limitations, as well as further limitations discussed above, the alternative performance measures presented should not be considered in isolation or as a substitute for performance measures calculated in accordance with IFRS.

Where applicable, the Group presents a reconciliation of the Alternative Performance Measures to the most directly reconcilable line item, subtotal, or total presented in the financial statements of the corresponding period, separately identifying and explaining the material reconciling items in sections “Management's discussion and analysis of financial condition and result of operations” and “Appendix 1: Reconciliation of the key Alternative Performance Measures to Financial Statements”.

Non-Financial Measures

The Group has further to the listed above Alternative Performance Measures, included certain non-financial measures, including, among others, Active Buyers, GMV per Active Buyer and Items Sold.

The Group has defined the non-financial measures as follows:

“Active Buyers” represents, as of the end of a period, each unique email address connected with a buyer that has made at least one purchase in the preceding twelve months on any of the following sites:

- (i) for the Polish Operations: Allegro.pl, Allegrolokalnie.pl and eBilet.pl;
- (ii) for the Mall Segment: Mall.cz, Mall.hu, Mall.sk, Mall.hr, Mimovrste.com, CZC.cz;
- (iii) for Allegro International Segment: allegro.cz, allegro.sk;
- (iv) for the International Operations: all the platforms operated by the Mall Segment and Allegro International listed in (ii) and (iii) above;
- (v) for the consolidated Group: all the platforms operated by the Group listed above;

“GMV per Active Buyer” represents LTM GMV divided by the number of Active Buyers as of the end of a period, for the (i) Polish Operations; (ii) Mall Segment; (iii) Allegro International Segment; (iv) International Operations, or the consolidated Group, respectively.

“Items sold” represents the sum of all items of product sold on the marketplace over a period of time for the (i) Polish Operations; (ii) Mall Segment; (iii) Allegro International Segment; (iv) International Operations, or the consolidated Group, respectively. Purchase of two units of a specific product from a seller in a single purchase transaction is counted as two items.





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II.
MANAGEMENT
REPORT

1.

Selected consolidated financial and operational highlights

Income Statement PLN m (unaudited)	H1 2024	H1 2023	Change %	Q2 2024	Q2 2023	Change %
Total revenue and other operating income	5,172.3	4,718.9	9.6%	2,696.9	2,397.7	12.5%
<i>of which Polish Operations</i>	4,426.1	3,602.4	22.9%	2,344.7	1,894.0	23.8%
<i>of which International Operations</i>	775.4	1,121.7	(30.9%)	369.6	507.9	(27.2%)
<i>of which Eliminations & Other</i>	(29.3)	(5.2)	458.3%	(17.4)	(4.2)	315.2%
EBITDA	1,398.2	1,053.2	32.8%	726.9	547.9	32.7%
<i>of which Polish Operations</i>	1,671.3	1,226.9	36.2%	879.3	653.5	34.5%
<i>of which International Operations</i>	(273.0)	(173.8)	57.1%	(152.2)	(105.7)	44.0%
<i>of which Eliminations & Other</i>	—	—	N/A	(0.1)	—	N/A
Adjusted EBITDA	1,469.3	1,111.4	32.2%	763.1	580.4	31.5%
<i>of which Polish Operations</i>	1,728.5	1,273.9	35.7%	908.3	673.3	34.9%
<i>of which International Operations</i>	(259.2)	(162.5)	59.5%	(145.0)	(92.8)	56.2%
<i>of which Eliminations & Other</i>	—	—	N/A	(0.1)	—	N/A
EBIT	929.7	554.0	67.8%	493.9	303.4	62.8%
Profit before income tax	794.2	372.1	113.5%	450.2	185.8	142.2%
Net Profit	588.9	276.0	113.4%	347.1	119.0	191.8%

Balance sheet	30.06.2024 (unaudited)	31.12.2023 (audited)	Change %
Assets	19,078.7	18,538.8	2.9%
Equity	9,664.6	9,043.3	6.9%
Net Debt	3,005.9	4,635.9	(35.2%)

Cash Flow PLN m (unaudited)	H1 2024	H1 2023	Change %	Q2 2024	Q2 2023	Change %
Net cash inflow/(outflow) from operating activities	2,145.6	830.1	158.5%	1,011.8	572.6	76.7%
Net cash inflow/(outflow) from investing activities	(252.0)	(249.7)	0.9%	(126.8)	(120.8)	4.9%
Net cash inflow/(outflow) from financing activities	(294.1)	(282.7)	4.0%	(167.7)	(122.6)	36.8%
Net increase/(decrease) in cash and cash equivalents	(3.4)	—	N/A	0.8	—	N/A
Total increase / (decrease) in cash and cash equivalents	1,596.1	297.8	436.0%	718.1	329.2	118.4%

2.

Management's discussion and analysis of financial condition and result of operations

2.1. Key Performance indicators

The following KPIs are measures used by the Group's management to monitor and manage operational and financial performance.

KPIs (unaudited)	H1 2024	H1 2023	Change %	Q2 2024	Q2 2023	Change %
Active Buyers (millions)	20.3	18.5	9.3%	20.3	18.5	9.3%
<i>of which Polish Operations</i>	14.9	14.3	4.3%	14.9	14.3	4.3%
<i>of which International Operations</i>	5.4	4.3	26.1%	5.4	4.3	26.1%
GMV per Active Buyer (PLN)	3,015.3	3,027.1	(0.4%)	3,015.3	3,027.1	(0.4%)
<i>of which Polish Operations</i>	3,869.8	3,664.0	5.6%	3,869.8	3,664.0	5.6%
<i>of which International Operations</i>	661.0	902.8	(26.8%)	661.0	902.8	(26.8%)
GMV (PLN in millions)	30,114.8	27,366.5	10.0%	15,809.9	14,227.1	11.1%
<i>of which Polish Operations</i>	28,624.0	25,823.6	10.8%	15,054.3	13,484.1	11.6%
<i>of which International Operations</i>	1,502.3	1,542.9	(2.6%)	767.0	743.0	3.2%
<i>Intersegment eliminations</i>	(11.5)	—	N/A	(11.5)	—	N/A
LTM GMV (PLN in millions)	61,121.8	56,140.2	8.9%	61,121.8	56,140.2	8.9%
<i>of which Polish Operations</i>	57,570.9	52,278.3	10.1%	57,570.9	52,278.3	10.1%
<i>of which International Operations</i>	3,565.1	3,861.9	(7.7%)	3,565.1	3,861.9	(7.7%)
<i>Intersegment eliminations</i>	(14.3)	—	N/A	(14.3)	—	N/A

KPIs (unaudited)	H1 2024	H1 2023	Change %	Q2 2024	Q2 2023	Change %
Items sold (PLN in millions)	631.9	559.6	12.9%	326.8	288.1	13.4%
<i>of which Polish Operations</i>	619.0	552.5	12.0%	319.8	284.4	12.5%
<i>of which International Operations</i>	12.9	7.1	81.9%	6.9	3.7	88.4%
Take Rate (%)	12.24%	11.14%	1.10pp	12.36%	11.23%	1.13pp
<i>of which Polish Operations</i>	12.36%	11.13%	1.23pp	12.53%	11.23%	1.30pp
<i>of which International Operations</i>	7.43%	11.97%	(4.55pp)	5.79% ^[1]	11.32%	(5.53pp)
1P Gross Margin	10.45%	10.48%	(0.04pp)	8.95%	9.57%	(0.61pp)
<i>of which Polish Operations</i>	5.99%	3.52%	2.46pp	2.82%	0.58%	2.24pp
<i>of which International Operations</i>	11.58%	11.90%	(0.32pp)	10.94%	11.69%	(0.75pp)
Adjusted EBITDA (PLN in millions)	1,469.3	1,111.4	32.2%	763.1	580.4	31.5%
<i>of which Polish Operations</i>	1,728.5	1,273.9	35.7%	908.3	673.3	34.9%
<i>of which International Operations</i>	(259.2)	(162.5)	59.5%	(145.0)	(92.8)	56.2%
<i>Intersegment eliminations</i>	—	—	N/A	(0.1)	—	N/A
Adjusted EBITDA/total revenue and other operating income(%)	28.41%	23.55%	4.86pp	28.30%	24.21%	4.09pp
<i>of which Polish Operations</i>	39.05%	35.36%	3.69pp	38.74%	35.55%	3.19pp
<i>of which International Operations</i>	(33.42%)	(14.49%)	(18.93pp)	(39.23%)	(18.27%)	(20.96pp)
Adjusted EBITDA/GMV (%)	4.88%	4.06%	0.82pp	4.83%	4.08%	0.75pp
<i>of which Polish Operations</i>	6.04%	4.93%	1.11pp	6.03%	4.99%	1.04pp
<i>of which International Operations</i>	(17.25%)	(10.53%)	(6.72pp)	(18.90%)	(12.49%)	(6.41pp)

[1] Reported Take Rate in Q2 2024 reflects retrospective YTD adjustments to marketplace revenue of PLN 7.2 m booked in Q2 2024. Estimated impact of the adjustments is -1.76 pp.

For details refer to Appendix 3 to this Report, which presents a summary of reclassifications and presentation adjustments impacting YoY or QoQ dynamics of key revenue or cost lines in H1 2024.

GMV and Active Buyers

During H1 2024 GMV for the consolidated Group increased by PLN 2,748.3 million, or 10.0% YoY from PLN 27,366.5 million for H1 2023 to PLN 30,114.8 million for H1 2024, whereas for Q2 2024 GMV for the consolidated Group increased by PLN 1,582.8 million, or 11.1% YoY, from PLN 14,227.1 million for Q2 2023, to PLN 15,809.9 million for Q2 2024. The higher YoY increase for Q2 than for H1 reflects sequential acceleration of GMV growth in the Polish Operations in Q2 2024 to 11.6% YoY as compared to 10.0% in the prior quarter, coupled with the GMV of the International Operations posting a YoY increase of 3.2% for the first time since consolidation of the Mall Group from 1 April 2022. Following the successful launch of the Allegro International Segment in Q2 2023, the GMV generated from Allegro's new marketplaces in the Czech Republic and Slovakia is now large enough to offset the GMV declines in the Mall Group legacy business as of Q2 2024.

At the Group's Polish Operations, Allegro's everyday shopping proposition of wide selection at attractive prices outperformed the total retail market. According to the Polish Statistical Office, Polish retail sales increased in H1 2024 by 4.9% in real terms YoY and by 5.3% in nominal terms YoY.

GMV for International Operations in H1 2024 decreased YoY by 2.6% with quarterly dynamics shifting from 8.1% decline YoY in Q1 to 3.2% growth YoY in Q2. GMV of the Mall Segment was down 37.2% YoY in H1 2024 reflecting the Group's continuous focus on higher margin products and better marketing return on investment, with Q2 decline of 35.9% YoY as compared to GMV in Q1 being 38.4% lower than year before. However GMV growth of the start-up marketplaces reported in the Allegro International Segment was 11-fold in H1 2024, almost fully compensating for the Mall Segment result in this period and more than offsetting the decline in Q2. The results of International Operations were again negatively impacted by a foreign exchange rate headwind as the PLN strengthened 11.7% YoY versus CZK in H1 2024.

Active Buyers of the consolidated Group reached 20.3 million as of June 30, 2024, including 5.4 million Active Buyers in the International Operations. Active Buyers of the Polish Operations grew by 4.3% YoY to reach 14.9 million at the end of H1 2024. This growth in Polish Active Buyers continues for more than two years now, reflecting the success of Allegro's marketing focus on price, selection and loyalty, generating a positive impact on both customer retention and new shopper acquisition. Active Buyers of the International Operations were up by 26.1% YoY, driven by Allegro International Segment's launches of Allegro.cz in Q2 2023 and Allegro.sk in Q1 2024, which now reached 2.5 million Active Buyers in total. This figure includes 1.7 million of new customers and 0.8 million of Mall Segment's buyers (during Q2 2024: 0.5 million and 0.1 million, respectively). This growth significantly outpaced the 0.5 million YoY decline in the Mall Segment over the last twelve months.

GMV per Active Buyer of the consolidated Group reached PLN 3,015.3 as of June 30 2024, with the annual spend significantly higher for the Polish Operations at PLN 3,869.8 than for the International Operations at PLN 661. For the Polish Operations GMV per Active Buyer was up by 5.6% YoY as of June 30 2024. For the International Operations GMV per Active Buyer declined by 26.8% YoY at the end of H1 2024, reflecting declines in shopping frequency and average selling price at the Mall Segment, partially offset by new sales at the Allegro International Segment. Relative to the Mall Segment, shopping frequency is higher, but average selling price is lower at the Allegro International Segment.

Adjusted EBITDA

Adjusted EBITDA for the consolidated Group increased by PLN 358.0 million, or 32.2% YoY from PLN 1,111.4 million for H1 2023 to PLN 1,469.3 million for H1 2024, whereas for Q2 2024 Adjusted EBITDA increased by PLN 182.7 million, or 31.5% YoY, from PLN 580.4 million for Q2 2023, to PLN 763.1 million for Q2 2024.

Adjusted EBITDA of the Polish Operations increased by PLN 454.6 million or 35.7% YoY for H1 2024, whereas for Q2 2024 the growth was PLN 235 million or 34.9% YoY. Profitability growth significantly above GMV dynamics was achieved predominantly thanks to all planned monetization changes for 2024 being implemented already in Q1 (range of changes to co-financing and rate cards introduced in Q3 2023 and Q1 2024). In addition, revenues and other operating income from advertising, logistics services and fintech (including loan sales), were all growing faster than GMV and supported profitability. This enabled the Group to target increased spending on marketing, expansion of logistics operations, higher employment and annual salary increases in support of growth and margin objectives. However, cost discipline over SG&A expenses remains tight, despite the completion of the "Fit to Grow" savings project.

Adjusted EBITDA loss from the International Operations was PLN 259.2 million in H1 2024 versus PLN 162.5 million for H1 2023 and increased by 59.4%. In Q2 2024 this loss increased by PLN 52.2 million to PLN 145 million from PLN 92.8 million in Q2 2023. These increases first and foremost reflect marketing investments in the start-up development of Allegro.cz and Allegro.sk marketplaces in the Allegro International Segment. At the same time the legacy Mall Segment recorded slightly lower losses than year before (PLN 115.7 million and PLN 57.6 million in H1 and Q2 2024, respectively) achieved through restructuring measures implemented to offset lower GMV and retail revenues.

In H1 2024, Adjusted EBITDA margin for the Polish Operations improved by 1.11pp to 6.04 % of Polish GMV, above the Group's medium term aspiration of between 5.3 % and 5.7%. In total, 15.0% of the Polish Adjusted EBITDA was required to cover International Operations losses: 8.3% for Allegro International Segment marketplaces start-up costs and 6.7% in funding the Mall Segment turnaround.



The following table presents a reconciliation between Reported and Adjusted EBITDA for the periods under review:

Reconciliation of Adjusted EBITDA PLN m (unaudited)	H1 2024	H1 2023	Change %	Q2 2024	Q2 2023	Change %
EBITDA Group	1,398.2	1,053.2	32.8%	726.9	547.9	32.7%
EBITDA Polish Operations	1,671.3	1,226.9	36.2%	879.3	653.5	34.5%
Allegro Incentive Plan ^[1]	44.0	29.3	49.9%	22.6	22.3	1.4%
Group restructuring and development costs ^[2]	12.0	16.8	(28.9%)	5.1	(2.6)	N/A
Employees restructuring cost ^[3]	—	0.3	(100.0%)	—	—	N/A
vPPA agreement ^[4]	1.1	—	N/A	1.1	—	N/A
Regulatory proceeding costs ^[5]	0.2	—	N/A	0.2	—	N/A
Donations to various public benefit organisations ^[6]	—	0.5	(100.0%)	0.2	—	N/A
Adjusted EBITDA Polish Operations	1,728.5	1,273.9	35.7%	908.3	673.3	34.9%
EBITDA International Operations	(273.0)	(173.8)	57.1%	(152.2)	(105.7)	44.0%
Allegro Incentive Plan ^[1]	4.5	4.8	(4.7%)	1.7	3.0	(44.4%)
Group restructuring and development costs ^[2]	4.1	1.6	154.5%	0.9	9.1	(90.3%)
Employees restructuring cost ^[3]	5.2	4.9	5.8%	4.6	0.8	488.4%
Regulatory proceeding costs ^[5]	0.1	—	N/A	—	—	N/A
Adjusted EBITDA International Operations	(259.2)	(162.5)	59.5%	(145.0)	(92.8)	56.2%
Eliminations & Other	—	—	N/A	(0.1)	—	N/A
Adjusted EBITDA Group	1,469.3	1,111.3	32.2%	763.1	580.4	31.5%

[1] Represents the costs of the Allegro Incentive Plan, under which awards in the form of Performance Share Units ("PSU") and Restricted Stock Units ("RSU") are granted to Executive Directors, Key Managers and other employees.

[2] Represents legal and financial due diligence and other advisory expenses with respect to:

- potential acquisitions or discontinued acquisition projects,
- integration and advisory expenses with respect to signed and/or closed acquisitions,
- non-employee restructuring cost.

[3] Represents certain payments related to reorganisation of the Management Boards of the parent entity and the underlying operating entities, as well as redundancy payments for employees affected by restructuring projects.

[4] Represents the results on valuation of the Group's virtual power purchase agreement ('vPPA'). This agreement reflects virtual purchases of green energy and is treated as a financial instrument valued at fair value through profit and loss. More information presented in note 25 to the Annual Consolidated Financial statements for the year ended 31 December 2023.

[5] Represents legal costs mainly related to non-recurring regulatory proceedings, legal and expert fees and settlement costs.

[6] Represents donations made by the Group to support health service, charitable organisations and NGOs.

Reconciliation of Adjusted EBITDA PLN m (unaudited)	H1 2024	H1 2023	Change %	Q2 2024	Q2 2023	Change %
EBITDA International Operations	(273.0)	(173.8)	57.1%	(152.2)	(105.7)	44.0%
EBITDA Mall Segment	(135.3)	(119.7)	13.0%	(73.1)	(74.2)	(1.5%)
Allegro Incentive Plan ^[1]	2.9	4.8	(38.3%)	0.8	3.0	(73.2%)
Group restructuring and development costs ^[2]	11.4	(9.5)	N/A	10.0	4.3	134.2%
Employees restructuring cost ^[3]	5.2	4.9	5.8%	4.6	0.8	488.4%
Regulatory proceeding costs ^[5]	0.1	—	N/A	—	—	N/A
Adjusted EBITDA Mall Segment	(115.7)	(119.5)	(3.2%)	(57.6)	(66.2)	(12.9%)
EBITDA Allegro International	(137.4)	(54.0)	154.2%	(79.0)	(31.5)	151.2%
Allegro Incentive Plan ^[1]	1.6	—	N/A	0.9	—	N/A
Group restructuring and development costs ^[2]	(7.3)	11.1	(166.1%)	(9.2)	4.8	(290.1%)
Adjusted EBITDA Allegro International	(143.1)	(43.0)	233.1%	(87.3)	(26.7)	227.6%
Eliminations & Other	(0.4)	—	N/A	—	—	N/A
Adjusted EBITDA International Operations	(259.2)	(162.5)	59.5%	(145.0)	(92.8)	56.2%

Adjusted EBITDA for Polish Operations includes PLN 57.2 million of EBITDA adjustments reported in H1 2024, compared to PLN 47.0 million reported in the prior year, whereas EBITDA adjustments reported in Q2 2024 amounted to PLN 29.0 million, up from PLN 19.7 million in Q2 2023. The largest adjustment to EBITDA in H1 2024 was PLN 44.0 million of costs related to the Allegro Incentive Plan, under which awards in the form of Performance Share Units ("PSU") and Restricted Stock Units ("RSU") are granted to Executive Directors, Key Managers and other employees, of which PLN 22.6 million was incurred in Q2 2024. The other key adjustment to EBITDA was PLN 12.0 million of Group restructuring and development costs for H1 2024 (of which PLN 5.3 million in Q2 2024) related to the Mall Segment turnaround, which were incurred by the Polish entity and therefore booked to the Polish Operations.

Adjusted EBITDA for International Operations includes EBITDA adjustments of PLN 13.9 million reported in H1 2024 and PLN 7.2 million reported in Q2 2024. Key adjustments to EBITDA in the current period included Employees restructuring costs of PLN 5.2 million for H1 2024 and PLN 4.6 million for Q2 2024, related to the ongoing restructuring process. Adjustments also included costs related to the Allegro Incentive Plan of PLN 4.5 million for H1 2024 and PLN 1.7 million for Q2 2024, as well as Group restructuring and development costs of PLN 4.1 million for H1 2024 and PLN 0.9 million for Q2 2024, related to post M&A integration.

2.2. Review of Allegro.eu Group financial and operational results

2.2.1 REVIEW OF ALLEGRO.EU GROUP FINANCIAL AND OPERATIONAL RESULTS

The following tables present the Group's summary consolidated statements of comprehensive income for H1 2024, H1 2023, Q2 2024 and Q2 2023.

Consolidated statement of comprehensive income PLN m (unaudited)	Consolidated Group					
	H1 2024	H1 2023	Change %	Q2 2024	Q2 2023	Change %
GMV	30,114.8	27,366.5	10.0%	15,809.9	14,227.1	11.1%
of which 1P	990.0	1,469.2	(32.6%)	483.1	687.1	(29.7%)
of which 3P	29,124.9	25,897.3	12.5%	15,326.8	13,540.0	13.2%
Total revenue and other operating income	5,172.3	4,718.9	9.6%	2,696.9	2,397.7	12.5%
Revenue	5,117.0	4,718.9	8.4%	2,671.8	2,397.7	11.4%
Marketplace revenue	3,565.7	2,885.6	23.6%	1,894.3	1,521.0	24.5%
Price comparison revenue	104.1	102.3	1.8%	49.9	47.4	5.4%
Advertising revenue	478.4	375.0	27.6%	248.3	192.0	29.3%
Retail revenue	832.5	1,248.9	(33.3%)	411.2	581.3	(29.3%)
Logistic Service Revenue	103.6	53.3	94.3%	60.6	26.5	128.6%
Other revenue	32.7	53.7	(39.1%)	7.4	29.6	(75.0%)
Other operating income	55.3	—	N/A	25.1	—	N/A
Operating expenses	(3,774.0)	(3,665.7)	3.0%	(1,970.0)	(1,849.8)	6.5%
Payment charges	(82.9)	(75.0)	10.6%	(43.0)	(39.0)	10.2%
Cost of goods sold	(745.6)	(1,118.0)	(33.3%)	(374.4)	(525.6)	(28.8%)
Cost of delivery	(1,319.7)	(1,061.3)	24.3%	(709.8)	(569.5)	24.6%
Marketing service expenses	(645.1)	(503.9)	28.0%	(357.5)	(272.8)	31.1%
Staff costs	(625.6)	(593.0)	5.5%	(304.0)	(305.0)	(0.3%)
IT service expenses	(106.6)	(94.3)	13.1%	(52.4)	(46.8)	12.0%
Other expenses	(229.5)	(190.7)	20.4%	(118.7)	(76.3)	55.5%
Net impairment losses on financial and contract assets	(19.0)	(29.6)	(35.9%)	(10.2)	(14.8)	(31.3%)
Operating profit before amortisation, depreciation and impairment losses of non-current non-financial assets (EBITDA)	1,398.2	1,053.2	32.8%	726.9	547.9	32.7%

Detailed discussion on key data in this table is presented in the following sections concerning the results of Polish Operations and International Operations respectively.

For a reconciliation between Group results and the Polish and International Operations, please refer to the Appendix 2 to this Report.

2.2.2 RESULTS OF THE POLISH OPERATIONS

The following tables present the Group's summary consolidated statements of comprehensive income for H1 2024, H1 2023, Q2 2024 and Q2 2023.

Consolidated statement of comprehensive income PLN m (unaudited)	Polish Operations					
	H1 2024	H1 2023	Change %	Q2 2024	Q2 2023	Change %
GMV	28,624.0	25,823.6	10.8%	15,054.3	13,484.1	11.6%
of which 1P	215.2	252.2	(14.6%)	120.6	134.2	(10.1%)
of which 3P	28,408.8	25,571.4	11.1%	14,933.7	13,349.9	11.9%
Total revenue and other operating income	4,426.1	3,602.4	22.9%	2,344.7	1,894.0	23.8%
Revenue	4,370.9	3,602.4	21.3%	2,319.5	1,894.0	22.5%
Marketplace revenue	3,512.5	2,846.6	23.4%	1,871.6	1,499.5	24.8%
Price comparison revenue	104.1	102.3	1.8%	49.9	47.4	5.4%
Advertising revenue	478.1	373.8	27.9%	249.4	191.9	29.9%
Retail revenue	178.3	211.6	(15.8%)	100.4	112.1	(10.5%)
Logistic Service Revenue	52.9	19.4	172.9%	32.4	10.4	212.2%
Other revenue	45.0	48.7	(7.5%)	15.8	32.7	(51.8%)
Other operating income	55.3	—	N/A	25.1	—	N/A
Operating expenses	(2,754.8)	(2,375.5)	16.0%	(1,465.4)	(1,240.4)	18.1%
Payment charges	(75.0)	(67.1)	11.9%	(38.6)	(34.3)	12.3%
Cost of goods sold	(167.6)	(204.2)	(17.9%)	(97.5)	(111.4)	(12.5%)
Cost of delivery	(1,259.9)	(1,031.5)	22.1%	(675.5)	(542.7)	24.5%
Marketing service expenses	(474.0)	(396.9)	19.4%	(265.3)	(211.0)	25.8%
Staff costs	(493.3)	(403.2)	22.4%	(247.0)	(218.4)	13.1%
IT service expenses	(87.9)	(78.2)	12.3%	(43.5)	(39.9)	9.1%
Other expenses	(182.5)	(166.3)	9.7%	(90.5)	(69.1)	31.0%
Net impairment losses on financial and contract assets	(14.7)	(28.2)	(48.1%)	(7.5)	(13.8)	(45.4%)
Operating profit before amortisation, depreciation and impairment losses of non-current non-financial assets (EBITDA)	1,671.3	1,226.9	36.2%	879.3	653.5	34.5%

TOTAL REVENUE AND OTHER OPERATING INCOME

Total revenue and other operating income increased by PLN 823.7 million, or 22.9%, from PLN 3,602.4 million for H1 2023 to PLN 4,426.1 million for H1 2024, whereas for Q2 2024 total revenue and other operating income increased by PLN 450.7 million, or 23.8%, from PLN 1,894.0 million for Q2 2023 to PLN 2,344.7 million for Q2 2024. This increase resulted primarily from strong performance in the 3P marketplace, advertising and logistic service revenue. The main drivers of key revenue streams are described below.

MARKETPLACE REVENUE

Marketplace revenue increased by PLN 665.8 million, or 23.4%, from PLN 2,846.6 million for H1 2023 to PLN 3,512.5 million for H1 2024, whereas for Q2 2024 marketplace revenue increased by PLN 372.1 million, or 24.8% from PLN 1,499.5 million for Q2 2023 to PLN 1,871.6 million for Q2 2024. This increase resulted primarily from GMV growth YoY, which for H1 2024 reached 10.8% with quarterly dynamics improving sequentially from 10.0% in Q1 to 11.6% in Q2. The marketplace revenue increase was further fuelled by growth in the Take Rate by 1.23 pp from 11.13% for H1 2023 to 12.36% for H1 2024, mostly reflecting changes to co-financing rates and commission rates introduced during the third quarter of 2023 and at the end of February in Q1 2024. In addition to Q2 Take Rate benefiting from a full quarter's impact of the changes made in Q1, Take Rate reflects 0.09 pp of growth due to a retrospective reclassification of merchant fees for transactions financed by Allegro Pay from Other revenue to Marketplace revenue. This revenue reclassification for H1 was recorded in Q2 2024, with a total of PLN 13.4 million, of which PLN 6.3 million related to Q1 and PLN 7.1 million to Q2 2024. For details refer to Appendix 3 to this Report, which presents a summary of reclassifications and presentation adjustments impacting YoY or QoQ dynamics of key revenue or cost lines in H1 2024.

ADVERTISING REVENUE

Advertising revenue increased by PLN 104.3 million, or 27.9%, from PLN 373.8 million for H1 2023 to PLN 478.1 million for H1 2024, whereas for Q2 2024 advertising revenue increased by PLN 57.5 million, or 29.9%, from PLN 191.9 million for Q2 2023 to PLN 249.4 million for Q2 2024. This increase resulted primarily from high demand supporting the pricing of Allegro Ads and benefits from machine learning-enabled product improvements driving performance for advertisers in terms of sales return on spending. Advertising revenue as a percentage of GMV rose to 1.67% for H1 2024, up by 0.22 pp versus the prior year period and reached 1.66% of GMV for Q2 2024, up by 0.21 pp YoY.

RETAIL REVENUE

Retail revenue decreased by PLN 33.3 million, or 15.8%, from PLN 211.6 million for H1 2023 to PLN 178.3 million for H1 2024, whereas for Q2 2024 retail revenue decreased by PLN 11.7 million, or 10.5%, from PLN 112.1 million for Q2 2023 to PLN 100.4 million for Q2 2024. This decline resulted primarily from the lower role of Allegro 1P within the Supermarket and Health & Beauty categories resulting from continuously increasing demand which attracted higher volumes from 3P merchants. Furthermore, there has been significant progress in sourcing deep discounts from merchants to support shopping events like Allegro Days and Smart Week, reducing the reliance on 1P-sourced offers.

LOGISTIC SERVICE REVENUE

Logistic service revenue increased by PLN 33.5 million, or 172.9%, from PLN 19.4 million for H1 2023 to PLN 52.9 million for H1 2024, whereas for Q2 2024 logistic service revenue increased by PLN 22.0 million, or 212.2%, from PLN 10.4 million for Q2 2023 to PLN 32.4 million for Q2 2024. This increase resulted primarily from regular delivery and fulfilment revenue more than doubling YoY, driven by the increasing scale of Allegro One operations. These revenues are recognised when merchants are paying for Allegro One to deliver to consumers, i.e. transactions outside of the Smart! program. Additional impact came from the newly launched Allegro Delivery services where Allegro is now responsible for end-to-end service and becomes a principal rather than an agent. Accordingly, revenues and costs for non-Smart deliveries executed by Allegro One or Allegro sub-contractors are now shown gross in logistic service revenue and logistic cost (the latter impacting Costs of Delivery described further in this section) presented in preceding periods in Net Costs of Delivery. The impact on H1 fully booked in Q2 amounted to PLN 9.5 million (49 pp of YoY growth rate in H1 2024), of which PLN 4.5 million related to Q1 and PLN 5.0 million related to Q2.

OTHER REVENUE

Other revenue decreased by PLN 3.7 million, or 7.5%, from PLN 48.7 million for H1 2023 to PLN 45.0 million for H1 2024, whereas for Q2 2024 Other revenue decreased by PLN 16.9 million, or 51.8%, from PLN 32.7 million for Q2 2023 to PLN 15.8 million for Q2 2024. These decreases reflect predominantly recognition of result on sales of consumer loans in Other operating income since Q4 2023 (see comments to Other operating income below) and reclassification of merchant fees on transactions financed by Allegro Pay from Other revenue to Marketplace revenue (see comments to Marketplace revenue above). Those changes were partially offset by increased intercompany revenue from the Mall Segment related to IT, advisory and supervisory services.

OTHER OPERATING INCOME

Other Operating Income amounted to PLN 55.3 million for H1 2024 and PLN 25.1 million for Q2 2024 as compared to nil in comparative periods. Other Operating Income reflects results from fair value valuation and sales of consumer loans portfolios originated by Allegro Pay to the Group's financing partner, which reached the materiality threshold to be presented separately in Q4 2023, previously presented within Other Revenue.

OPERATING EXPENSES

Operating expenses increased by PLN 379.3 million, or 16.0%, from PLN 2,375.5 million for H1 2023 to PLN 2,754.8 million for H1 2024, whereas for Q2 2024 operating expenses increased by PLN 224.9 million, or 18.1%, from PLN 1,240.5 million for Q2 2023 to PLN 1,465.4 million for Q2 2024. This increase resulted primarily from higher costs of delivery, staff costs and marketing expenses.

COST OF DELIVERY

Cost of delivery increased by PLN 228.5 million, or 22.1%, from PLN 1,031.5 million for H1 2023 to PLN 1,259.9 million for H1 2024, whereas for Q2 2024 cost of delivery increased by PLN 132.8 million, or 24.5%, from PLN 542.7 million for Q2 2023 to PLN 675.5 million for Q2 2024. Considering the scale-up of Allegro Logistic operations, which consequently increases the proportion of deliveries where Allegro acts under the principal model (either through its own logistics network or through third-party delivery services where the Group assumes responsibility for fulfilling the delivery), the Group has changed the name of 'net cost of delivery line' in the statement of comprehensive income to 'cost of delivery.' 'Cost of delivery' reflects the combination of the excess of delivery costs over the SMART subscription fees accounted for under the agent model, together with the logistics costs incurred from the Group's own delivery methods. In both periods, at least 80% of 'Cost of delivery' can be attributed to the agent model. The 22.1% growth in H1 resulted primarily from the volume effect of increased number of items sold (10.4 pp of the growth rate) and from an uptick in average unit cost of delivery reflecting higher pricing from third party contractors (additional 7.9 pp). The unit cost increase effect of 7.9 pp would have been higher at 9.1 pp if not for a further mix shift away from costly courier home deliveries towards out of home methods, share of which was down by 5.1pp YoY in H1 2024. Ongoing growth in the number of Smart! users added 1.7 pp YoY. In addition, the cost of delivery was further increased by a presentation adjustment in Q2 2024 from logistic service cost now shown gross and corresponding to the logistic service revenue of PLN 9.5 million (for the part corresponding with Allegro Delivery costs in Smart! where Allegro is principal, in preceding periods presented in "Net cost of delivery" line – for more detail please refer to "Logistic service revenue" description above). For details refer to Appendix 3 to this Report.

STAFF COSTS

Staff costs increased by PLN 90.2 million, or 22.4%, from PLN 403.2 million for H1 2023 to PLN 493.3 million for H1 2024, whereas for Q2 2024 staff costs increased by PLN 28.6 million, or 13.1%, from PLN 218.4 million for Q2 2023 to PLN 247.0 million for Q2 2024. This increase in Q2 2024 resulted primarily from a 13% headcount increase as compared to the end of June 2023, coupled with the impact of salary and related costs increases effective from April 2024, however the annual pay round brought smaller increases than in the prior year as inflation has fallen significantly. Following completion of the "Fit to Grow" savings initiative, the Group is investing in growing teams, mainly in technology, fintech, logistics and customer services to fuel its growth engines.

MARKETING SERVICE EXPENSES

Marketing service expenses increased by PLN 77.1 million, or 19.4%, from PLN 396.9 million for H1 2023 to PLN 474.0 million for H1 2024, whereas for Q2 2024 marketing service expenses increased by PLN 54.4 million, or 25.8%, from PLN 211.0 million for Q2 2023 to PLN 265.3 million for Q2 2024.

Marketing service expenses as a percentage of GMV increased by 0.12 pp YoY to 1.66% for H1 2024 and by 0.20 pp YoY to 1.76% for Q2 2024. The Group has responded to new market entrants competing for share of voice on paid internet advertising channels by increasing investment in traffic acquisition, diversifying advertising channels and expanding social media marketing. The Group also invested relatively more in promotion of the Smart! program to increase its penetration among existing and new buyers. The annual Smart! Week shopping event was extended to 10 days in Q2 2024 from 7 days a year before and this was partly responsible for the increase in spend relative to GMV.

OPERATING PROFIT BEFORE AMORTISATION, DEPRECIATION AND IMPAIRMENT LOSSES OF NON-CURRENT NON-FINANCIAL ASSETS (EBITDA)

EBITDA increased by PLN 444.4 million, or 36.2%, from PLN 1,226.9 million for H1 2023 to PLN 1,671.3 million for H1 2024, whereas for Q2 2024 EBITDA increased by PLN 225.7 million, or 34.5% to PLN 653.5 million for Q2 2023 to PLN 879.3 million for Q2 2024. This increase resulted from the factors described above.



2.2.3. RESULTS OF THE INTERNATIONAL OPERATIONS

The following KPIs are measures used by the Group's management to monitor and manage operational and financial performance of the International Operations. International Operations include the results of two reportable segments: Mall Segment and a newly operational Allegro International Segment.

International Operations: KPIs (unaudited)	H1 2024	H1 2023	Change %	Q2 2024	Q2 2023	Change %
Active Buyers (millions)	5.4	4.3	26.1%	5.4	4.3	26.1%
<i>of which Mall Segment</i>	3.7	4.2	(11.8%)	3.7	4.2	(11.8%)
<i>of which Allegro International Operations</i>	2.5	0.2	1,097.1%	2.5	0.2	1,097.1%
<i>Intersegment eliminations</i>	(0.8)	(0.1)	654.1%	(0.8)	(0.1)	654.1%
GMV per Active Buyer (PLN)	661.0	902.8	(26.8%)	661.0	902.8	(26.8%)
<i>of which Mall Segment</i>	672.4	913.3	(26.4%)	672.4	913.3	(26.4%)
<i>of which Allegro International Operations</i>	489.9	271.3	80.6%	489.9	271.3	80.6%
GMV (PLN in millions)	1,502.3	1,542.9	(2.6%)	767.0	743.0	3.2%
<i>of which Mall Segment</i>	936.7	1,492.2	(37.2%)	443.7	692.3	(35.9%)
<i>of which Allegro International Operations</i>	619.7	56.7	993.2%	355.3	56.7	526.8%
<i>Intersegment eliminations</i>	(54.0)	(6.0)	807.0%	(31.9)	(6.0)	436.0%
LTM GMV (PLN in millions)	3,565.1	3,861.9	(7.7%)	3,565.1	3,861.9	(7.7%)
<i>of which Mall Segment</i>	2,475.6	3,811.2	(35.0%)	2,475.6	3,811.2	(35.0%)
<i>of which Allegro International Operations</i>	1,225.2	56.7	2,061.5%	1,225.2	56.7	2,061.5%
<i>Intersegment eliminations</i>	(135.7)	(6.0)	2,178.1%	(135.7)	(6.0)	2,178.1%
Items sold (PLN in millions)	12.9	7.1	81.9%	6.9	3.7	88.4%
<i>of which Mall Segment</i>	4.3	6.6	(34.7%)	2.1	3.1	(34.0%)
<i>of which Allegro International Operations</i>	8.9	0.6	1,492.1%	5.1	0.6	799.6%
<i>Intersegment eliminations</i>	(0.3)	—	N/A	(0.2)	—	N/A

International Operations: KPIs (unaudited)	H1 2024	H1 2023	Change %	Q2 2024	Q2 2023	Change %
Take Rate (%)	7.43%	11.97%	(4.55pp)	5.79% ^[1]	11.32%	(5.53pp)
<i>of which Mall Segment</i>	11.27%	13.16%	(1.89pp)	7.75% ^[1]	13.43%	(5.68pp)
<i>of which Allegro International Operations</i>	6.29%	5.45%	0.84pp	5.37% ^[1]	5.45%	(0.08pp)
1P Gross Margin	11.58%	11.90%	(0.32pp)	10.94%	11.69%	(0.75pp)
<i>of which Mall Segment</i>	11.27%	11.90%	(0.63pp)	10.55%	11.69%	(1.14pp)
<i>of which Allegro International Operations</i>	N/A	N/A	N/A	N/A	N/A	N/A
Adjusted EBITDA (PLN in millions)	(259.2)	(162.5)	59.5%	(145.0)	(92.8)	56.2%
<i>of which Mall Segment</i>	(115.7)	(119.5)	(3.2%)	(57.6)	(66.2)	(12.9%)
<i>of which Allegro International Operations</i>	(143.1)	(43.0)	233.1%	(87.3)	(26.7)	227.6%
<i>Intersegment eliminations</i>	(0.4)	—	N/A	—	—	N/A
Adjusted EBITDA/total revenue and other operating income (%)	(33.42%)	(14.49%)	(18.93pp)	(39.23%)	(18.27%)	(20.96pp)
<i>of which Mall Segment</i>	(15.10%)	(10.68%)	(4.42pp)	(15.63%)	(13.09%)	(2.55pp)
<i>of which Allegro International Operations</i>	(245.34%)	(1,344.64%)	1099.30pp	(292.44%)	(834.30%)	541.87pp
Adjusted EBITDA/GMV (%)	(17.25%)	(10.53%)	(6.72pp)	(18.90%)	(12.49%)	(6.41pp)
<i>of which Mall Segment</i>	(12.35%)	(8.01%)	(4.34pp)	(12.99%)	(9.56%)	(3.43pp)
<i>of which Allegro International Operations</i>	(23.09%)	(75.79%)	52.70pp	(24.58%)	(47.03%)	22.45pp

[1] YTD reclassification to retail revenue from marketplace revenue booked in Q2 pushed the reported Take Rates down. With the adjustments allocated to Q1 and Q2, the Take Rates in Q2 2024 would have been: 7.55% for the International Operations, 12.01% for the Mall Segment and 6.43% for the Allegro International Segment. For details refer to Appendix 3 to this Report.

The following table presents selected consolidated financial data for the International Operations for H1 2024 and H1 2023.

Consolidated statement of comprehensive income PLN m (unaudited)	International Operations									Total		
	Mall Segment			Allegro Operations			Eliminations					
	H1 2024	H1 2023	Change %	H1 2024	H1 2023	Change %	H1 2024	H1 2023	Change %	H1 2024	H1 2023	Change %
GMV	936.7	1,492.2	(37.2%)	619.7	56.7	993.2%	(54.0)	(6.0)	807.0%	1,502.3	1,542.9	(2.6%)
of which 1P	786.2	1,217.0	(35.4%)	—	—	N/A	—	—	N/A	786.2	1,217.0	(35.4%)
of which 3P	150.4	275.1	(45.3%)	619.7	56.7	993.2%	(54.0)	(6.0)	807.0%	716.1	325.8	119.8%
Total revenue and other operating income	766.1	1,119.3	(31.6%)	58.3	3.2	1,725.4%	(49.0)	(0.8)	5,886.2%	775.4	1,121.7	(30.9%)
Revenue	766.1	1,119.3	(31.6%)	58.3	3.2	1,725.4%	(49.0)	(0.8)	5,886.2%	775.4	1,121.7	(30.9%)
Marketplace revenue	17.0	36.2	(53.2%)	39.0	3.1	1,161.9%	(2.8)	(0.3)	837.0%	53.2	39.0	36.3%
Advertising revenue	2.4	1.1	117.4%	7.5	0.1	6,920.7%	(8.4)	—	N/A	1.5	1.2	21.9%
Retail revenue	666.0	1,037.6	(35.8%)	—	—	N/A	—	—	N/A	666.0	1,037.6	(35.8%)
Logistic Service Revenue	54.7	33.9	61.3%	11.9	—	N/A	(15.9)	—	N/A	50.7	33.9	49.4%
Other revenue	26.1	10.5	149.0%	—	—	N/A	(21.9)	(0.5)	4,085.1%	4.1	9.9	(58.4%)
Operating expenses	(901.4)	(1,239.0)	(27.3%)	(195.7)	(57.2)	241.9%	48.6	0.8	5,838.3%	(1,048.5)	(1,295.4)	(19.1%)
Payment charges	(4.3)	(7.6)	(44.0%)	(3.6)	(0.4)	812.2%	—	—	N/A	(7.9)	(8.0)	(1.5%)
Cost of goods sold	(591.0)	(914.1)	(35.4%)	—	—	N/A	2.1	—	N/A	(588.9)	(914.1)	(35.6%)
Cost of delivery	(47.4)	(29.8)	58.7%	(28.0)	—	N/A	15.6	—	N/A	(59.8)	(29.8)	100.4%
Marketing service expenses	(56.5)	(89.7)	(37.0%)	(127.3)	(17.4)	633.7%	12.6	—	N/A	(171.2)	(107.0)	60.0%
Staff costs	(121.5)	(156.9)	(22.6%)	(13.2)	(33.0)	(60.0%)	2.4	—	N/A	(132.3)	(189.9)	(30.4%)
IT service expenses	(19.9)	(16.2)	23.4%	(6.1)	(1.8)	232.9%	—	—	N/A	(26.0)	(18.0)	44.6%
Other expenses	(57.2)	(23.4)	144.9%	(17.0)	(4.7)	259.8%	16.0	0.8	1,851.6%	(58.2)	(27.3)	113.5%
Net impairment losses on financial and contract assets	(3.7)	(1.3)	181.3%	(0.6)	—	3,204.3%	—	—	N/A	(4.3)	(1.3)	221.9%
Operating profit before amortisation, depreciation and impairment losses of non-current non-financial assets (EBITDA)	(135.3)	(119.7)	13.0%	(137.4)	(54.0)	154.2%	(0.4)	—	N/A	(273.0)	(173.8)	57.1%

The following table presents selected consolidated financial data for the International Operations for Q2 2024 and Q2 2023

Consolidated statement of comprehensive income PLN m (unaudited)	International Operations									Total		
	Mall Segment			Allegro Operations			Eliminations					
	Q2 2024	Q2 2023	Change %	Q2 2024	Q2 2023	Change %	Q2 2024	Q2 2023	Change %	Q2 2024	Q2 2023	Change %
GMV	443.7	692.3	(35.9%)	355.3	56.7	526.8%	(31.9)	(6.0)	436.0%	767.0	743.0	3.2%
of which 1P	374.0	552.9	(32.4%)	—	—	N/A	—	—	N/A	374.0	552.9	(32.4%)
of which 3P	69.7	139.4	(50.0%)	355.3	56.7	526.8%	(31.9)	(6.0)	436.0%	393.1	190.1	106.7%
Total revenue and other operating income	368.6	505.5	(27.1%)	29.9	3.2	834.7%	(28.8)	(0.8)	3,424.9%	369.6	507.9	(27.2%)
Revenue	368.6	505.5	(27.1%)	29.9	3.2	834.7%	(28.8)	(0.8)	3,424.9%	369.6	507.9	(27.2%)
Marketplace revenue	5.4	18.7	(71.1%)	19.1	3.1	517.1%	(1.7)	(0.3)	485.9%	22.7	21.5	5.7%
Advertising revenue	0.2	(0.1)	N/A	4.5	0.1	4,090.4%	(4.6)	—	N/A	—	—	N/A
Retail revenue	317.4	469.3	(32.4%)	—	—	N/A	0.7	—	N/A	318.1	469.3	(32.2%)
Logistic Service Revenue	28.8	16.1	78.5%	6.3	—	N/A	(7.0)	—	N/A	28.2	16.1	74.8%
Other revenue	16.9	1.5	1,057.1%	—	—	N/A	(16.2)	(0.5)	2,994.7%	0.6	0.9	(31.4%)
Operating expenses	(441.7)	(579.7)	(23.8%)	(108.9)	(34.7)	214.2%	28.8	0.8	3,419.7%	(521.8)	(613.6)	(15.0%)
Payment charges	(1.9)	(4.3)	(55.8%)	(2.5)	(0.4)	523.7%	—	—	N/A	(4.4)	(4.7)	(6.7%)
Cost of goods sold	(283.9)	(414.5)	(31.5%)	—	—	N/A	0.6	—	N/A	(283.3)	(414.5)	(31.7%)
Cost of delivery	(23.4)	(26.9)	(12.8%)	(20.1)	—	N/A	9.2	—	N/A	(34.3)	(26.8)	27.9%
Marketing service expenses	(27.5)	(44.5)	(38.3%)	(70.7)	(17.4)	307.5%	6.0	—	N/A	(92.2)	(61.9)	49.0%
Staff costs	(57.0)	(73.6)	(22.5%)	(0.5)	(13.0)	(95.9%)	0.6	—	N/A	(57.0)	(86.6)	(34.2%)
IT service expenses	(9.7)	(8.2)	19.1%	(3.2)	(0.7)	345.8%	—	—	N/A	(12.9)	(8.9)	45.1%
Other expenses	(36.0)	(6.7)	434.4%	(11.5)	(3.2)	258.5%	12.4	0.8	1,411.1%	(35.1)	(9.1)	285.0%
Net impairment losses on financial and contract assets	(2.2)	(1.1)	105.9%	(0.5)	—	2,439.8%	—	—	N/A	(2.7)	(1.1)	143.9%
Operating profit before amortisation, depreciation and impairment losses of non-current non-financial assets (EBITDA)	(73.1)	(74.2)	(1.5%)	(79.0)	(31.5)	151.2%	—	—	N/A	(152.2)	(105.7)	44.0%

INTERNATIONAL OPERATIONS – MALL SEGMENT

REVENUE

Revenue for the Mall Segment decreased YoY by PLN 353.2 million, or 31.6%, from PLN 1,119.3 million in H1 2023 to PLN 776.1 million in H1 2024, while for Q2 2024 the revenue declined by PLN 136.6 million, or 27.1% from PLN 505.5 million in Q2 2023 to PLN 368.6 million in Q2 2024. These decreases were driven primarily by further declines in Retail and Marketplace Revenues generated from reduced GMV. Expansion in volumes carried by the Mall Segment's proprietary delivery business, WE|DO, which includes deliveries to the new Allegro marketplaces, grew logistics revenues by 61.3% YoY in H1 2024. The increase in Other Revenue during H1 2024 resulted primarily from recharging of teams working on Allegro International or Polish Operations' projects. Lower revenue also partially reflects foreign exchange headwinds of approximately PLN 86 million for H1, i.e. 7.7 pp of the decline, including ca. PLN 39 million for Q2.

OPERATING EXPENSES

Operating expenses for the Mall Segment declined YoY by PLN 337.6 million, or 27.3%, from PLN 1,239.0 million in H1 2023 to PLN 901.4 million in H1 2024, while for Q2 2024 they decreased by PLN 138.0 million, or 23.8% from PLN 579.7 million to PLN 441.7 million. Lower expenses predominantly reflect cost of goods sold and marketing expenses declining in line with retail revenue, but also staff costs decrease driven by ongoing restructuring of the Mall Group. These reductions were partially offset by higher costs of delivery where higher volumes of packages handled by WE|DO for third party customers and Allegro International marketplaces significantly exceeded the decline in own volumes of the Mall Segment. This increase in volumes is reflected in growth of logistics revenue as described in the paragraph above the introduction of the Smart! programme at Mall Group in Q4 2022 and migration of related costs from marketing to delivery costs as trial Smart! offers gradually expire is also reflected in increased delivery costs for H1 2024.

Other expenses increased YoY in H1 2024 with majority effect in Q2 as a result of contracted and agency workers costs reclassified from staff costs as compared to Q2 2023, as well as increase of advisory and supervisory charges from the Polish Operations. For details refer to Appendix 3 to this Report. During H1 the Group continued its work to transform the operations of the Mall Segment to meet new objectives now that Allegro's marketplaces are up and running. GMV originating from unprofitable 1P trading and Mall's legacy marketplace are being run down, with cash being recovered with inventory reductions. Staffing is being reduced or repurposed to work on Allegro marketplace activities and IT systems are being replaced with Group wide solutions to increase operational efficiency.

OPERATING PROFIT BEFORE AMORTISATION, DEPRECIATION AND IMPAIRMENT LOSSES OF NON-CURRENT NON-FINANCIAL ASSETS (EBITDA)

EBITDA loss for the Mall Segment increased to PLN 135.3 million in H1 2024 vs PLN 119.7 million loss in the corresponding period a year before, whereas for Q2 2024 the loss was contained at PLN 73.1 million as compared to PLN 74.2 million in Q2 2023. These changes resulted from the factors described above.

At the same time, excluding impact of the restructuring costs and other one-off items, Adjusted EBITDA loss declined both from half year and quarterly perspective, resulting in Adjusted EBITDA loss of PLN 115.7 million for H1 2024 (vs PLN 119.5 million loss for H1 2023), and Adjusted EBITDA loss PLN 57.6 million for Q2 2024 (vs PLN 66.2 million for Q2 2023).

INTERNATIONAL OPERATIONS – ALLEGRO INTERNATIONAL OPERATIONS SEGMENT

REVENUE

Revenue for the Allegro International Operations increased YoY by PLN 55.1 million from PLN 3.2 million in H1 2023 to PLN 58.3 million in H1 2024, while for Q2 2024 the revenue was up by PLN 26.7 million from PLN 3.2 million in Q2 2023 to PLN 29.9 million. These increases reflect the fact that this segment was launched in May last year, therefore its start-up operations were in a very early stage in Q2 2023. Over just 15 months the marketplace in Czechia has built a strong presence in the market with close to 250 million offers available at excellent prices. The marketplace in Slovakia was launched at the end of February this year, bringing a meaningful impact to the segment's results from Q2 2024. While GMV increased sequentially by 34.4% from Q1 to Q2 2024, revenue rose by only 4.9% in the same timeframe. This muted growth reflects predominantly a retrospective presentation adjustment of PLN 3.8 million which was booked in Q2, but related to Q1 2024 of partial reclassification of trial Smart! delivery costs previously included in marketing costs which now decrease marketplace revenue. On a comparable basis sequential revenue growth would have been 32.7% to PLN 33.3 million in Q2 from PLN 25.1 million in Q1. For details refer to Appendix 3 to this Report.

OPERATING EXPENSES

Operating expenses for the Allegro International Operations increased YoY by PLN 138.4 million, from PLN 57.2 million in H1 2023 to PLN 195.7 million in H1 2024, while for Q2 2024 the increase was PLN 74.2 million from PLN 34.7 million in Q2 2023 to PLN 108.9 million in Q2 2024. These increases in H1 2024 were driven predominantly by PLN 120 million higher YoY marketing expenses and PLN 28 million of cost of delivery (PLN 53 million and PLN 20 million in Q2 2024, respectively), which reflect start-up marketing investments in the marketplaces and costs related to free deliveries under Smart! Program as well as the fact that the marketplace was only operational for two months in the prior half year period.

ADJUSTED EBITDA

Adjusted EBITDA loss for the Allegro International Operations increased to PLN 137.4 million in H1 2024 vs PLN 54.1 million loss in the corresponding period a year before, whereas for Q2 2024 the loss was PLN 79.0 million as compared to PLN 31.5 million in Q2 2023. These increases reflect the investments in scaling up the business as described above.



2.2.4. TOTAL COMPREHENSIVE INCOME RECONCILIATION

Consolidated statement of comprehensive income PLN m (unaudited)	H1 2024	H1 2023	Change %	Q2 2024	Q2 2023	Change %
EBITDA Polish Operations	1,671.3	1,226.9	36.2%	879.3	653.5	34.5%
EBITDA International Operations	(273.0)	(173.8)	57.1%	(152.2)	(105.7)	44.0%
Eliminations & other	—	—	N/A	(0.1)	—	N/A
EBITDA	1,398.2	1,053.2	32.8%	726.9	547.9	32.7%
Amortisation, Depreciation and Impairment losses of non-current non-financial assets	(468.5)	(499.2)	(6.1%)	(233.1)	(244.5)	(4.7%)
Amortisation	(343.6)	(375.1)	(8.4%)	(169.5)	(187.5)	(9.6%)
Depreciation	(123.4)	(122.5)	0.7%	(62.3)	(57.2)	9.0%
Impairment losses of non-current non-financial assets	(1.5)	(1.6)	(3.5%)	(1.2)	0.2	(604.2%)
Operating profit	929.7	554.0	67.8%	493.9	303.4	62.8%
Net financial result	(135.5)	(181.9)	(25.5%)	(43.7)	(117.5)	(62.8%)
Financial income	55.4	23.3	137.9%	32.0	15.4	108.0%
Financial costs	(176.1)	(197.3)	(10.8%)	(85.4)	(102.7)	(16.8%)
Foreign exchange profits/(losses)	(14.8)	(7.9)	88.4%	9.7	(30.2)	N/A
Profit before income tax	794.2	372.1	113.5%	450.2	185.8	142.2%
Income tax expenses	(205.3)	(96.1)	113.7%	(103.1)	(66.9)	54.2%
Net profit	588.9	276.0	113.4%	347.1	119.0	191.8%
Other comprehensive income/(loss)	(21.8)	(138.9)	(84.3%)	(29.8)	(104.6)	(71.5%)
Total comprehensive income for the period	567.1	137.1	313.8%	317.3	14.4	2,104.5%

AMORTISATION, DEPRECIATION AND IMPAIRMENT LOSSES OF NON-CURRENT NON-FINANCIAL ASSET

Amortisation, depreciation and impairment losses of non-current non-financial assets decreased by PLN 30.7 million, or 6.1% from PLN 499.2 million for H1 2023 to PLN 468.5 million for H1 2024, whereas for Q2 2024 amortisation, depreciation and impairment losses of non-current non-financial asset decreased

by PLN 11.4 million, or 4.7%, from PLN 244.5 million for Q2 2023 to PLN 233.1 million for Q2 2024. These decreases result mainly from lower balance of non-current assets, mainly due to impairment of intangible assets related to the Mall Segment recognized in Q4 2023.

NET FINANCIAL RESULT

Net financial result improved by PLN 46.4 million, or 25.5%, from PLN 181.9 million for H1 2023 to PLN 135.5 million for H1 2024, whereas for Q2 2024 net financial result improved by PLN 73.9 million, or 62.8%, from PLN 117.5 million for Q2 2023 to PLN 43.7 million for Q2 2024. This H1 improvement resulted from higher financial income connected with interest earned on bank deposits due to the significantly higher average cash balances available versus the prior year and due to lower financial costs as a result of a decrease in both the benchmark rate WIBOR and financing margin following rapid reductions in the Group's leverage. Furthermore, the interest on borrowings was reduced by the financing "amend and extend" process in Q4 2023, which reduced the principal of borrowings by PLN 242.5 million.

YoY net financial result fell faster in Q2 2024 than in H1 overall mainly due to a swing in foreign exchange differences from loss to profit between Q1 and Q2. This was mainly the result of a slight rebound in the strength of CZK against PLN in Q2 following several quarters of depreciation.

INCOME TAX EXPENSES

Income tax expenses increased by PLN 109.3 million, or 113.7%, from PLN 96.1 million for H1 2023 to PLN 205.3 million for H1 2024, whereas for Q2 2024 income tax expenses increased by PLN 36.2 million, or 54.2%, from PLN 66.9 million for Q2 2023 to PLN 103.1 million for Q2 2024.

The majority of the Group's taxable income is generated in Poland and is subject to taxation according to the Corporate Income Tax Act (referred to as 'CIT'). The CIT rate is 19% in each of Poland and Slovenia. Luxembourg companies are subject to taxation at 24.94% rate, in Slovakia at 21%, in Hungary at 9% and in Croatia at 18%. Effective 1 January 2024, the corporate income tax rate in the Czech Republic has been increased from 19% to 21%.

The effective tax rate for both periods ending 30 June 2024 and 30 June 2023 was 26%. The high effective tax rate resulted primarily from tax charges in relation to prior periods, as well as unrecognised deferred tax assets arising on the losses incurred by the Mall Segment.

PLN m (unaudited)	H1 2024	H1 2023	Change %	Q2 2024	Q2 2023	Change %
Current income tax on profits	(195.3)	(126.4)	54.5%	(120.6)	(76.0)	58.7%
Adjustments for current tax of prior periods	(25.5)	13.3	(291.3%)	(11.0)	(0.7)	1,531.0%
(Increase)/Decrease in net deferred tax liability	15.4	17.0	(9.3%)	28.5	9.8	191.5%
Income tax expense	(205.3)	(96.1)	113.7%	(103.1)	(66.9)	54.2%

NET PROFIT

Net profit increased by PLN 312.9 million, or 113.4%, from PLN 276.0 million for H1 2023 to PLN 588.9 million for H1 2024, whereas for Q2 2024 net profit increased by PLN 228.1 million, or 191.8%, from PLN 119.0 million for Q2 2023 to PLN 347.1 million for Q2 2024 as a result of the factors described above.

Reconciliation of Adjusted net profit, PLN m (unaudited)	H1 2024	H1 2023	Change %	Q2 2024	Q2 2023	Change %
Net profit	588.9	276.0	113.4%	347.1	119.0	191.8%
EBITDA adjustments	71.1	58.2	22.1%	36.2	32.6	11.1%
Tax impact of EBITDA adjustments	(13.5)	(11.1)	22.1%	(6.9)	(6.2)	11.1%
Impairment of non-financial assets	1.5	1.6	(3.5%)	1.9	(0.2)	N/A
Impact of tax proceedings	11.5	—	N/A	11.5	—	N/A
Adjusted net profit	659.5	324.8	103.1%	389.7	145.1	168.6%

OTHER COMPREHENSIVE INCOME/(LOSS)

Other comprehensive loss decreased by PLN 117.2 million, or PLN 84.3% from a PLN 138.9 million loss for H1 2023 to a PLN 21.8 million loss for H1 2024, whereas for Q2 2024 the loss decreased by PLN 74.8 million, or 71.5%, from a PLN 104.6 million loss for Q2 2023 to a PLN 29.8 million loss for Q2 2024. These losses in equity mainly result from reclassification of previously recognised fair value gains on cash flow hedges to income as those interest rate swap contracts were settled for cash receipts during H1 2024. The lower loss recorded for H1 2024 in comparison to the prior year period was however mainly due to fair value gains on the Group's remaining cash flow hedges of PLN 51.1 million, compared to a loss of PLN 24.7 million last year, and a swing of exchange differences on translation of foreign operations from a loss of PLN 31.6 million in H1 2023 to a gain of PLN 5.9 million in H1 2024.

TOTAL COMPREHENSIVE INCOME

Total comprehensive income increased by PLN 430.0 million, or 313.8%, from PLN 137.1 million for H1 2023 to PLN 567.1 million for H1 2024, whereas for Q2 2024 increased by PLN 302.9 million, or 2,104.5%, from PLN 14.4 million for Q2 2023 to PLN 317.3 million for Q2 2024 as a result of the factors discussed above.

2.2.5. REVIEW OF CASH FLOW PERFORMANCE

The following table summarises net cash flows from operating, investing and financing activities for H1 2024, H1 2023, Q2 2024 and Q2 2023.

Cash Flow PLN m (unaudited)	H1 2024	H1 2023	Change %	Q2 2024	Q2 2023	Change %
Net cash inflow/(outflow) from operating activities	2,145.6	830.1	158.5%	1,011.8	572.6	76.7%
Profit before income tax	794.2	372.1	113.5%	450.2	185.8	142.2%
Income tax paid	(179.9)	(165.3)	8.9%	(76.5)	(107.6)	(28.9%)
Amortisation and depreciation and impairment of non-current non-financial assets	468.5	499.2	(6.1%)	233.1	244.5	(4.7%)
Net interest expense	153.0	173.0	(11.5%)	75.2	87.9	(14.4%)
Changes in net working capital	834.8	(96.8)	N/A	308.0	129.7	137.4%
Other operating cash flow items	75.1	47.9	56.6%	21.8	32.2	(32.2%)
Net cash inflow/(outflow) from investing activities	(252.0)	(249.7)	0.9%	(126.8)	(120.8)	4.9%
Capitalised development costs	(187.7)	(201.9)	(7.1%)	(100.2)	(100.3)	(0.1%)
<i>of which Polish Operations</i>	<i>(170.9)</i>	<i>(163.5)</i>	<i>4.5%</i>	<i>(92.4)</i>	<i>(81.1)</i>	<i>14.0%</i>
<i>of which International Operations</i>	<i>(16.8)</i>	<i>(38.4)</i>	<i>(56.2%)</i>	<i>(7.8)</i>	<i>(19.3)</i>	<i>(59.5%)</i>
Other capital expenditure	(65.0)	(52.8)	23.1%	(26.9)	(22.7)	18.5%
<i>of which Polish Operations</i>	<i>(56.6)</i>	<i>(49.0)</i>	<i>15.4%</i>	<i>(19.7)</i>	<i>(20.6)</i>	<i>(4.5%)</i>
<i>of which International Operations</i>	<i>(8.4)</i>	<i>(3.8)</i>	<i>123.1%</i>	<i>(7.2)</i>	<i>(2.1)</i>	<i>241.8%</i>
Other investing cash flow	0.7	5.0	(86.4%)	0.3	2.2	(85.0%)
Net cash inflow/(outflow) from financing activities	(294.1)	(282.7)	4.0%	(167.7)	(122.6)	36.8%
Acquisition of treasury shares	—	(20.1)	(100.0%)	—	0.2	(100.0%)
Interest paid	(241.0)	(302.7)	(20.4%)	(120.0)	(149.7)	(19.8%)
Interest rate hedging instrument settlements	46.4	131.5	(64.7%)	—	69.2	(100.0%)
Lease payments	(91.5)	(80.1)	14.2%	(46.2)	(40.9)	13.0%
Other financing cash flow	(8.0)	(11.4)	(30.0%)	(1.5)	(1.3)	14.7%
Net increase/(decrease) in cash and cash equivalents	1,599.5	297.8	437.2%	717.2	329.2	117.9%
Effect of movements in exchange rates on cash held	(3.4)	—	N/A	0.8	—	N/A

NET CASH FROM OPERATING ACTIVITIES

Net cash from operating activities increased by PLN 1,315.5 million or 158.5% YoY for H1 2024 from PLN 830.1 million for H1 2023 to PLN 2,145.6 million for H1 2024, whereas for Q2 2024 increased by PLN 439.2 million, or 76.7%, from PLN 572.6 million for Q2 2023 to PLN 1,011.8 million for Q2 2024.

The change was partially a result of higher profit before income tax, which increased by PLN 422.1 million or 113.5% YoY for H1 2024 and increased by PLN 264.4 million or 142.3% YoY for Q2 2024, due to the factors described in earlier sections. The principal impact on the reported inflow for H1 2024 came from the Polish Operations where the introduction of an automatic merchant fee netting mechanism completed at the end of February 2024 and contributed to the significant decrease in trade receivables by PLN 544 million within the overall cash inflow from working capital. Moreover, net working capital inflow also improved as a result of extending the scope of sales of consumer loans through adding a new partner Banco Santander S.A, starting from Q2 2024. Despite the significant growth of the Group's consumer lending operations, translating to PLN 5.0 billion of loans originated in H1 2024 or +35.5% YoY, the Group recorded an inflow in working capital of PLN 88.8 million, comparing to an inflow of PLN 76.3 million in the comparable period. During H1 2024, PLN 3.9 billion of loans were sold to the financing partners. The YoY improvement in net working capital in H1 2024 was further driven by the positive changes from the Mall segment by the settlement of PLN 149.5 million of trade payables in Q1 2024 compared to the settlement of PLN 355.3 million of trade payables in Q1 2023, following the Q4 peak seasons. The fall in payments to settle trade payables was in turn the result of a conscious decision to reduce inventories in Q4 2023 compared to Q4 2022 as focus moved towards maintaining a narrower, but more profitable selection.

NET CASH USED IN INVESTING ACTIVITIES

Net cash used in investing activities increased by PLN 2.3 million or 0.9% YoY for H1 2024 from PLN 249.7 million for H1 2023 to PLN 252.0 million for H1 2024, whereas for Q2 2024 increased by PLN 6.0 million, or 4.9%, from PLN 120.8 million for Q2 2023 to PLN 126.8 million for Q2 2024.

The decrease in capitalised development costs is mainly connected with the decline in the allocation of development costs relative to maintenance works and lower investment in Mall's own platforms as it transitions to its new role as a merchant on the Allegro International marketplaces. This effect was partially offset by the growth of the technology cost base. The decrease is further driven by the investments in translations prior to the launch of Allegro.cz, and related increased development activities that occurred in H1 2023. The YoY increases in other capital expenditure in H1 2024 reflect the accelerating roll-out of Allegro's own parcel locker network in Poland as well as the ramp up of the APM project in Czech Republic in Q2 2024.

NET CASH USED IN FINANCING ACTIVITIES

Net cash outflow in financing activities increased by PLN 11.4 million or 4.0% YoY for H1 2024 from PLN 282.7 million for H1 2023 to PLN 294.1 million for H1 2024, whereas for Q2 2024 increased by PLN 44.4 million, or 36.8%, from PLN 122.6 million for Q2 2023 to PLN 167.7 million for Q2 2024.

This mainly reflects the interest paid on the Group's borrowings which amounted to PLN 241.0 million and decreased by PLN 61.7 million or 20.4% YoY for H1 2024. This is a result of a decrease in both the benchmark rate WIBOR and financing margin following rapid reductions in the Group's leverage. Furthermore, the interest paid on borrowings was reduced by the financing "amend and extend" process in Q4 2023 which reduced the principal amount of borrowings by PLN 242.5 million or 3.7%. In contrast, receipts from settlements of the in-the-money interest swap (hedging floating interest rate risk) were down by 64.7% YoY in H1 2024. This was partly caused by falling WIBOR interest rate from June 2023 and also by the postponement of Q2 2024 coupon payments by the banks in the amount of PLN 47.2 million, which was finally paid in early Q3 2024. Net cash used in financing activities in H1 2024 was improved due to execution of the 2024 share buyback programme under Allegro's employee incentive plan in Q4 2023, while the previous programme was executed in H1 2023.

2.2.6. INDEBTEDNESS

PLN m (unaudited)	30.06.2024	31.03.2024	31.12.2023
LTM Adjusted EBITDA Polish Operations	3,412.2	3,177.2	2,957.6
LTM Adjusted EBITDA International Operations	(511.2)	(459.0)	(414.6)
LTM Intersegment eliminations	(2.9)	(2.8)	(2.9)
Adjusted EBITDA LTM	2,898.0	2,715.4	2,540.1
Borrowings at amortised cost	6,064.7	6,066.0	6,067.5
Lease liabilities	586.4	599.1	617.6
Cash and cash equivalents	(3,645.2)	(2,927.1)	(2,049.1)
Net Debt	3,005.9	3,738.0	4,635.9
Leverage	1.04 x	1.38 x	1.83 x
Equity	9,664.6	9,320.4	9,043.3
Net debt to Equity	31.1%	40.1%	51.3%

The Group's leverage continued to decline rapidly, by 0.79x during H1 2024, and dropped to 1.04x by the end of June 2024. The improvement was mainly driven by the increase in LTM Adjusted EBITDA in the Polish Operations, and by a significant increase in the cash balance driven mainly by the full implementation of automated merchants' fee netting mechanism that was completed in Q1 2024, contributing to a significant reduction in Net Debt.

Deleveraging was further supported by capex spend continuing at subdued levels similar to H1 of 2023. Moreover the cash balance improved as a result of participating in the certain financed consumer loans originated by Allegro Pay by the new partner Banco Santander S.A.



3.

Important events

The Group's Management sets out below important events that have occurred at the Group during the first six months of the financial year.

LAUNCH OF ALLEGRO.SK

Following the successful soft launch of the Slovak marketplace in February 2024, the Group has moved on to the hard launch of the platform on March 18th 2024, with a broad ATL (Above The Line, i.e. using mass media) marketing campaign. Launch of allegro.sk, an e-commerce platform fully tailored to the Slovak market, marked another step in the expansion of the platform and its partners in the region, after the successful start of allegro.cz in Czechia. By launching the allegro.sk platform, the Group has extended its marketplace target addressable market to nearly 55 million people. Since the launch of the platform in mid March the Group has been gradually building marketing investment, while further developing a playbook for future international launches. Allegro.sk's results are reported together with Allegro.cz. Together they represent the Allegro International Segment, which will expand further to include further marketplace launches in due course.

CONCLUSION OF THE PARTICIPATION AGREEMENT WITH BANCO SANTANDER

On 21 March 2024 the Group entered into a Participation Agreement with Banco Santander S.A related to the consumer loans originated by Allegro Pay. Under the Agreement, Banco Santander participates in the proposed financed consumer credits on a revolving basis up to a total amount of PLN 3 billion. The initial limit granted is PLN 1 billion. An additional PLN 2 billion is optional for Banco Santander. Based on the contractual arrangements Allegro Pay transfers the right to receive principal cash-flows of the selected portfolio of loans to the financing partner, whilst retaining the right to collect the interest arising on those cash-flows.

APPOINTMENT OF TWO NEW INDEPENDENT DIRECTORS

On June 26th 2024, the Annual General Meeting of the Company appointed Gary McGann and Laurence Bourdon-Tracol as independent directors of the Company for three years with effect from 26th June 2024. Gary McGann has chaired complex international listed companies and has profound experience as an executive and non-executive director. Laurence Bourdon-Tracol has extensive board

and governance experience, as an executive and non-executive director and her 25-year executive career spans multiple e-commerce marketplaces in consumer technology. Together with resignations of Darren Huston, Carla Nutselling and Pawel Patusinski becoming effective at the AGM, these new appointments result in the Board of Directors dropping from eleven to ten members. The composition of the Board is now 60% independent, reaching the Group's stated objective of majority independence more than two years ahead of schedule which foreseen the target of 1 September 2026.

LAUNCH OF ALLEGRO DELIVERY

In June 2024, Allegro launched the Allegro Delivery programme, which combines delivery offers from multiple logistics partners. One by Allegro and Orlen Paczka were the first partners who joined the programme. Under Allegro Delivery, all important issues related not only to the shopping process, but also to delivery, are handled by the customer and the seller in one place and with one partner – Allegro. The programme guarantees – during transport and delivery – full Allegro care of the consignment. Each delivery method offered in the programme is a guarantee for the customer of equal conditions of service, support of Customer Service and fast delivery.

Other events and transactions during the first six months of the financial year affecting the financial position and performance of the Group and their impact on the condensed financial statements, are described in the Note 5 and Note 6 to the Interim Condensed Consolidated Financial Statements of Allegro.eu Group for the six month period ended 30 June 2023. Please refer to Interim Condensed Consolidated Financial Statements for more details: Note 5: "Significant Changes in the Current Reporting Period", and Note 6: "Group Structure".

4. Recent trading

POLISH OPERATIONS

Over the first two and a half months of the third quarter, the Allegro.pl marketplace has been trading at low double digit growth rates, slightly ahead of the levels seen in the previous quarter. However, the GMV result for the Polish Operations in total is facing a headwind of ca. 1 pp growth from its eBilet ticketing subsidiary, which results from windfall sales of tickets for the Taylor Swift and Dawid Podsiadło concerts creating a tough Q3 2023 comparative. Remaining variability in the final GMV growth for the third quarter mainly depends on the timing of Autumn season sales between late September and early October.

Adjusted EBITDA growth for the third quarter is expected to slow significantly for two main reasons:

- monetization increases at the beginning of Q3 2023 have now been lapped, with all major monetization changes for 2024 having already been made in Q1 of this year;
- the Group continues to target additional spending on marketing, proprietary logistics services and team expansion.

INTERNATIONAL OPERATIONS

Over the summer months, the Mall segment has begun to significantly reduce SKU ranges to better performing items and prepare to focus solely on sales over the Allegro marketplaces in the coming quarters. This transformational pivot has resulted in significant sell-out sales and inventory reduction, together with lower sales margins. As a result, GMV continued to decline YoY, but with the pace slowing towards the thirty percent level during the summer. The YoY decline continues to reflect a headwind from the appreciation of the Polish Zloty, however softening to ~6% compared to ~12% the first half of 2024.

Current trading for the Allegro International Segment (which includes the results of Allegro.cz and Allegro.sk) indicates mid – to high – single digit QoQ improvement in GMV as these marketplaces continue to add active buyers and repeat purchases, however at a slower pace during the summertime.

Combining the performance of these two segments the International Operations' GMV reported in PLN is expected to post a low to medium single digit decline YoY driven by the Mall Segment, while YoY growth of the Allegro International Segments in Q3 will be less pronounced with the comparable period of 2023 including full three months of Allegro.cz operations.

CONSOLIDATED GROUP

On a consolidated basis and including exchange rate headwinds, Consolidated GMV growth in July and August was running in the 9-10% range.

5. Expectations and targets for Q3 2024

The expectations and targets for Q3 2024 are set out below:

Polish Operations	Q2'24E	Q2'24 Actual	Q3'2024E
GMV	10-11% YoY growth	11.6% YoY growth	10-11% YoY growth
Revenue	22-24% YoY growth	23.8% YoY growth	16-18% YoY growth
Adjusted EBITDA ^[1]	26-29% YoY growth	34.9% YoY growth	11-13% YoY growth
Capex ^[2]	PLN 140-150m	PLN 112.1m	PLN 140-150m

International Operations	Q2'23E	Q2'23 Actual	Q3'2023E
GMV	3-6% YoY growth	3.2% YoY growth	3-6% YoY decline
Revenue	21-25% YoY decline	27.2% YoY decline	26-28% YoY decline
Adjusted EBITDA ^[1]	PLN 130-150m loss	PLN 145.2m loss	PLN 150-160m loss
Capex ^[2]	PLN 25-35m	PLN 15.5m	PLN 35-45m

Group Consolidated	Q2'23E	Q2'23 Actual	Q3'2023E
GMV	9-10% YoY growth	11.1% YoY growth	9-10% YoY growth
Revenue	11-14% YoY growth	12.5% YoY growth	8-10% YoY growth
Adjusted EBITDA ^[1]	22-27% YoY growth	31.5% YoY growth	5-8% YoY growth
Capex ^[2]	PLN 165-185m	PLN 127.6m	PLN 175-195m

[1] Adjusted EBITDA defined as EBITDA before Group restructuring and development costs, stock-based compensation and other one-off items;

[2] Represents cash capex and does not include leased assets (which are presented in balance sheet);

[3] All values including impact from FX rate changes.

6.

Significant events after the end of the reporting period

No reportable events occurred between the balance sheet date and the date of this Report.



7.

Principal risks and uncertainties

Due to inherent uncertainty over the future evolution of the Group's principal risks and uncertainties, as well as future developments in the Polish, Central European and global economies, in the management's assessment actual future results could differ materially from those discussed in any expectations, projections or other forward-looking statements included throughout this Report.

Principal risks and uncertainties have been identified by the Group and described in detail in section 2 "Risk Management System, Risk Factors, and Regulatory Matters" of the Group's Annual Report for the financial year ended 31 December 2023 ("2023 Annual Report"), which was approved by the Board of Directors on 12 March 2024 and which has been subsequently published on the Company's website. The general nature of these risks includes, but is not limited to, the following key factors:

- Risks related to the macroeconomic situation in Poland and CE-5 countries including, but not limited to impact of potential higher inflation, pressure on wages growth, deterioration in consumer sentiment and disposable income.
- Risks and uncertainties arising from the ongoing war in Ukraine impacting stability in the region and potential wider effects of the conflict on the economy of Poland and CEE countries where the Group operates, including, but not limited to, disruption from sanctions on trade with Russia, potential further energy crisis in Europe, inflationary pressure and erosion of the disposable incomes of the Group's buyers and other.
- Risks related to the Group's business and industry, including but not limited to risks of existing and new competition, dependence on a strong brand, continued secular trend of e-commerce growth, user's perception, system interruptions of any third party business partners.
- Risks related to the execution of the key business development programs, including but not limited to implementation and execution of strategic medium term objectives as reflected in the next evolution of the Management's priority framework announced in March 2024 (growing Group's core marketplace, building new engines, expanding internationally and ensuring solid fundamentals) as well as Group's medium term aspirations with regards to growth, profitability and capital allocation.
- The Group's expectations, assumptions and judgements underlying its near-term outlook and other forward-looking performance measures may prove inaccurate, and as a result the Group may be unable to meet its expectations or achieve its targeted financial results.
- The Group has in the past and may continue in the future to engage in opportunistic acquisitions of other companies, businesses or assets, either in Poland or abroad, giving rise to significant additional business, regulatory and legal risks, including, but not limited to execution and post-merger integration risks.

- Specifically with regards to the Mall Group / WE|DO Acquisition, the Group identifies the following potential risks and uncertainties:
 - Risks to the Group's strategy to transform the acquired entities and improve their growth and financial performance. Such factors include, but are not limited to: Transformation of the Mall Group business model from a majority proprietary sales model (1P) to a majority marketplace model (3P); Integration of the existing Mall Group sales platforms with the Group's platforms; Maintaining the Mall Group's current active buyer base; Cross-border goods logistics in the Mall Group; Risks of underestimating the costs of integration and operating expenses of operating in the revised 3P focused model in the new countries; Retention of key employees and management; Possible difficulties in creating a single culture within the Group, and/or in the creation of an efficient organisational structure managing across countries and functions.
 - Currency risk for the consolidated results and dividend inflows of the Group.
- Ability to hire new and maintain existing staff.
- Epidemiological situation in Poland and in the markets where the Mall Group operates.
- Compliance with laws and regulations, including, but not limited to data protection laws, consumer protection laws, regulations governing e-commerce and competition laws, intellectual property matters, taxation and customs matters, financial services as well as potential future regulations that might impose additional requirements and other obligations on the Group's business. Relevant new Polish and EU laws are described in the following paragraph.
- From time to time, the Group may be involved in various claims and legal proceedings relating to claims arising out of its operations, such as legal disputes relating to the minority stake of shares in eBilet, or proceedings before the OCCP President. These proceedings have been described in detail in the Group's 2023 annual report.
- In the past, the OCCP President has informally asked the Group for information about its operations, and may issue similar requests in the future. From time to time, the Group may be also involved in various explanatory proceedings. Such information requests and proceedings may relate to the protection of competition and/or protection of consumers and cooperation and responding to the incoming requests and explanatory proceedings may take a lot of resources. If the OCCP President is not satisfied with the response to such informal requests for information, he can issue additional informal requests and/or initiate explanatory proceedings. These explanatory proceedings are a preliminary step that does not have to lead to the initiation of formal proceedings against Allegro. If the OCCP President decides to pursue the matters covered by these explanatory proceedings, he will open the main proceedings (regarding the potential antitrust/ consumer laws violations) against Allegro.
- Risks related to control, security and prevention mechanisms of the Group's compliance structure might not be sufficient to adequately protect the Group from all legal or financial risks. Integrating recently acquired businesses to comply with such structures takes time and increases compliance risks following recent acquisitions.
- The Group's ability to generate or raise sufficient cash to service its debt and sustain its operations depends on many factors beyond the Group's control
- Financial risks, including market risk, credit risk, liquidity risk, risk of changes in interest rates, currency risk.

Since publication of the 2023 Annual Report when the above list of Principal Risks and Uncertainties was accepted by the Board of Directors, a number of Polish and EU laws that will impact Allegro operations and will require internal implementations were adopted by the relevant legislative bodies as well as several new relevant EU draft laws were published, which once adopted will impact Groups business and increase compliance costs. The following risks have been identified by the Group's Management:

- Since 2023 Annual Report a number of Polish and EU laws that will impact Allegro operations and will require internal implementations were adopted including: regulation (EU) 2023/1542 on batteries and waste batteries, regulation (EU) 2022/2554 on digital operational resilience for the financial sector (DORA) (adopted), regulation (EU) 2023/988 on general product safety (GPSR) (adopted), directive (EU) 2024/825 on empowering consumers for the green transition through better protection against unfair practices and through better information (anti-greenwashing directive), regulation (EU) 2024/1781 establishing a framework for the setting of ecodesign requirements for sustainable products (ESPR), regulation (EU) 2023/2854 on harmonised rules on fair access to and use of data (data act) (adopted), directive (EU) 2024/1760 on corporate sustainability due diligence (CS3D) (adopted), regulation (EU) 2024/1689 laying down harmonised rules on artificial intelligence (AI Act) (adopted), directive

(EU) 2024/1799 on common rules promoting the repair of goods (Right to Repair) (adopted), packaging & packaging waste regulation (PPWR) (finalised), E-evidence directive and regulation (finalised), Polish act implementing EU single use plastic (SUP) directive, Polish act on deposit & return scheme. Additionally, several new relevant PL and EU draft laws were published, including revision of the EU customs code ^[1], payment services directive (PSD3) ^[2] and regulation (PSR) ^[3], regulation on the Open Finance Framework ^[4], toy safety regulation (TSR) ^[5], delegated and implementing acts on the Digital Services Act (DSA) and the Digital Markets Act (DMA) ^[6], adequacy decision regarding the Data Privacy Framework between the European Union and the United States ^[7], proposal for a Regulation that will improve cooperation between national data protection authorities when enforcing the General Data Protection Regulation (GDPR) ^[8], proposal for a directive on substantiation and communication of explicit environmental claims (Green Claims Directive) ^[9], waste framework directive ^[10] (WFD) regarding textiles and food, and several sectoral proposals on product labelling. The Platform Workers Directive, which may impact the group's courier business, has also been finalised at the EU level. With the new term of the European Commission to commence in the fall of 2024 a list of legislative proposals, which will be carried over to the new term, will be published.

- The Polish government is in the process of implementing: DSA through amendment of the act on electronic communications, DMA and P2B regulations through a new act on ensuring enforcement of EU laws, as well as GPSR through a new act on product safety. All of the above acts are still in government works and have a high level of priority. Also, the long-awaited implementation of the CPC regulation has not been finalized and is expected to be filed to the government legislative system again later this year.
- On top of the above the business community in Poland (incl. Business organizations where Allegro is a member) have been advocating for enforcement action of both the Polish government and EU authorities for better scrutiny of non-EU players and enforcing true level-playing field for ecommerce players in the EU.

[1] Proposal for a Regulation of the European Parliament and of the Council establishing the Union Customs Code and the European Union Customs Authority, and repealing Regulation (EU) No 952/2013, COM(2023) 258 final, Proposal for a COUNCIL REGULATION amending Regulation (EEC) No 2658/87 as regards the introduction of a simplified tariff treatment for the distance sales of goods and Regulation (EC) No 1186/2009 as regards the elimination of the customs duty relief threshold, COM(2023) 259 final

[2] Proposal for a Directive of the European Parliament and of the Council on payment services and electronic money services in the Internal Market amending Directive 98/26/EC and repealing Directives 2015/2366/EU and 2009/110/EC, COM/2023/366 final

[3] Proposal for a Regulation of the European Parliament and of the Council on payment services in the internal market and amending Regulation (EU) No 1093/2010, COM/2023/367 final

[4] Proposal for a Regulation of the European Parliament and of the Council on a framework for Financial Data Access and amending Regulations (EU) No 1093/2010, (EU) No 1094/2010, (EU) No 1095/2010 and (EU) 2022/2554, COM(2023) 360 final

[5] Proposal for a Regulation of the European Parliament and of the Council on the safety of toys and repealing Directive 2009/48/EC, COM/2023/462 final

[6] Proposal for a delegated regulation supplementing Regulation (EU) 2022/2065 of the European Parliament and of the Council, by laying down rules on the performance of audits for very large online platforms and very large online search engines, Proposal for a Commission Implementing Regulation (EU) on detailed arrangements for the conduct of certain proceedings by the Commission pursuant to Regulation (EU) 2022/1925 of the European Parliament and of the Council

[7] Commission implementing decision of 10.7.2023 pursuant to Regulation (EU) 2016/679 of the European Parliament and of the Council on the adequate level of protection of personal data under the EU-US Data Privacy Framework, C(2023) 4745 final

[8] Proposal for a Regulation of the European Parliament and of the Council laying down additional procedural rules relating to the enforcement of Regulation (EU) 2016/679, COM(2023) 348 final

[9] Proposal for a Directive of the European Parliament and of the Council on substantiation and communication of explicit environmental claims (Green Claims Directive), COM(2023) 166 final,

[10] Proposal for a Directive of the European Parliament and of the Council amending Directive 2008/98/EC on waste COM/2023/420 final

8.

Shareholders of Allegro.eu

As of 30 June 2024 and to the best of Management's knowledge, the Company's shares were held by the following entities:

Name	Number of shares	% of shares in the share capital	Number of votes at the General Meeting	% of votes at the General Meeting
Permira VI Investment Platform Limited	233 678 572	22.10%	233 678 572	22.10%
Cidinan S.à r.l.	198 905 845	18.81%	198 905 845	18.81%
Free Float	624 320 436	59.09%	624 320 436	59.09%
Total	1 056 904 853	100.00%	1 056 904 853	100.00%

Since there is no obligation for shareholders to inform the Company of any transfer of bearer shares, save for the obligations provided by the Luxembourg law of 15 January 2008 on transparency requirements in relation to information about issuers whose securities are admitted to trading on a regulated market, the Company shall not be liable for the accuracy or completeness of the information on the number of shares held by individual shareholders.

9.

Related parties transactions

We are engaged in certain commercial and financial transactions with related parties. Please refer to Note 18 to the Interim Condensed Consolidated Financial Statements of the Group for the six month periods ended 30 June 2024, and to Note 36 to the Consolidated Financial Statements of the Group for the year ended 31 December 2022, for further details.





Appendix 1. Reconciliation of the key Alternative Performance Measures to the Financial Statements

This section includes a reconciliation of certain Alternative Performance Measures to most directly reconcilable items presented in the Financial Statements of the Group.

Total capital expenditures

the information regarding the total amount of capital expenditures recorded in the H1 2024, H1 2023, Q2 2024 and Q2 2023 is presented in the investing activities section of the interim condensed consolidated statement of cash flow as a separate line named: "Payments for property, plant & equipment and intangibles".

PLN m (unaudited)	H1 2024	H1 2023	Q2 2024	Q2 2023
Capitalised development costs	(187.7)	(201.9)	(100.2)	(100.3)
Other capital expenditure	(65.0)	(52.8)	(26.9)	(22.7)
Total capital expenditure	(252.7)	(254.7)	(127.1)	(123.0)

Capitalised development costs

the amount of capitalised development costs is a sum of capitalised staff costs and capitalised other expenses. Both amounts are separately presented under the Operating expenses section of the interim condensed consolidated statement of comprehensive income.

PLN m (unaudited)	H1 2024	H1 2023	Q2 2024	Q2 2023
Staff costs				
– Capitalisation of development costs	(144.3)	(144.2)	(77.4)	(73.5)
IT service expenses				
– Capitalisation of development costs	(5.3)	(8.7)	(2.0)	(4.4)
Other expenses				
– Capitalisation of development costs	(46.5)	(55.8)	(25.2)	(26.9)
Capitalised cost of Allegro Incentive Program	8.4	6.8	4.4	4.5
Capitalised development costs	(187.7)	(201.9)	(100.2)	(100.3)

Net debt and leverage

whilst the Adjusted EBITDA LTM cannot be directly reconciled to the interim condensed consolidated financial statement, as it refers to the preceding twelve months, the amount of the remaining titles impacting the "Net Debt" and "Leverage" is readily observable in the interim condensed consolidated statement of financial position as a part of current assets as well as current and non-current liabilities.

PLN m (unaudited)	30.06.2024	31.03.2024	31.12.2023
LTM Adjusted EBITDA Polish Operations	3,412.2	3,177.2	2,957.6
LTM Adjusted EBITDA International Operations	(511.2)	(459.0)	(414.6)
LTM Intersegment eliminations	(2.9)	(2.8)	(2.9)
Adjusted EBITDA LTM	2,898.0	2,715.4	2,540.1
(+) Borrowings at amortised cost	6,064.7	6,066.0	6,067.5
Non-current liabilities	6,062.1	6,062.1	6,064.8
Current liabilities	2.6	3.9	2.7
(+) Lease liabilities	586.4	599.1	617.6
Non-current liabilities	443.8	456.3	474.5
Current liabilities	142.6	142.7	143.1
(-) Cash	(3,645.2)	(2,927.1)	(2,049.1)
= Net Debt	3,005.9	3,738.0	4,635.9
Leverage (Net Debt / Adjusted EBITDA LTM)	1.04 x	1.38 x	1.83 x

Changes in working capital

the amount of each title impacting the working capital for H1 2024, H1 2023, Q2 2024 and Q2 2023 respectively, are presented in the separate lines of the interim condensed consolidated statement of cash flow. However, the quarterly numbers are not disclosed, as there is no such obligation to do so.

Adjusted EBITDA/revenue and other operating income (%) for the Polish Operations

Represents Adjusted EBITDA divided by Revenue and other operating income. Please refer to the calculation for H1 2024, H1 2023, Q2 2024 and Q2 2023 below.

PLN m (unaudited)	H1 2024	H1 2023	Q2 2024	Q2 2023
Adjusted EBITDA	1,728.5	1,273.9	908.3	673.3
Total revenue and other operating income	4,426.1	3,602.4	2,344.7	1,894.0
Adjusted EBITDA/Total revenue and other operating income (%)	39.05%	35.36%	38.74%	35.55%

Adjusted EBITDA/GMV (%) for the Polish Operations

Represents Adjusted EBITDA divided by GMV. Please refer to the calculation for H1 2024, H1 2023, Q2 2024 and Q2 2023 below.

PLN m (unaudited)	H1 2024	H1 2023	Q2 2024	Q2 2023
Adjusted EBITDA	1,728.5	1,273.9	908.3	673.3
GMV	28,624.0	25,823.6	15,054.3	13,484.1
Adjusted EBITDA/GMV (%)	6.04%	4.93%	6.03%	4.99%

1P Gross Margin for the Polish Operations

Represents retail revenue minus cost of goods sold, divided by retail revenue. Please refer to the calculation for H1 2024, H1 2023, Q2 2024 and Q2 2023.

PLN m (unaudited)	H1 2024	H1 2023	Q2 2024	Q2 2023
Retail revenue	178.3	211.6	100.4	112.1
Cost of goods sold	167.6	204.2	97.5	111.4
1P Gross Margin	5.99%	3.52%	2.82%	0.58%

Adjusted EBITDA/revenue (%) for the International Operations

Represents Adjusted EBITDA divided by Revenue. Please refer to the calculation for H1 2024, H1 2023, Q2 2024 and Q2 2023 below.

PLN m (unaudited)	H1 2024	H1 2023	Q2 2024	Q2 2023
Adjusted EBITDA	(259.2)	(162.5)	(145.0)	(92.8)
Total revenue and other operating income	775.4	1,121.7	369.6	507.9
Adjusted EBITDA/Total revenue and other operating income (%)	(33.42%)	(14.49%)	(39.23%)	(18.27%)

Adjusted EBITDA/GMV (%) for the International Operations

Represents Adjusted EBITDA divided by GMV. Please refer to the calculation for H1 2024, H1 2023, Q2 2024 and Q2 2023 below.

PLN m (unaudited)	H1 2024	H1 2023	Q2 2024	Q2 2023
Adjusted EBITDA	(259.2)	(162.5)	(145.0)	(92.8)
GMV	1,502.3	1,542.9	767.0	743.0
Adjusted EBITDA/GMV (%)	(17.25%)	(10.53%)	(18.90%)	(12.49%)

1P Gross Margin for the International Operations

Represents retail revenue minus cost of goods sold, divided by retail revenue. Please refer to the calculation for H1 2024, H1 2023, Q2 2024 and Q2 2023 below.

PLN m (unaudited)	H1 2024	H1 2023	Q2 2024	Q2 2023
Retail revenue	666.0	1,037.6	318.1	469.3
Cost of goods sold	588.9	914.1	283.3	414.5
1P Gross Margin	11.58%	11.90%	10.94%	11.69%

Adjusted EBITDA/revenue (%) for the Mall Segment

Represents Adjusted EBITDA divided by Revenue. Please refer to the calculation for H1 2024, H1 2023, Q2 2024 and Q2 2023 below.

PLN m (unaudited)	H1 2024	H1 2023	Q2 2024	Q2 2023
Adjusted EBITDA	(115.7)	(119.5)	(57.6)	(66.2)
Total revenue and other operating income	766.1	1,119.3	368.6	505.5
Adjusted EBITDA/Total revenue and other operating income (%)	(15.10%)	(10.68%)	(15.63%)	(13.09%)

Adjusted EBITDA/GMV (%) for the Mall Segment

Represents Adjusted EBITDA divided by GMV. Please refer to the calculation for H1 2024, H1 2023, Q2 2024 and Q2 2023 below.

PLN m (unaudited)	H1 2024	H1 2023	Q2 2024	Q2 2023
Adjusted EBITDA	(115.7)	(119.5)	(57.6)	(66.2)
GMV	936.7	1,492.2	443.7	692.3
Adjusted EBITDA/GMV (%)	(12.35%)	(8.01%)	(12.99%)	(9.56%)

1P Gross Margin for the Mall Segment

Represents retail revenue minus cost of goods sold, divided by retail revenue. Please refer to the calculation for H1 2024, H1 2023, Q2 2024 and Q2 2023 below.

PLN m (unaudited)	H1 2024	H1 2023	Q2 2024	Q2 2023
Retail revenue	666.0	1,037.6	317.4	469.3
Cost of goods sold	591.0	914.1	283.9	414.5
1P Gross Margin	11.27%	11.90%	10.55%	11.69%

Adjusted EBITDA/revenue (%) for the Allegro International Segment

Represents Adjusted EBITDA divided by Revenue. Please refer to the calculation for H1 2024, H1 2023, Q2 2024 and Q2 2023 below.

PLN m (unaudited)	H1 2024	H1 2023	Q2 2024	Q2 2023
Adjusted EBITDA	(143.1)	(43.0)	(87.3)	(26.7)
Total revenue and other operating income	58.3	3.2	29.9	3.2
Adjusted EBITDA/Total revenue and other operating income (%)	(245.34%)	(1,344.64%)	(292.44%)	(834.30%)

Adjusted EBITDA/GMV (%) for the Allegro International Segment

Represents Adjusted EBITDA divided by GMV. Please refer to the calculation for H1 2024, H1 2023, Q2 2024 and Q2 2023 below.

PLN m (unaudited)	H1 2024	H1 2023	Q2 2024	Q2 2023
Adjusted EBITDA	(143.1)	(43.0)	(87.3)	(26.7)
GMV	619.7	56.7	355.3	56.7
Adjusted EBITDA/GMV (%)	(23.09%)	(75.79%)	(24.58%)	(47.03%)



Appendix 2. Summary of consolidated statements of comprehensive income for the Group

The Group's summary consolidated statements of comprehensive income for the Polish Operations and the International Operations for H1 2024, H1 2023, Q2 2024 and Q2 2023, respectively.

Consolidated statement of comprehensive income PLN m (unaudited)	Polish Operations			International Operations			Eliminations			Total		
	H1 2024	H1 2023	Change %	H1 2024	H1 2023	Change %	H1 2024	H1 2023	Change %	H1 2024	H1 2023	Change %
GMV	28,624.0	25,823.6	10.8%	1,502.3	1,542.9	(2.6%)	(11.5)	—	N/A	30,114.8	27,366.5	10.0%
of which 1P	215.2	252.2	(14.6%)	786.2	1,217.0	(35.4%)	(11.5)	—	N/A	990.0	1,469.2	(32.6%)
of which 3P	28,408.8	25,571.4	11.1%	716.1	325.8	119.8%	—	—	N/A	29,124.9	25,897.3	12.5%
Total revenue and other operating income	4,426.1	3,602.4	22.9%	775.4	1,121.7	(30.9%)	(29.3)	(5.2)	458.3%	5,172.3	4,718.9	9.6%
Revenue	4,370.9	3,602.4	21.3%	775.4	1,121.7	(30.9%)	(29.3)	(5.2)	458.3%	5,117.0	4,718.9	8.4%
Marketplace revenue	3,512.5	2,846.6	23.4%	53.2	39.0	36.3%	—	—	N/A	3,565.7	2,885.6	23.6%
Price comparison revenue	104.1	102.3	1.8%	—	—	N/A	—	—	N/A	104.1	102.3	1.8%
Advertising revenue	478.1	373.8	27.9%	1.5	1.2	21.9%	(1.1)	—	N/A	478.4	375.0	27.6%
Retail revenue	178.3	211.6	(15.8%)	666.0	1,037.6	(35.8%)	(11.7)	(0.3)	3,927.5%	832.5	1,248.9	(33.3%)
Logistic Service Revenue	52.9	19.4	172.9%	50.7	33.9	49.4%	—	—	N/A	103.6	53.3	94.3%
Other revenue	45.0	48.7	(7.5%)	4.1	9.9	(58.4%)	(16.4)	(5.0)	231.9%	32.7	53.7	(39.1%)
Other operating income	55.3	—	N/A	—	—	N/A	—	—	N/A	55.3	—	N/A
Operating expenses	(2,754.8)	(2,375.5)	16.0%	(1,048.5)	(1,295.4)	(19.1%)	29.3	5.2	457.7%	(3,774.0)	(3,665.7)	3.0%
Payment charges	(75.0)	(67.1)	11.9%	(7.9)	(8.0)	(1.5%)	—	0.1	(100.0%)	(82.9)	(75.0)	10.6%
Cost of goods sold	(167.6)	(204.2)	(17.9%)	(588.9)	(914.1)	(35.6%)	10.9	0.3	3,655.0%	(745.6)	(1,118.0)	(33.3%)
Cost of delivery	(1,259.9)	(1,031.5)	22.1%	(59.8)	(29.8)	100.4%	—	—	N/A	(1,319.7)	(1,061.3)	24.3%
Marketing service expenses	(474.0)	(396.9)	19.4%	(171.2)	(107.0)	60.0%	—	—	N/A	(645.1)	(503.9)	28.0%
Staff costs	(493.3)	(403.2)	22.4%	(132.3)	(189.9)	(30.4%)	—	—	N/A	(625.6)	(593.0)	5.5%
IT service expenses	(87.9)	(78.2)	12.3%	(26.0)	(18.0)	44.6%	7.2	1.9	270.2%	(106.6)	(94.3)	13.1%
Other expenses	(182.5)	(166.3)	9.7%	(58.2)	(27.3)	113.5%	11.1	2.9	288.0%	(229.5)	(190.7)	20.4%
Net impairment losses on financial and contract assets	(14.7)	(28.2)	(48.1%)	(4.3)	(1.3)	221.9%	—	—	N/A	(19.0)	(29.6)	(35.9%)
Operating profit before amortisation, depreciation and impairment losses of non-current non-financial assets (EBITDA)	1,671.3	1,226.9	36.2%	(273.0)	(173.8)	57.1%	—	—	N/A	1,398.2	1,053.2	32.8%

Consolidated statement of comprehensive income PLN m (unaudited)	Polish Operations			International Operations			Eliminations			Total		
	Q2 2024	Q2 2023	Change %	Q2 2024	Q2 2023	Change %	Q2 2024	Q2 2023	Change %	Q2 2024	Q2 2023	Change %
GMV	15,054.3	13,484.1	11.6%	767.0	743.0	3.2%	(11.5)	—	N/A	15,809.9	14,227.1	11.1%
of which 1P	120.6	134.2	(10.1%)	374.0	552.9	(32.4%)	(11.5)	—	N/A	483.1	687.1	(29.7%)
of which 3P	14,933.7	13,349.9	11.9%	393.1	190.1	106.7%	—	—	N/A	15,326.8	13,540.0	13.2%
Total revenue and other operating income	2,344.7	1,894.0	23.8%	369.6	507.9	(27.2%)	(17.4)	(4.2)	315.2%	2,696.9	2,397.7	12.5%
Revenue	2,319.5	1,894.0	22.5%	369.6	507.9	(27.2%)	(17.4)	(4.2)	315.2%	2,671.8	2,397.7	11.4%
Marketplace revenue	1,871.6	1,499.5	24.8%	22.7	21.5	5.7%	—	—	N/A	1,894.3	1,521.0	24.5%
Price comparison revenue	49.9	47.4	5.4%	—	—	N/A	—	—	N/A	49.9	47.4	5.4%
Advertising revenue	249.4	191.9	29.9%	—	—	N/A	(1.1)	—	N/A	248.3	192.0	29.3%
Retail revenue	100.4	112.1	(10.5%)	318.1	469.3	(32.2%)	(7.2)	(0.2)	4,365.9%	411.2	581.3	(29.3%)
Logistic Service Revenue	32.4	10.4	212.2%	28.2	16.1	74.8%	—	—	N/A	60.6	26.5	128.6%
Other revenue	15.8	32.7	(51.8%)	0.6	0.9	(31.4%)	(9.0)	(4.0)	124.3%	7.4	29.6	(75.0%)
Other operating income	25.1	—	N/A	—	—	N/A	—	—	N/A	25.1	—	N/A
Operating expenses	(1,465.4)	(1,240.4)	18.1%	(521.8)	(613.6)	(15.0%)	17.2	4.2	311.7%	(1,970.0)	(1,849.8)	6.5%
Payment charges	(38.6)	(34.3)	12.3%	(4.4)	(4.7)	(6.7%)	—	0.1	(100.0%)	(43.0)	(39.0)	10.2%
Cost of goods sold	(97.5)	(111.4)	(12.5%)	(283.3)	(414.5)	(31.7%)	6.4	0.3	2,298.1%	(374.4)	(525.6)	(28.8%)
Cost of delivery	(675.5)	(542.7)	24.5%	(34.3)	(26.8)	27.9%	—	—	N/A	(709.8)	(569.5)	24.6%
Marketing service expenses	(265.3)	(211.0)	25.8%	(92.2)	(61.9)	49.0%	—	—	N/A	(357.5)	(272.8)	31.1%
Staff costs	(247.0)	(218.4)	13.1%	(57.0)	(86.6)	(34.2%)	—	—	N/A	(304.0)	(305.0)	(0.3%)
IT service expenses	(43.5)	(39.9)	9.1%	(12.9)	(8.9)	45.1%	3.9	1.9	102.9%	(52.4)	(46.8)	12.0%
Other expenses	(90.5)	(69.1)	31.0%	(35.1)	(9.1)	285.0%	6.9	1.8	274.5%	(118.7)	(76.3)	55.5%
Net impairment losses on financial and contract assets	(7.5)	(13.8)	(45.4%)	(2.7)	(1.1)	143.9%	—	—	N/A	(10.2)	(14.8)	(31.3%)
Operating profit before amortisation, depreciation and impairment losses of non-current non-financial assets (EBITDA)	879.3	653.5	34.5%	(152.2)	(105.7)	44.0%	(0.1)	—	N/A	726.9	547.9	32.7%

Appendix 3. Summary of reclassifications and presentation adjustments impacting YoY or QoQ dynamics of key revenue or cost lines in H1 2024

Appendix 3.1 Polish Operations

Consolidated statement of comprehensive income PLN m (unaudited)	after reclassification (as reported)	Including reclassifications of:			before reclassification (pro-forma)	as reported	before reclassification
	H1 2024	Logistics services	Allegro Pay Merchant fee	Loan fair value	H1 2024	Change %	Change %
GMV	28,624.0	—	—	—	28,624.0	10.8%	10.8%
of which 1P	215.2	—	—	—	215.2	(14.6%)	(14.6%)
of which 3P	28,408.8	—	—	—	28,408.8	11.1%	11.1%
Total revenue and other operating income	4,426.1	9.5	—	—	4,116.7	22.9%	22.6%
Revenue	4,370.9	9.5	—	(55.3)	4,416.7	21.3%	22.6%
Marketplace revenue ^[1]	3,512.5	—	13.4	—	3,499.1	23.4%	22.9%
Price comparison revenue	104.1	—	—	—	104.1	1.8%	1.8%
Advertising revenue	478.1	—	—	—	478.1	27.9%	27.9%
Retail revenue	178.3	—	—	—	178.3	(15.8%)	(15.8%)
Logistic Service Revenue ^[2]	52.9	9.5	—	—	43.4	172.9%	123.8%
Other revenue ^{[1],[3]}	45.0	—	(13.4)	(55.3)	113.7	(7.5%)	133.5%
Other operating income ^[3]	55.3	—	—	55.3	—	N/A	N/A
Operating expenses	(2,754.8)	(9.5)	—	—	(2,745.4)	16.0%	15.6%
Payment charges	(75.0)	—	—	—	(75.0)	11.9%	11.9%
Cost of goods sold	(167.6)	—	—	—	(167.6)	(17.9%)	(17.9%)
Cost of delivery ^{[2],[4]}	(1,259.9)	(12.5)	—	—	(1,247.4)	22.1%	20.9%
Marketing service expenses ^[4]	(474.0)	3.0	—	—	(477.0)	19.4%	20.2%
Staff costs	(493.3)	—	—	—	(493.3)	22.4%	22.4%
IT service expenses	(87.9)	—	—	—	(87.9)	12.3%	12.3%
Other expenses	(182.5)	—	—	—	(182.5)	9.7%	9.7%
Net impairment losses on financial and contract assets	(14.7)	—	—	—	(14.7)	(48.1%)	(48.1%)
Operating profit before amortisation, depreciation and impairment losses of non-current non-financial assets (EBITDA)	1,671.3	—	—	—	1,671.3	36.20%	36.20%
Take Rate %	12.36%		0.05%		12.32%		

[1] Marketplace revenue includes now merchant fees for Allegro Pay financed sales, reclassified from "Other revenue" cumulatively for H1 2024 in Q2 2024. The adjustment of PLN 13.4m was booked in Q2 2024, of which PLN 6.3m related to Q1 and PLN 7.1m to Q2 2024.

[2] Logistic service revenues previously netted in costs of delivery, of which PLN 4.5 m related to Q1 and PLN 5.0m related to Q2 2024. From Q2 logistic service revenues are reported gross where Allegro acts as principal, with a corresponding increase in cost of delivery.

[3] Other Operating Income reflects results from fair value valuation and sales of consumer loans portfolios originated by Allegro Pay to the Group's financing partners, which reached the materiality threshold to be presented separately in Q4 2023, previously presented within Other Revenue.

[4] Partial reclassification of PLN 3.0m of trial Smart! delivery costs, previously included in Marketing costs, under the principal model moved to Cost of delivery (of which PLN 1.1m related to Q1 and PLN 1.9m related to Q2 2024).

Appendix 3.2 Mall Segment

Consolidated statement of comprehensive income PLN m (unaudited)	after reclassification (as reported)	including reclassification of:	before reclassification (pro-forma)	as reported	before reclassification	full correction booked in Q2 (as reported)			correction allocated between Q1 & Q2			after corrections allocation (pro-forma)		
	H1 2024		H1 2024	Change %	Change %	Q1 2024	Q2 2024	H1 2024	Q1 2024	Q2 2024	H1 2024	Q1 2024	Q2 2024	H1 2024
GMV	936.7	—	936.7	(37.2%)	(37.2%)	493.0	443.7	936.7	3.6	(3.6)	—	489.4	447.3	936.7
of which 1P	786.2	—	786.2	(35.4%)	(35.4%)	412.3	374.0	786.2	—	—	—	412.3	374.0	786.3
of which 3P [3]	150.4	—	150.4	(45.3%)	(45.3%)	80.7	69.7	150.4	3.6	(3.6)	—	77.1	73.3	150.4
Total revenue and other operating income	766.1	—	766.1	(31.6%)	(31.6%)	397.5	368.6	766.1	—	—	—	397.5	368.6	766.1
Revenue	766.1	—	766.1	(31.6%)	(31.6%)	397.5	368.6	766.1	—	—	—	397.5	368.6	766.1
Marketplace revenue [1][3]	17.0	(0.6)	17.6	(53.2%)	(51.5%)	11.6	5.4	17.0	3.4	(3.4)	—	8.1	8.8	17.0
Advertising revenue	2.4	—	2.4	117.4%	117.4%	2.2	0.2	2.4	—	—	—	2.2	0.2	2.4
Retail revenue [1][3]	666.0	—	666.0	(35.8%)	(35.8%)	348.6	317.4	666.0	(3.0)	3.0	—	351.6	314.4	666.0
Logistic Service Revenue [1]	54.7	0.6	54.1	61.3%	59.6%	25.9	28.8	54.7	(0.4)	0.4	—	26.3	28.4	54.7
Other revenue	26.1	—	26.1	149.0%	149.0%	9.2	16.9	26.1	—	—	—	9.2	16.9	26.1
Other operating income	—	—	—	N/A	N/A	—	—	—	—	—	—	—	—	—
Operating expenses	(901.4)	—	(901.4)	(27.3%)	(27.2%)	(459.6)	(441.7)	(901.4)	—	—	—	(459.6)	(441.7)	(901.4)
Payment charges	(4.3)	—	(4.3)	(44.0%)	(44.0%)	(2.4)	(1.9)	(4.3)	—	—	—	(2.4)	(1.9)	(4.3)
Cost of goods sold	(591.0)	—	(591.0)	(35.4%)	(35.4%)	(307.0)	(283.9)	(591.0)	—	—	—	(307.0)	(283.9)	(590.9)
Cost of delivery	(47.4)	—	(47.4)	58.7%	58.7%	(23.9)	(23.4)	(47.4)	—	—	—	(23.9)	(23.4)	(47.4)
Marketing service expenses	(56.5)	—	(56.5)	(37.0%)	(37.0%)	(29.0)	(27.5)	(56.5)	—	—	—	(29.0)	(27.5)	(56.5)
Staff costs [2]	(121.5)	14.2	(135.7)	(22.6%)	(13.5%)	(64.4)	(57.0)	(121.5)	(6.7)	6.7	—	(57.7)	(63.7)	(121.5)
IT service expenses	(19.9)	—	(19.9)	23.4%	23.4%	(10.2)	(9.7)	(19.9)	—	—	—	(10.2)	(9.7)	(19.9)
Other expenses [2]	(57.2)	(14.2)	(43.0)	144.9%	83.8%	(21.2)	(36.0)	(57.2)	6.7	(6.7)	—	(27.9)	(29.3)	(57.2)
Net impairment losses on financial and contract assets	(3.7)	—	(3.7)	181.3%	181.3%	(1.5)	(2.2)	(3.7)	—	—	—	(1.5)	(2.2)	(3.7)
Operating profit before amortisation, depreciation and impairment losses of non-current non-financial assets (EBITDA)	(135.3)	—	(135.3)	13.0%	13.0%	(62.2)	(73.1)	(135.3)	—	—	—	(62.2)	(73.1)	(135.3)
Take Rate %	11.27%	(0.40%)	11.67%			14.31%	7.75%	11.27%				10.57%	12.01%	11.27%

[1] Change of recognition of revenue from Marketplace Revenue to Logistic Service Revenue in H1 2024
– related to recharge of costs related to returns to Merchants.

[2] Change of recognition of contractors and agency workers from Staff costs to Other expenses.

[3] Correction of omitted elimination of CZC GMV and sales via the Mall legacy marketplace in Q1
(impact on Q1 and Q2, but neutral for H1).

Appendix 3.3 Allegro International Segment

Consolidated statement of comprehensive income PLN m (unaudited)	after reclassification (as reported)	including reclassification of:	before reclassification (pro-forma)	as reported	before reclassification	full correction booked in Q2 (as reported)			correction allocated between Q1 & Q2			after corrections allocation (pro-forma)		
	H1 2024		H1 2024	Change %	Change %	Q1 2024	Q2 2024	H1 2024	Q1 2024	Q2 2024	H1 2024	Q1 2024	Q2 2024	H1 2024
GMV	619.7	—	619.7	993.2%	993.2%	264.4	355.3	619.7	—	—	—	264.4	355.3	619.7
of which 1P	—	—	—	N/A	N/A	—	—	—	—	—	—	—	—	—
of which 3P	619.7	—	619.7	993.2%	993.2%	264.4	355.3	619.7	—	—	—	264.4	355.3	619.7
Total revenue and other operating income	58.3	1.0	57.3	1,725.4%	1,691.8%	28.5	29.9	58.3	3.4	(3.4)	—	25.1	33.3	58.3
Revenue	58.3	1.0	57.3	1,725.4%	1,691.8%	28.5	29.9	58.3	3.4	(3.4)	—	25.1	33.3	58.3
Marketplace revenue ^[1]	39.0	—	39.0	1,161.9%	1,158.1%	19.9	19.1	39.0	3.8	(3.8)	—	16.1	22.9	39.0
Advertising revenue	7.5	—	7.5	6,920.7%	6,920.7%	3.0	4.5	7.5	—	—	—	3.0	4.5	7.5
Retail revenue	—	—	—	N/A	N/A	—	—	—	—	—	—	—	—	—
Logistic Service Revenue ^[2]	11.9	1.0	10.9	N/A	N/A	5.5	6.3	11.9	(0.4)	0.4	—	5.9	5.9	11.9
Other revenue	—	—	—	N/A	N/A	—	—	—	—	—	—	—	—	—
Operating expenses	(195.7)	(1.0)	(194.7)	241.9%	240.5%	(86.8)	(108.9)	(195.7)	(3.4)	3.4	—	(83.4)	(112.3)	(195.7)
Payment charges	(3.6)	—	(3.6)	812.2%	812.2%	(1.1)	(2.5)	(3.6)	—	—	—	(1.1)	(2.5)	(3.6)
Cost of goods sold	—	—	—	N/A	N/A	—	—	—	—	—	—	—	—	—
Cost of delivery ^{[2][3]}	(28.0)	(8.2)	(19.8)	N/A	N/A	(7.9)	(20.1)	(28.0)	4.1	(4.1)	—	(12.0)	(16.0)	(28.0)
Marketing service expenses ^[3]	(127.3)	7.2	(134.5)	633.7%	673.1%	(56.6)	(70.7)	(127.3)	(7.5)	7.5	—	(49.1)	(78.2)	(127.3)
Staff costs	(13.2)	—	(13.2)	(60.0%)	(60.0%)	(12.6)	(0.5)	(13.2)	—	—	—	(12.6)	(0.5)	(13.2)
IT service expenses	(6.1)	—	(6.1)	232.9%	232.9%	(2.9)	(3.2)	(6.1)	—	—	—	(2.9)	(3.2)	(6.1)
Other expenses	(17.0)	—	(17.0)	259.8%	259.8%	(5.5)	(11.5)	(17.0)	—	—	—	(5.5)	(11.5)	(17.0)
Net impairment losses on financial and contract assets	(0.6)	—	(0.6)	3,204.3%	3,204.3%	(0.1)	(0.5)	(0.6)	—	—	—	(0.1)	(0.5)	(0.6)
Operating profit before amortisation, depreciation and impairment losses of non-current non-financial assets (EBITDA)	(137.4)	—	(137.4)	154.2%	154.4%	(58.3)	(79.0)	(137.4)	—	—	—	(58.3)	(79.0)	(137.4)
Take Rate %	6.29%	0.00%	6.29%			7.53%	5.37%	6.29%				6.10%	6.43%	6.29%

[1] Retrospective presentation adjustment of PLN 3.8 million which was booked in Q2, but related to Q1 2024: partial reclassification of trial Smart! delivery costs previously included in Marketing service expenses which now decrease Marketplace revenue.

[2] Logistic Service revenue previously in Net costs of delivery, of which PLN 0.4 m related to Q1 and PLN 0.6m related to Q2 2024. From Q2 2024, Logistic Service revenue is reported gross where Allegro acts as principal, with a corresponding increase in Cost of delivery.

[3] Partial reclassification of PLN 7.2m of trial Smart! delivery costs previously included in Marketing service expenses, under the principal model moved to Cost of delivery (of which PLN 3.7m related to Q1 and PLN 3.5m related to Q2 2024).



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III.

FINANCIAL
STATEMENTS

Responsibility statement

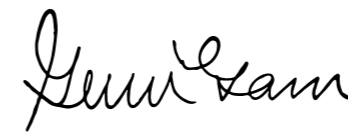
Allegro.eu
Société anonyme
1, rue Hildegard von Bingen,
L – 1282 Luxembourg, Grand Duchy of Luxembourg
R.C.S. Luxembourg: B214830
(the Company)

RESPONSIBILITY STATEMENT

The Board of Directors confirms that, to the best of its knowledge:

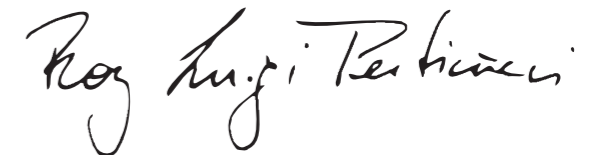
These H1 2024 Interim Condensed Consolidated Financial Statements which have been prepared in accordance with the Accounting Standard IAS 34 Interim Financial Reporting as adopted by the European Union, give a true and fair view of the assets, liabilities, financial position and profit or loss of the Company and the undertakings included in the consolidation taken as a whole, and that the interim Management report includes a fair review of the development and performance of the business and the position of the Company and the undertakings included in the consolidation taken as a whole, together with a description of the principal risks and uncertainties that they face.

Approved by the Board and signed on its behalf by:



Gary McGann

Director and Chairman



Roy Perticucci

Director and CEO

Report on Review of Interim Condensed Consolidated Financial Statements



Report on Review of Interim Condensed Consolidated Financial Statements

To the Board of Directors of
Allegro.eu S.A.

We have reviewed the accompanying interim condensed consolidated financial statements of Allegro.eu S.A. (the "Company") and its subsidiaries (the "Group") as at 30 June 2024, which comprise the interim condensed consolidated statement of comprehensive income, the interim condensed consolidated statement of financial position, the interim condensed consolidated statement of changes in equity and the interim condensed consolidated statement of cash flows for the six – month period then ended, and a summary of significant accounting policies and other explanatory information.

Board of Directors' responsibility for the interim condensed consolidated financial statements

The Board of Directors is responsible for the preparation and presentation of these interim condensed consolidated financial statements in accordance with IAS 34, "Interim Financial Reporting" as adopted by the European Union, and for such internal control as the Board of Directors determines is necessary to enable the preparation of interim condensed consolidated financial statements that are free from material misstatement, whether due to fraud or error.

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Responsibility of the "Réviseur d'entreprises agréé"

Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review. We conducted our review in accordance with International Standard on Review Engagements (ISRE 2410 "Review of interim financial information performed by the independent auditor of the entity") as adopted for Luxembourg by the "Institut des Réviseurs d'Entreprises". This standard requires us to comply with relevant ethical requirements and conclude whether anything has come to our attention that causes us to believe that the condensed interim financial statements, taken as a whole, are not prepared in all material respects in accordance with the applicable financial reporting framework.

A review of interim condensed consolidated financial statements in accordance with ISRE 2410 is a limited assurance engagement. The "Réviseur d'entreprises agréé" performs procedures, primarily consisting of making inquiries of management and others within the Company, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

The procedures performed in a review are substantially less than those performed in an audit conducted in accordance with International Standards on Auditing. Accordingly, we do not express an audit opinion on these interim condensed consolidated financial statements.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34, "Interim Financial Reporting" as adopted by the European Union.

PricewaterhouseCoopers, Société coopérative
Represented by

Luxembourg, 18 September 2024

Malik Lekehal



allegro

INTERIM
CONDENSED
CONSOLIDATED
FINANCIAL
STATEMENTS

Interim Condensed Consolidated Statement of comprehensive income

	Note	6 months ended 30.06.2024	6 months ended 30.06.2023	3 months ended 30.06.2024	3 months ended 30.06.2023
Total revenue and other operating income		5,172,250	4,718,871	2,696,920	2,397,708
Revenue	9	5,116,983	4,718,871	2,671,797	2,397,708
Other operating income	14	55,267	—	25,123	—
Operating expenses		(3,774,009)	(3,665,718)	(1,969,979)	(1,849,839)
Payment charges		(82,940)	(75,011)	(42,951)	(38,965)
Cost of goods sold		(745,563)	(1,118,007)	(374,407)	(525,647)
Cost of delivery	2	(1,319,671)	(1,061,264)	(709,802)	(569,486)
Marketing service expenses		(645,128)	(503,853)	(357,496)	(272,787)
Staff costs net		(625,570)	(593,039)	(303,964)	(304,954)
<i>Staff costs gross</i>		<i>(769,872)</i>	<i>(737,207)</i>	<i>(381,328)</i>	<i>(378,463)</i>
<i>Capitalisation of development costs</i>		<i>144,302</i>	<i>144,168</i>	<i>77,365</i>	<i>73,509</i>
IT service expenses		(106,650)	(94,268)	(52,423)	(46,802)
<i>IT service expenses gross</i>		<i>(111,990)</i>	<i>(103,006)</i>	<i>(54,463)</i>	<i>(51,210)</i>
<i>Capitalisation of development costs</i>		<i>5,340</i>	<i>8,738</i>	<i>2,040</i>	<i>4,408</i>
Other expenses net		(229,524)	(190,700)	(118,731)	(76,348)
<i>Other expenses gross</i>		<i>(276,024)</i>	<i>(246,478)</i>	<i>(143,941)</i>	<i>(103,273)</i>
<i>Capitalisation of development costs</i>		<i>46,500</i>	<i>55,778</i>	<i>25,210</i>	<i>26,925</i>
Net impairment losses on financial and contract assets		(18,963)	(29,576)	(10,205)	(14,850)
Operating profit before amortisation, depreciation and impairment losses of non-current non-financial assets		1,398,241	1,053,153	726,941	547,869
Amortisation, Depreciation and Impairment losses of non-current non-financial assets		(468,505)	(499,189)	(233,074)	(244,482)
Amortisation		(343,576)	(375,051)	(169,546)	(187,539)
Depreciation		(123,394)	(122,546)	(62,307)	(57,185)
Impairment losses of non-current non-financial assets		(1,535)	(1,592)	(1,221)	242

	Note	6 months ended 30.06.2024	6 months ended 30.06.2023	3 months ended 30.06.2024	3 months ended 30.06.2023
Operating profit		929,736	553,964	493,867	303,387
Net Financial costs		(135,527)	(181,883)	(43,690)	(117,544)
Financial income		55,379	23,282	31,956	15,361
Financial costs		(190,906)	(205,165)	(75,646)	(132,905)
Profit before income tax		794,209	372,081	450,177	185,843
Income tax expenses	11	(205,335)	(96,081)	(103,123)	(66,889)
Net Profit		588,874	276,000	347,054	118,954
Other comprehensive income/(loss)					
– Items that may be reclassified to profit or loss		(21,772)	(138,941)	(29,753)	(104,561)
Gain/(loss) on cash flow hedging		51,126	(24,674)	13,447	(14,036)
Cash flow hedge – Reclassification from OCI to profit or loss		(92,630)	(115,392)	(45,765)	(57,405)
Deferred tax relating to these items		13,864	32,731	8,657	15,357
Exchange differences on translation of foreign operations		5,868	(31,606)	(6,092)	(48,477)
Total comprehensive income for the period		567,102	137,059	317,301	14,393
Net profit for the period is attributable to:		588,874	276,000	347,054	118,954
Shareholders of the Parent Company		588,874	276,000	347,054	118,954
Total comprehensive income for the period is attributable to:		567,102	137,059	317,301	14,393
Shareholders of the Parent Company		567,102	137,059	317,301	14,393
Earnings per share for profit attributable to the ordinary equity holders of the company (in PLN)	12				
Basic		0.56	0.26	0.33	0.11
Diluted		0.56	0.26	0.33	0.11

The above interim condensed consolidated statement of comprehensive income should be read in conjunction with the accompanying notes.

Interim Condensed Consolidated Statement of financial position

ASSETS

Non-current assets	Note	30.06.2024	31.12.2023
Goodwill		8,816,140	8,816,140
Other intangible assets		4,436,128	4,572,968
Property, plant and equipment		1,056,106	1,087,159
Derivative financial assets	5	33,500	—
Other receivables		6,049	3,041
Prepayments		1,307	—
Deferred tax assets		28,237	33,457
Investments		364	364
Restricted cash		11,251	11,708
Total non-current assets		14,389,082	14,524,837
Current assets	Note	30.06.2024	31.12.2023
Inventory		255,649	300,154
Trade and other receivables	13	371,663	1,078,342
Prepayments		85,321	69,588
Consumer Loans at fair value	14	314,470	403,261
Other financial assets		5,508	6,629
Derivative financial assets		284	89,191
Income tax receivables		7,183	9,300
Cash and cash equivalents	15	3,645,219	2,049,122
Restricted cash		4,300	8,379
Total current assets		4,689,597	4,013,966
TOTAL ASSETS		19,078,679	18,538,803

EQUITY AND LIABILITIES

Equity	Note	30.06.2024	31.12.2023
Share capital		10,569	10,569
Capital reserve		8,308,420	8,298,479
Exchange differences on translating foreign operations		67,091	61,223
Cash flow hedge reserve		24,594	52,234
Actuarial gain		3,964	3,964
Other reserves	5	106,114	127,357
Treasury shares	5	(4,059)	(69,499)
Retained earnings		558,999	274,941
Net result		588,874	284,058
Equity allocated to shareholders of the Parent		9,664,566	9,043,326
Total equity		9,664,566	9,043,326
Non-current liabilities	Note	30.06.2024	31.12.2023
Borrowings		6,062,105	6,064,785
Lease liabilities		443,846	474,496
Other financial liabilities		544	—
Deferred tax liability		634,561	669,466
Liabilities to employees		4,938	4,938
Derivative financial liabilities	5	1,737	13,703
Total non-current liabilities		7,147,731	7,227,388
Current liabilities	Note	30.06.2024	31.12.2023
Borrowings		2,606	2,702
Lease liabilities		142,556	143,086
Derivative financial liabilities	5	1,296	—
Income tax liability		86,788	45,801
Trade and other liabilities	16	1,890,046	1,906,698
Liabilities to employees		143,090	169,802
Total current liabilities		2,266,382	2,268,089
TOTAL EQUITY AND LIABILITIES		19,078,679	18,538,803

The above interim condensed consolidated statement of financial position should be read in conjunction with the accompanying notes.

Interim Condensed Consolidated Statement of changes in equity

	Share Capital	Capital reserve	Exchange differences on translating foreign operations	Cash flow hedge reserve	Actuarial gain/(loss)	Other reserves	Treasury Shares	Retained earnings	Net result	Equity allocated to shareholders of the Parent	Total
As at 01.01.2024	10,569	8,298,479	61,223	52,234	3,964	127,357	(69,499)	274,941	284,058	9,043,326	9,043,326
Profit/(loss) for the period	—	—	—	—	—	—	—	—	588,874	588,874	588,874
Other comprehensive income	—	—	5,868	(27,640)	—	—	—	—	—	(21,772)	(21,772)
Total comprehensive income for the period	—	—	5,868	(27,640)	—	—	—	—	588,874	567,102	567,102
Transfer of profit/(loss) from previous years	—	—	—	—	—	—	—	284,058	(284,058)	—	—
Allegro Incentive Plan – release of treasury shares (see note 5)	—	(65,440)	—	—	—	—	65,440	—	—	—	—
Allegro Incentive Plan – accrued (see note 5)	—	—	—	—	—	54,138	—	—	—	54,138	54,138
Allegro Incentive Plan – vested shares (see note 5)	—	75,381	—	—	—	(75,381)	—	—	—	—	—
Transactions with owners in their capacity as owners	—	9,941	—	—	—	(21,243)	65,440	284,058	(284,058)	54,138	54,138
As at 30.06.2024	10,569	8,308,420	67,091	24,594	3,964	106,114	(4,059)	558,999	588,874	9,664,566	9,664,566

	Share Capital	Capital reserve	Exchange differences on translating foreign operations	Cash flow hedge reserve	Actuarial gain/(loss)	Other reserves	Treasury Shares	Retained earnings	Net result	Equity allocated to shareholders of the Parent	Total
As at 01.01.2023	10,569	8,282,469	103,652	242,596	322	67,910	(1,200)	2,191,737	(1,916,796)	8,981,259	8,981,259
Profit/(loss) for the period	—	—	—	—	—	—	—	—	276,000	276,000	276,000
Other comprehensive income/(loss)	—	—	(31,606)	(107,335)	—	—	—	—	—	(138,941)	(138,941)
Total comprehensive income for the period	—	—	(31,606)	(107,335)	—	—	—	—	276,000	137,059	137,059
Transfer of profit from previous years	—	—	—	—	—	—	—	(1,916,796)	1,916,796	—	—
Acquisition of treasury shares	—	—	—	—	—	—	(20,056)	—	—	(20,056)	(20,056)
Allegro Incentive Shares – release of treasury shares	—	(19,335)	—	—	—	—	19,335	—	—	—	—
Allegro Incentive Plan – accrued	—	—	—	—	—	40,496	—	—	—	40,496	40,496
Allegro Incentive Plan – vested shares	—	35,337	—	—	—	(35,337)	—	—	—	—	—
Transactions with owners in their capacity as owners	—	16,002	—	—	—	5,159	(721)	(1,916,796)	1,916,796	20,440	20,440
As at 30.06.2023	10,569	8,298,471	72,046	135,260	322	73,069	(1,921)	274,941	276,000	9,138,757	9,138,757

The above interim condensed consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

Interim Condensed Consolidated Statement of cash flows

Cash flows from operating activities	Note	6 months ended 30.06.2024	6 months ended 30.06.2023
Profit before income tax		794,209	372,081
Amortisation, Depreciation and Impairment losses of non-current non-financial assets		468,505	499,189
Net interest expense	10	152,995	172,956
Interest on leases		13,561	14,803
Non-cash employee benefits expense – share based payments		45,960	32,538
Revolving facility availability fee		3,708	3,414
Net (gain)/loss from exchange differences	10	13,232	(6,089)
Net (gain)/loss on measurement of financial instruments		—	1,573
Net (gain)/loss on sale of non-current assets		(363)	1,689
(Increase)/Decrease in trade and other receivables and prepayments		737,484	185,280
(Increase)/Decrease in inventories		40,405	98,717
Increase/(Decrease) in trade and other liabilities		(5,202)	(455,596)
(Increase)/Decrease in consumer loans		88,792	76,334
Increase/(Decrease) in liabilities to employees		(26,693)	(1,497)
Other		(1,039)	—
Cash flows from operating activities		2,325,554	995,392
Income tax paid		(179,945)	(165,271)
Net cash inflow/(outflow) from operating activities		2,145,609	830,121

Cash flows from investing activities	Note	6 months ended 30.06.2024	6 months ended 30.06.2023
Payments for property, plant & equipment and intangibles		(252,693)	(254,653)
Inflows from asset disposals		680	4,987
Net cash inflow/(outflow) from investing activities		(252,013)	(249,666)

Cash flows from financing activities	Note	6 months ended 30.06.2024	6 months ended 30.06.2023
Acquisition of treasury shares		—	(20,056)
Interest paid		(241,011)	(302,674)
Interest rate hedging instrument settlements		46,384	131,536
Lease payments		(91,475)	(80,100)
Revolving facility availability fee payments		(2,101)	(2,931)
Arrangement fee paid		(5,150)	(8,500)
Other		(728)	30
Net cash inflow/(outflow) from financing activities		(294,081)	(282,695)

	Note	6 months ended 30.06.2024	6 months ended 30.06.2023
Net increase/(decrease) in cash and cash equivalents		1,599,515	297,760
Cash and cash equivalents at the beginning of the financial period		2,049,122	877,559
Effect of movements in exchange rates on cash held		(3,418)	—
Cash and cash equivalents at the end of the financial period		3,645,219	1,175,319

The above interim condensed consolidated statement of cash flows should be read in conjunction with the accompanying notes.



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NOTES TO
THE INTERIM
CONDENSED
CONSOLIDATED
FINANCIAL
STATEMENTS

1.

General information

Allegro.eu S.A. Group ('Group') consists of Allegro.eu Société anonyme ('Allegro.eu' or 'Parent') and its subsidiaries. Allegro.eu and the other members of the Group were established for an unspecified period. The Parent was established as a limited liability company (société à responsabilité limitée) in Luxembourg on 5 May 2017. The Parent was transformed into a joint-stock company (société anonyme) on 27 August 2020.

The Group is registered in Luxembourg, and its registered office is located at 1, rue Hildegard von Bingen, Luxembourg. The Parent's shares have been listed on the Warsaw Stock Exchange ('WSE') since 12 October 2020.

The Group operates on the territory of Europe mainly in Poland, Czech Republic, Slovakia, Slovenia, Hungary and Croatia. The Group's most significant operating entities in Poland are: Allegro Sp. z o.o. ('Allegro'), Ceneo.pl Sp. z o.o. ('Ceneo'), eBilet Polska Sp. z o.o. ('eBilet'), Allegro Pay Sp. z o.o. ('Allegro Pay'). In the Czech Republic the Group operates mainly through Allegro Retail a.s. ('Allegro Retail'), and in Slovenia through Mimovrste d.o.o. ('Mimovrste'). The detailed information regarding the Group structure and the country of domicile of each legal entity within the Group is presented in note 6 'Group structure'.

The Group's core activities comprise:

- online marketplace;
- retail sale via the Internet;
- advertising;
- online price comparison services;
- online tickets distribution;
- consumer lending to marketplace buyers;
- software and solutions for delivery logistics;
- logistic services;
- other information technology and computer service activities;
- computer facilities management activities;
- software-related activities

These Interim Condensed Consolidated Financial Statements were prepared for the six month period ended 30 June 2024, together with comparative amounts for the corresponding period of 2023 and have been a subject to auditor's review, except the information prepared for the three month periods ended 30 June 2024 and 30 June 2023 that were disclosed by the Group voluntarily.

2.

Basis of preparation

These Interim Condensed Consolidated Financial Statements for the six month period ended 30 June 2024 have been prepared in accordance with Accounting Standard IAS 34 Interim Financial Reporting (as adopted by the European Union). The Interim Condensed Consolidated Financial Statements were prepared on the assumption that the Group would continue as a going concern for at least 12 months subsequent to 30 June 2024.

These Interim Condensed Consolidated Financial Statements were prepared on the historical cost basis except for certain financial assets and liabilities (including derivative instruments) measured at fair value.

These Interim Condensed Consolidated Financial Statements do not include all the information and disclosures required in the annual financial statements, and thus should be read in conjunction with the Consolidated Financial Statements of Allegro.eu S.A. Group for the year ended 31 December 2023. The accounting policies adopted are consistent with these Interim Condensed Consolidated Financial Statements, except for the estimation of income tax prepared under IAS 34 (see note 11 'Income tax expense') and the adoption of new and amended standards effective after 1 January 2024 as set out in note 3 'Summary of changes in accounting policies'.

There were no other changes in accounting policies in the period covered by the Interim Condensed Consolidated Financial Statements of Allegro.eu S.A. Group ended 30 June 2024 in comparison to the Consolidated Financial Statements of Allegro.eu S.A. Group for the year ended 31 December 2023 except for the change in the name of costs of delivery made in the statement of comprehensive income described below.

Considering the scale-up of Allegro Logistic operations, which consequently increases the proportion of deliveries where Allegro acts under the principal model (either through its own logistics network or through third-party delivery services where the Group assumes responsibility for fulfilling the delivery), the Group has changed the name of 'net cost of delivery line' in the statement of comprehensive income to 'cost of delivery.'

'Cost of delivery' reflects the combination of the excess of delivery costs over the SMART subscription fees accounted for under the agent model, together with the logistics costs incurred from the Group's own delivery methods. In both periods, at least 80% of 'Cost of delivery' can be attributed to the agent model.

Except for the information with relation to share and per share amounts and unless otherwise stated, these Consolidated Financial Statements have been prepared in PLN thousand, and all amounts are stated in PLN thousand.

3.

Summary of changes in significant accounting policies

NEW AND AMENDED STANDARDS AND INTERPRETATIONS ADOPTED BY THE GROUP

In these Interim Condensed Consolidated Financial Statements the following new standards and amendments to the standards that came into effect as of 1 January 2024 were applied.

New standard or amendment	Issued on	Effective for annual periods beginning on or after	Group's assessment of the regulation
Amendments to IFRS 16 – Lease liability in sale and leaseback	28 November 2022	1 January 2024	No impact
Amendments to IAS 1 – Classification of Liabilities as Current or Non-current and Non-current liabilities with covenants	15 July 2020	1 January 2024	No impact
Amendments to IAS 7 and IFRS 7 – Supplier Finance Arrangements	25 May 2023	1 January 2024	No impact

4.

Information on material accounting estimates

The preparation of the Interim Condensed Consolidated Financial Statements in accordance with IAS 34 requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. Estimates and judgements are being constantly verified and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The new estimates and assumptions other than presented in Annual Consolidated Financial statements for the year ended 31 December 2023 that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are addressed below.

No significant changes in accounting estimates and financial risk management have been identified.

CONTINGENT LIABILITIES

Contingent liabilities are not recognised in the consolidated statement of financial position but information about them is disclosed in notes. All the Group's existing contingent liabilities were disclosed in note 32 of the Annual Consolidated Financial Statements for the year 2023. In the six month period ended 30 June 2024 there were no changes in the status of proceedings.

As a result there was no provision recognised during the reporting period, as the assessment of the potential outflow embodying the economic benefits remained not probable.

ESTIMATED IMPAIRMENT OF GOODWILL

Goodwill is tested for impairment annually or more frequently if there is objective evidence of impairment.

The Group did not identify any circumstances, which might indicate that an impairment loss may have occurred and therefore no specific goodwill impairment tests were performed on the carrying values of the Group's assets as at 30 June 2024. The impairment test on the carrying values will be performed in the standard annual cycle, or earlier if any of the impairment indicators enumerated in IAS 36 materialise.

CLIMATE RISKS

During the six month period ended 30 June 2024 there were no significant events that might have changed the Group assessment related to climate matters, hence no impact on these Interim Condensed Consolidated Financial Statements.

5.

Significant changes in the current reporting period

The financial position and performance of the Group was particularly affected by the following events and transactions during the reporting period:

I. On 21 March 2024 the Group entered into a Participation Agreement with Banco Santander S.A related to the consumer loans originated by Allegro Pay. Under the Agreement, Banco Santander may participate in part of the cash flows from financed consumer loans, on a revolving basis with the initial limit amounting to PLN 1,000,000. Based on the contractual arrangements Allegro Pay will transfer the right to receive principal cash-flows of the

selected portfolio of loans to the financing partner, whilst retaining the right to collect the interest arising on those cash-flows. Considering that substantially all risk and rewards are transferred to financing partners, the principal amount of cash-flows subject to these transactions are derecognised from the Group balance sheet with any gain/loss recognised in Other operating income within the Statement of Comprehensive Income.

II. On 24 January 2024 the Group entered into following Interest Rate Swaps:

Origination date	Start Date	End Date	Notional	Swap Rate
24.01.2024	28.06.2024	14.10.2027	320,000 – 1,600,000	WIBOR 3M fixed rate – 4.1555%
24.01.2024	28.06.2024	14.10.2027	180,00 – 900,000	WIBOR 3M fixed rate – 4.1670%
29.01.2024	31.10.2025	31.12.2025	2,000,000	WIBOR 3M fixed rate – 4.3300%

These new swap contracts have been designated as cash flow hedges to reduce the Group's floating interest rate exposure, mainly in the period starting from October 2025 to October 2027.

III. On 4 April 2024 the Remuneration Committee of the Board of Directors of Allegro.eu granted 1,212,997 units under the Performance Share Unit (PSU) plan and 4,433,360 shares under Restricted Stock Unit (RSU) plan. These awards have been granted to Executive Directors, Key Managers and other employees. The fair value, per share used in recognising the costs of share based compensation is PLN 31.24 for this grant, being the closing price of Allegro.eu shares listed on the Warsaw Stock Exchange on the date of the grant. The total value at the grant date was estimated at PLN 176,363 from which PLN 18,902 was recognised in the six month ended 30 June 2024. The cost of the grant will be recognised over the 36 month vesting period, based on the fair value of the Group's shares at closing on the grant date, an estimate of attrition rates and for the PSU, current estimates of probable achievement against agreed performance conditions that can result in between 0 and 2 ordinary shares being issued at vesting for each unit granted. Recognition of the estimated cost of the program reflects the vesting profile of 25%, 25%, and 50% respectively on the first, second, and third anniversaries of the grant date.

IV. The Organisation for Economic Co-operation and Development (OECD)/G20 Inclusive Framework on Base Erosion and Profit Shifting (BEPS) published rules for its Pillar Two model. These are aimed at ensuring that large corporate groups are subject to a minimum taxation of at least a 15 percent rate in each jurisdiction they operate. The Group is in the scope of the Pillar Two Model Rules and has adopted the amendments to IAS 12. Based on the analysis conducted as of June 30 2024, the Group concluded that recognizing the top-up tax provision in the profit and loss statement is insignificant (please refer to note 11.1).

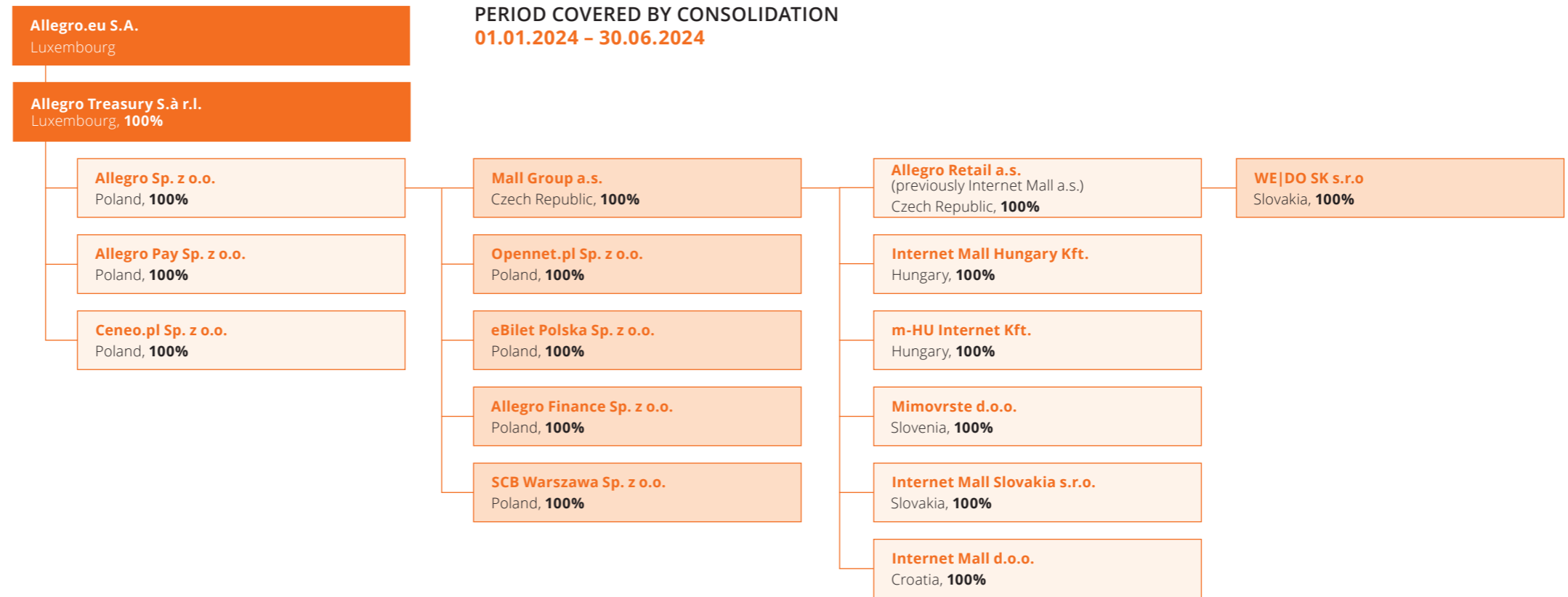
V. In the second half of 2023 the Group started gradually introducing a fee deduction mechanism resulting in priority to draw the success fee earned on marketplace activities from the inflows that merchant receive from the customer. Initially, this mechanism applied only to selected merchants and was fully expanded to include all merchants by February 2024. This resulted in a significant decrease of trade receivables by PLN 544,563 over the reporting period, as well as the decrease of credit risk borne by the Group (please refer to note 13).

VI. On 29 February 2024 the Group marked a next phase in its international marketplace expansion, by launching Allegro.sk, an e-commerce platform serving customers on the territory of Slovakia (for more information please refer to note 8 Segment information).

6. Group structure

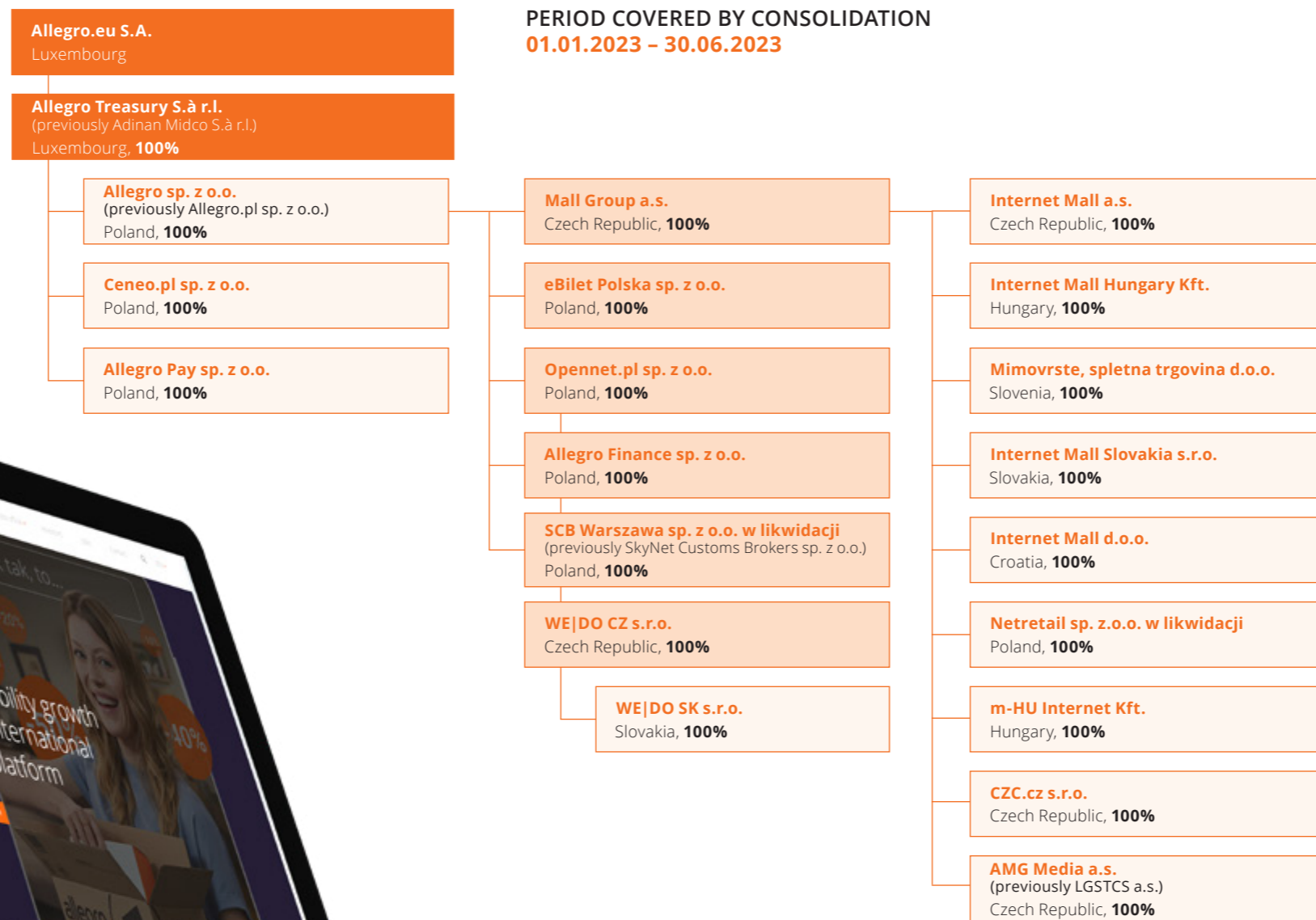
Key information regarding the members of the Group, their country of domicile, shares held by the Group as at 30 June 2024 and 30 June 2023 and the periods subject to consolidation is presented below.

On 1 January 2024, the Group completed the merger of Internet Mall a.s. with CZC.cz s.r.o., WE|DO CZ s.r.o. and AMG Media a.s. After the business combination, the remaining entity in existence is Internet Mall a.s., which has changed its name to Allegro Retail a.s.





PERIOD COVERED BY CONSOLIDATION
01.01.2023 – 30.06.2023



7.

Approval of the Interim Condensed Consolidated Financial Statements

The Interim Condensed Consolidated Financial Statements for the six month period ended 30 June 2024 were approved for issue by the Board of Directors on 16 September 2024.





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NOTES TO
THE INTERIM
CONDENSED
CONSOLIDATED
STATEMENT OF
COMPREHENSIVE
INCOME

8.

Segment information

8.1 DESCRIPTION OF SEGMENTS AND PRINCIPAL ACTIVITIES

Allegro.eu Group has implemented an internal functional reporting system. For management purposes, the Group is organised into business units based on their products, and has six operating segments and five reportable segments as presented below.

On 29 February 2024 the Group marked a next phase in its international marketplace expansion, by launching allegro.sk, an e-commerce platform serving customers on the territory of Slovakia. This resulted in the creation of a new operating segment in the organisation's internal management

structure. As a result, a new operating segment was identified, as Allegro.sk is able to generate largely independent cash inflows from other assets controlled by the Group and its discrete financial information is available. At the same time, the Group decided to aggregate results of the Allegro.sk operating segment with Allegro.cz operating segment, together forming the Allegro International reportable segment. This is due to the similar economics characteristics of both segments, providing unified marketplaces services on different markets, serving the same class of customers whilst using analogous distribution channels.

Reportable Segment	Description	Operating segment	Legal entities
Allegro	Segment running B2C, C2C and B2B e-commerce platform, operating on territory of Poland, comprising the online marketplace and relevant services such as consumer lending and logistics operations.	Allegro	Allegro Sp. z o.o. (excluding Allegro.cz and Allegro.sk trading) Allegro Pay Sp. z o.o. Allegro Finance Sp. z o.o. Opennet.pl Sp. z o.o. SCB Warszawa Sp. z o.o.
Ceneo	Segment providing the multi-category price comparison services in Polish market, allowing the customer to find the most attractive price among the different websites and marketplaces.	Ceneo	Ceneo.pl Sp. z o.o.
Mall	Comprises the e-commerce and logistics businesses and brands of Mall Group and WE DO, based mainly in the Czech Republic, Slovakia and Slovenia.	Mall	Mall Group a.s. Allegro Retail a.s. Internet Mall Hungary Kft. Mimovrste d.o.o. Internet Mall Slovakia s.r.o. Internet Mall d.o.o. m-HU Internet Kft. WE DO SK s.r.o
Allegro International	Segment running B2C e-commerce platform, trading on territory of Czech Republic and Slovakia, comprising the online marketplace and relevant services such as logistics operations.	Allegro.cz	Allegro Sp. z o.o. (including solely Allegro.cz trading)
		Allegro.sk	Allegro Sp. z o.o. (including solely Allegro.sk trading)
Other	Including the operations of eBilet, the leading event ticket sales site in Poland and the results of the parent and the intermediate holding company.	Other	Allegro Treasury S.à r.l. Allegro.eu S.A. eBilet Polska Sp. z o.o.

The reportable segments are identified at the Group level and are equal to the operating segments. Segment performance is assessed on the basis of revenue, operating profit before amortisation/depreciation ('EBITDA'), recognised impairment losses of non-current non-financial assets and decreased by reversal of such impairment losses as defined in the note 8.2. The accounting policies adopted are uniform for all segments and consistent with those applied for the Group. Inter-segment transactions are eliminated upon consolidation.

Interest income and finance cost are not allocated to segments, as this type of activity is driven by the central treasury function, which manages the cash position of the Group. All operating segments have a dispersed customer base – no single customer generates more than 10% of segment revenue. Information regarding the Group results incurred in the different geographical locations is presented in table below.

The Group's operations are affected by seasonality, aligned with the peaks of the shopping season. Usually, the revenue generation profile is higher in the second part of the year, especially in the period before Christmas.

6 months ended 30.06.2024	TOTAL	Allegro	Ceneo	Mall	Allegro Internation- al	Other	Elimina- tions
External revenue	5,116,983	4,201,263	124,716	708,335	51,902	30,767	—
<i>Poland</i>	<i>4,356,746</i>	<i>4,201,263</i>	<i>124,716</i>	—	—	<i>30,767</i>	—
<i>Czech Republic</i>	<i>466,650</i>	—	—	<i>418,352</i>	<i>48,298</i>	—	—
<i>Other countries</i>	<i>293,587</i>	—	—	<i>289,983</i>	<i>3,604</i>	—	—
Inter-segment revenue	—	22,401	26,144	57,751	6,421	1,793	(114,510)
Revenue	5,116,983	4,223,664	150,860	766,086	58,323	32,560	(114,510)
Other operating income	55,267	55,267	—	—	—	—	—
Total revenue and other operating income	5,172,250	4,278,931	150,860	766,086	58,323	32,560	(114,510)
Operating expenses	(3,774,009)	(2,650,846)	(106,547)	(901,364)	(195,692)	(34,071)	114,510
EBITDA	1,398,241	1,628,085	44,313	(135,278)	(137,368)	(1,511)	—
Amortisation, depreciation and impairment losses of non-current non-financial assets	(468,505)						
Net financial costs	(135,527)						
Profit before income tax	794,209						
Income tax expense	(205,335)						
Net Profit	588,874						

6 months ended 30.06.2023	TOTAL	Allegro	Ceneo	Mall	Allegro Internation- al	Other	Elimina- tions
External revenue	4,718,871	3,454,558	124,580	1,116,251	2,901	20,581	—
<i>Poland</i>	<i>3,599,810</i>	<i>3,454,558</i>	<i>124,580</i>	<i>91</i>	—	<i>20,581</i>	—
<i>Czech Republic</i>	<i>732,468</i>	—	—	<i>729,567</i>	<i>2,901</i>	—	—
<i>Other countries</i>	<i>386,593</i>	—	—	<i>386,593</i>	—	—	—
Inter-segment revenue	—	8,538	23,667	3,046	294	2,481	(38,026)
Revenue	4,718,871	3,463,096	148,247	1,119,297	3,195	23,062	(38,026)
Other operating income	—	—	—	—	—	—	—
Total revenue and other operating income	4,718,871	3,463,096	148,247	1,119,297	3,195	23,062	(38,026)
Operating expenses	(3,665,718)	(2,276,810)	(98,358)	(1,239,015)	(57,254)	(32,308)	38,026
EBITDA	1,053,153	1,186,287	49,889	(119,718)	(54,059)	(9,246)	—
Amortisation, depreciation and impairment losses of non-current non-financial assets	(499,189)						
Net financial costs	(181,883)						
Profit before income tax	372,081						
Income tax expense	(96,081)						
Net Profit	276,000						

3 months ended 30.06.2024	TOTAL	Allegro	Ceneo	Mall	Allegro Internat- ional	Other	Elimina- tions
External revenue	2,671,797	2,234,990	60,576	334,600	25,806	15,826	—
<i>Poland</i>	2,311,392	2,234,990	60,576	—	—	15,826	—
<i>Czech Republic</i>	214,878	—	—	192,486	22,393	—	—
<i>Other countries</i>	145,527	—	—	142,114	3,413	—	—
Inter-segment revenue	—	12,910	15,023	34,012	4,058	929	(66,933)
Revenue	2,671,797	2,247,900	75,599	368,612	29,864	16,755	(66,933)
Other operating income	25,123	25,123	—	—	—	—	—
Total revenue and other operating income	2,696,920	2,273,023	75,599	368,612	29,864	16,755	(66,933)
Operating expenses	(1,969,979)	(1,417,635)	(53,153)	(441,719)	(108,907)	(15,498)	66,933
EBITDA	726,941	855,388	22,446	(73,107)	(79,043)	1,257	—
Amortisation, depreciation and impairment losses of non-current non-financial assets	(233,074)						
Net financial result	(43,690)						
Profit before income tax	450,177						
Income tax expense	(103,123)						
Net Profit	347,054						

3 months ended 30.06.2023	TOTAL	Allegro	Ceneo	Mall	Allegro Internat- ional	Other	Elimina- tions
External revenue	2,397,708	1,819,543	59,093	503,523	2,901	12,648	—
<i>Poland</i>	1,891,089	1,819,543	59,093	(195)	—	12,648	—
<i>Czech Republic</i>	321,021	—	—	318,120	2,901	—	—
<i>Other countries</i>	185,598	—	—	185,598	—	—	—
Inter-segment revenue	—	5,487	11,695	2,018	294	2,421	(21,915)
Revenue	2,397,708	1,825,030	70,788	505,541	3,195	15,069	(21,915)
Other operating income	—	—	—	—	—	—	—
Total revenue and other operating income	2,397,708	1,825,030	70,788	505,541	3,195	15,069	(21,915)
Operating expenses	(1,849,839)	(1,191,181)	(49,687)	(579,748)	(34,681)	(16,458)	21,915
EBITDA	547,869	633,850	21,101	(74,207)	(31,486)	(1,389)	—
Amortisation, depreciation and impairment losses of non-current non-financial assets	(244,482)						
Net financial result	(117,544)						
Profit before income tax	185,843						
Income tax expense	(66,889)						
Net Profit	118,954						

The Board of Directors does not analyse the operating segments in relation to their assets and liabilities. The Group's operating segments are presented consistently with the internal reporting submitted to the Parent Company's Board of Directors, which is the main body responsible for making strategic decisions. The operating decisions are taken on the level of the operating entities.

8.2 ADJUSTED EBITDA (NON-GAAP MEASURE)

EBITDA, which is a measure of the operating segments' profit, is defined as the net profit increased by the income tax charge, net financial costs (i.e. the finance income and finance costs), depreciation/amortisation, recognised impairment losses of non-current non-financial assets and decreased by reversal of such impairment losses.

In the opinion of the Board of Directors, Adjusted EBITDA is the most relevant measure of profit of the Group as a whole whereas the results of each operating segment are analysed based on EBITDA (see note 8.1). Adjusted EBITDA excludes the effects of significant items of income and expenditure that may have an impact on the quality of earnings. The Group defines Adjusted EBITDA as EBITDA excluding regulatory proceeding costs, Group restructuring and development cost, donations to various public benefit organisations, certain employee incentives and bonuses, employee restructuring costs, because

these expenses are mostly of non-recurring nature and are not directly related to core operations of the Group. Adjusted EBITDA also excludes costs of recognition of incentive programs (Allegro Incentive Plan) and valuation and settlement of Virtual Power Purchase Agreement (vPPA). Consolidated adjusted EBITDA is analysed and verified only at the Group level.

EBITDA and Adjusted EBITDA are not IFRS measures and should not be considered as an alternative to IFRS measures of profit/(loss) for the period, as an indicator of operating performance, as a measure of cash flow from operations under IFRS, or as an indicator of liquidity. EBITDA and Adjusted EBITDA are not uniform or standardised measures and the calculation of EBITDA and Adjusted EBITDA, accordingly, may vary significantly from company to company.



	6 months ended 30.06.2024	6 months ended 30.06.2023	3 months ended 30.06.2024	3 months ended 30.06.2023
EBITDA	1,398,241	1,053,153	726,941	547,869
Allegro Incentive Plan ^[1]	48,527	34,107	24,278	25,284
Group restructuring and development costs ^[2]	16,081	18,401	6,005	6,506
Employees restructuring cost ^[3]	5,157	5,185	4,648	789
vPPA agreement ^[4]	1,059	—	1,059	—
Regulatory proceeding costs ^[5]	252	—	200	—
Donations to various public benefit organisations ^[6]	—	500	—	—
Adjusted EBITDA	1,469,317	1,111,346	763,131	580,448

[1] Represents the costs of the Allegro Incentive Plan, under which awards in the form of Performance Share Units ("PSU") and Restricted Stock Units ("RSU") are granted to Executive Directors, Key Managers and other employees.

[2] Represents legal and financial due diligence and other advisory expenses with respect to:

- potential acquisitions or discontinued acquisition projects,
- integration and advisory expenses with respect to signed and/or closed acquisitions,
- non-employee restructuring cost.

[3] Represents certain payments related to reorganisation of the Management Boards of the parent entity and the underlying operating entities, as well as redundancy payments for employees affected by restructuring projects.

[4] Represents the results on valuation of the Group's virtual power purchase agreement (vPPA). This agreement reflects virtual purchases of green energy and is treated as a financial instrument valued at fair value through profit and loss. More information is presented in note 25 to the Annual Consolidated Financial statements for the year ended 31 December 2023.

[5] Represents legal costs mainly related to non-recurring regulatory proceedings, legal and expert fees and settlement costs.

[6] Represents donations made by the Group to support health service, charitable organisations and NGOs.

9.

Revenues from contracts with customers

DISAGGREGATION OF REVENUE FROM CONTRACTS WITH CUSTOMERS

6 months ended 30.06.2024	Allegro	Ceneo	Mall	Allegro International	Other	Eliminations	Total
Marketplace revenue	3,481,719	—	16,956	38,977	31,054	(3,045)	3,565,661
Price comparison revenue	—	128,330	—	—	—	(24,211)	104,119
Advertising revenue	457,410	22,270	2,365	7,459	—	(11,110)	478,394
Retail revenue	178,255	—	665,990	—	49	(11,755)	832,539
Logistic Service Revenue	52,913	—	54,717	11,877	—	(15,925)	103,582
Other revenue	53,367	260	26,058	10	1,457	(48,464)	32,688
Revenue	4,223,664	150,860	766,086	58,323	32,560	(114,510)	5,116,983

6 months ended 30.06.2023	Allegro	Ceneo	Mall	Allegro International	Other	Eliminations	Total
Marketplace revenue	2,826,054	—	36,215	3,089	21,185	(901)	2,885,642
Price comparison revenue	—	123,236	—	—	—	(20,930)	102,306
Advertising revenue	351,641	23,762	1,088	106	—	(1,577)	375,020
Retail revenue	211,626	—	1,037,612	—	—	(291)	1,248,947
Logistic Service Revenue	19,388	—	33,917	—	—	—	53,305
Other revenue	54,387	1,249	10,465	—	1,877	(14,327)	53,651
Revenue	3,463,096	148,247	1,119,297	3,195	23,062	(38,026)	4,718,871



3 months ended 30.06.2024	Allegro	Ceneo	Mall	Allegro International	Other	Eliminations	Total
Marketplace revenue	1,855,778	—	5,406	19,062	15,970	(1,868)	1,894,348
Price comparison revenue	—	63,692	—	—	—	(13,753)	49,939
Advertising revenue	238,731	11,732	189	4,452	—	(6,820)	248,284
Retail revenue	100,352	—	317,385	—	22	(6,534)	411,225
Logistic Service Revenue	32,443	—	28,774	6,347	—	(6,950)	60,614
Other revenue	20,596	175	16,858	3	763	(31,008)	7,387
Revenue	2,247,900	75,599	368,612	29,864	16,755	(66,933)	2,671,797

3 months ended 30.06.2023	Allegro	Ceneo	Mall	Allegro International	Other	Eliminations	Total
Marketplace revenue	1,486,855	—	18,727	3,089	13,341	(723)	1,521,289
Price comparison revenue	—	57,992	—	—	—	(10,610)	47,382
Advertising revenue	180,301	12,154	(87)	106	—	(505)	191,969
Retail revenue	112,091	—	469,324	—	—	(162)	581,253
Logistic Service Revenue	10,392	—	16,120	—	—	—	26,512
Other revenue	35,391	642	1,457	—	1,728	(9,915)	29,304
Revenue	1,825,030	70,788	505,541	3,195	15,069	(21,915)	2,397,708

The Group derives revenue from the transfer of goods and services over time and at a point in time in the following major operating segments.

6 months ended 30.06.2024

Timing of revenue recognition:	Allegro	Ceneo	Mall	Allegro International	Other	Eliminations	Total
At a point in time	3,498,154	128,590	709,004	58,323	32,560	(102,118)	4,324,513
Over time	725,510	22,270	57,082	—	—	(12,392)	792,470
Revenue	4,223,664	150,860	766,086	58,323	32,560	(114,510)	5,116,983

6 months ended 30.06.2023

Timing of revenue recognition:	Allegro	Ceneo	Mall	Allegro International	Other	Eliminations	Total
At a point in time	2,840,525	124,485	1,084,292	3,195	23,062	(35,339)	4,040,220
Over time	622,571	23,762	35,005	—	—	(2,687)	678,651
Revenue	3,463,096	148,247	1,119,297	3,195	23,062	(38,026)	4,718,871

3 months ended 30.06.2024

Timing of revenue recognition:	Allegro	Ceneo	Mall	Allegro International	Other	Eliminations	Total
At a point in time	1,875,562	63,867	348,012	29,864	16,755	(67,832)	2,266,228
Over time	372,338	11,732	20,600	—	—	899	405,569
Revenue	2,247,900	75,599	368,612	29,864	16,755	(66,933)	2,671,797

3 months ended 30.06.2023

Timing of revenue recognition:	Allegro	Ceneo	Mall	Allegro International	Other	Eliminations	Total
At a point in time	1,504,563	58,634	486,570	3,195	15,069	(20,857)	2,047,174
Over time	320,467	12,154	18,971	—	—	(1,058)	350,535
Revenue	1,825,030	70,788	505,541	3,195	15,069	(21,915)	2,397,708

10.

Financial income and financial costs

	6 months ended 30.06.2024	6 months ended 30.06.2023	3 months ended 30.06.2024	3 months ended 30.06.2023
Interest from deposits	54,572	18,703	31,550	10,815
Other financial income	807	4,579	406	4,546
Financial income	55,379	23,282	31,956	15,361
Interest paid and payable for financial liabilities	(243,385)	(291,858)	(118,693)	(145,262)
Result on interest rate hedging	92,692	115,471	45,799	57,405
Interest on leases	(13,561)	(14,803)	(6,700)	(7,372)
Revolving facility availability fee	(3,708)	(3,414)	(2,024)	(1,593)
Valuation of financial instruments	(2,024)	(1,573)	(159)	(1,573)
Net exchange losses on foreign currency transactions	(14,837)	(7,876)	9,732	(30,230)
Other financial costs	(6,083)	(1,112)	(3,601)	(4,280)
Financial costs	(190,906)	(205,165)	(75,646)	(132,905)
Net financial costs	(135,527)	(181,883)	(43,690)	(117,544)

There were no significant changes in financial income and cost in the current reporting period. For more detailed information please refer to section 2.2.2.4 in the "Management's discussion and analysis of financial condition and result of operations".

11.

Income tax expense

Income tax expense is recognised based on management's estimate of the weighted average effective annual income tax rate expected for the full financial year.

The majority of the Group's taxable income is generated in Poland and is subject to taxation according to the Corporate Income Tax Act (referred to as 'CIT') at the CIT rate of 19%. The CIT rates applicable in each of the countries where the Group has legal entities are set out below:

Country	Tax rate	
	6 months ended 30.06.2024	6 months ended 30.06.2023
Poland	19.00%	19.00%
Luxembourg	24.94%	24.94%
Czech Republic	21.00%	19.00%
Slovenia	22.00%	19.00%
Slovakia	21.00%	21.00%
Hungary	9.00%	9.00%
Croatia	18.00%	18.00%

The Board of Directors reviews from time to time the approach adopted in preparing tax returns where the applicable tax regulations are subject to interpretation. In justified cases, a provision is established for the expected tax payable to tax authorities.

For the periods ended 30 June 2024 and 30 June 2023 the income tax expense was as follows:

	6 months ended 30.06.2024	6 months ended 30.06.2023	3 months ended 30.06.2024	3 months ended 30.06.2023
Current income tax on profits	(195,290)	(126,387)	(120,605)	(75,984)
Adjustments for current tax of prior periods	(25,457)	13,306	(10,999)	(674)
(Increase)/Decrease in net deferred tax liability	15,412	17,000	28,481	9,769
Income tax expense	(205,335)	(96,081)	(103,123)	(66,889)

The Group did not identify any transactions and operations that might represent risk from an uncertain tax position, which might require creating the relevant provision. However, the Group cannot exclude the risk that the tax authorities will apply a different approach from the one adopted by the Group, which may adversely affect the Group's business.

Effective tax rates for the periods ending 30 June 2024 and 30 June 2023, are both 26%. A higher effective tax rate relative to the statutory tax rates in current period results mainly from unrecognised deferred tax assets on tax losses incurred by Mall Group amounting to PLN 35,549.

11.1 PILLAR TWO

The Group is within the scope of the EU Pillar Two rules, with its ultimate parent entity being a Luxembourg tax resident company. The Group therefore will be required to calculate its GloBE effective tax rate for each jurisdiction where it operates and will be liable to pay a top-up tax for the difference between its GloBE effective tax rate per jurisdiction and the 15% minimum rate. Fiscal 2024 will be the first fiscal year for which the EU Pillar Two rules apply, with any tax due being payable during 2026.

The Group has applied the exception to recognising and disclosing information about deferred tax assets and liabilities related to Pillar Two income taxes, as provided in the amendments to IAS 12 issued in May 2023. With the assistance of an external advisor, the Group has significantly progressed with its assessment of the exposure to the Pillar Two legislation, in all jurisdictions where it is present. The assessment of the potential exposure to Pillar Two income taxes is based on the available recent tax

filings, country-by-country reporting, and financial statements available for the constituent entities in the Group. Based on preliminary testing under the OECD Transitional Safe Harbour Rules, the Group expects that it could benefit from such safe harbour rules, meaning that no additional taxes are expected to be due under the Pillar Two rules in all jurisdictions where it operates with the exception of Croatia. In Croatia the criteria for safe harbour rules were not met, hence information required for top-up tax assessment is still being gathered and, therefore, the assessment is not yet complete. However, considering the relatively small proportion of the Group's operations in Croatia, its share of profit before tax and considering various GloBE adjustments, it is expected that any top-up tax would be insignificant.

The Group will continue to monitor and analysis the development of the Pillar Two rules in each of the covered jurisdictions and the analysis will be updated accordingly.

12.

Earnings per share

The amounts in this note are provided in PLN and not in thousand PLN.

	6 months ended 30.06.2024	6 months ended 30.06.2023
Net profit attributable to equity holders of the Parent Company	588,873,992	275,999,967
Profit for ordinary shareholders	588,873,992	275,999,967
Average number of ordinary shares	1,055,683,654	1,056,496,154
Profit per ordinary share (basic)	0.56	0.26
Effect of diluting the number of ordinary shares	2,269,950	1,522,511
Number of ordinary shares shown for the purpose of calculating diluted earnings per share	1,057,953,604	1,058,018,665
Profit per ordinary share (diluted)	0.56	0.26

	3 months ended 30.06.2024	3 months ended 30.06.2023
Net profit attributable to equity holders of the Parent Company	347,054,360	118,954,242
Profit for ordinary shareholders	347,054,360	118,954,242
Average number of ordinary shares	1,056,704,721	1,056,677,614
Profit per ordinary share (basic)	0.33	0.11
Effect of diluting the number of ordinary shares	2,493,735	1,751,181
Number of ordinary shares shown for the purpose of calculating diluted earnings per share	1,059,198,456	1,058,428,795
Profit per ordinary share (diluted)	0.33	0.11

Basic earnings per share are calculated by dividing the net profit for the period attributable to ordinary equity holders of the Parent Company, by the weighted average number of ordinary shares.

At the beginning of the period, the ordinary shares issued by the Parent stood at 1,056,904,853 and for the purpose of calculating the Earnings per Share were decreased by 2,242,266 treasury shares held by the Group.

In April 2024 the Group distributed 2,111,752 units to employees upon the next vesting date of Allegro Incentive Plan and at 30 June 2024 the remaining 130,514 undistributed shares were held as Treasury Shares and for the purpose of basic earnings per share calculation decreased ordinary shares of the Parent.

The average number of ordinary shares used for the purpose of calculating basic Earnings per Share for 2024 was 1,056,704,721 and 1,055,683,654 for the three and the six month periods respectively.

The dilutive item presented in the table above refers to RSU units granted as part of the AIP program, which have a dilutive impact on the EPS calculation in so far as they result in the issuance of ordinary shares for less than the average market price of ordinary shares during their vesting period.

The PSU variant of the AIP program has a contingent dilutive effect on the EPS calculation for the six month period ended 30 June 2024 and 2023. However it was not concluded to be dilutive, as the performance conditions required for delivery of shares to the program participants have not yet been met in the current financial year.



allegro

NOTES TO THE INTERIM CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

13. Trade and other receivables

The value of the Group's trade and other receivables was as follows:

	30.06.2024	31.12.2023
Trade receivables, gross	243,132	994,605
Impairment of trade receivables	(72,180)	(86,615)
Trade receivables, net	170,952	907,990
Other receivables	145,273	123,208
VAT receivables	9,793	14,934
Tax receivables	45,645	32,210
Total	371,663	1,078,342

The Group's trade receivables comprise amounts due from companies and individuals and their concentration level is low.

Due to the short-term nature of current receivables, their fair value is considered to be the same as their carrying amount.

The significant decrease of trade receivables is driven mainly by introduction of a fee deduction mechanism resulting in priority to draw the success fee earned on marketplace activities from the inflows that merchant is receiving from the customer. This resulted in the decrease of the receivables balance and translated to lower impairment loss recognised during the period.

14.

Consumer loans

Consumer loans represent loans granted to buyers on the Allegro platform. Loans are granted for 30 days without interest and instalment loans for between 3 and 20 months with an annualised interest rate that increased from 10.5% as of 31 December 2023 to 18.5% as of 30 June 2024. Furthermore, Smart! users may take 2-month zero interest instalment loans.

All loans are granted on the territory of Poland in Polish zloty (PLN).

14.1

CONSUMER LOANS AT FAIR VALUE THROUGH PROFIT AND LOSS

BUSINESS MODEL

The Group operates a business model whereby it realises cash flows from its consumer loans mainly from the sale of these loans to its financing partners: Aion Bank S.A. and starting from March 2024, Banco Santander. Even though the Group collects the contractual cash flows while it holds these loans, the objective of such a business model is not achieved by both collecting contractual cash flows and selling financial assets as the collection of contractual cash flows is not integral to achieving the business model's objective; instead, it is incidental to it. The sold loans qualify for derecognition even when the Group functions as a collection agent, handling collections on behalf of the banks.

Upon the origination of the consumer loans the Group cannot initially determine which loans will be sold. However, due to the significant volume of the loans that eventually are sold, the fair value through profit and loss model is applied to all the loans.

The following table presents the consumer loans measured and recognised at fair value as at 30 June 2024 and 31 December 2023.

Consumer loans at FVTPL as at 01.01.2024	403,261
New consumer loans originated	5,017,222
Fair value measurement	53,169
Consumer loans derecognised (repaid)	(1,851,430)
Consumer loans derecognised (sold)	(3,307,752)
Consumer loans at FVTPL as at 30.06.2024	314,470
Consumer loans at FVTPL as at 01.01.2023	209,335
Reclassified from amortised cost (change in business model)	157,540
Consumer loans at FVTPL as at 01.01.2023	366,875
New consumer loans originated	8,323,922
Fair value measurement	65,243
Consumer loans derecognised (repaid)	(3,604,149)
Consumer loans derecognised (sold)	(4,748,630)
Consumer loans at FVTPL as at 31.12.2023	403,261

In the six month period ended 30 June 2024 the Group executed several consumer loan sale transactions. In effect the risk, rewards and control were transferred to the financing partner with the relevant consumer loans being derecognised.

In relation to the consumer loans being subject to sale transaction to Banco Santander, only the principal cash flows of the loans originated by Allegro Pay are transferred to the financing partner, whilst the right to interest arising on those cash-flows is retained by the Group.

The fair value measurement of the loans is classified at level 3 of the fair value hierarchy. Fair value measurement is based on contractual cash flows adjusted by a credit risk element. They are discounted with a discount rate which comprises the risk-free rate and the effective margin. Assignment of the effective margin for the purpose of calculating the discount factor is based on the exposure's characteristics at measurement date.

The majority of consumer loans are sold to the financing partner in the ordinary course of business, usually within 1 month from the origination date. The gain/loss generated on those transactions is minimal, as the pricing method agreed on the contractual basis does not materially differ from the fair value of the financial assets being subject to the sale transaction. At each reporting period, the Group compares the fair value of consumer loans against the expected price that would have been received from the financing partner if the sale transactions had occurred at the end of the reporting period. The outcome of this analysis proves this discrepancy not to be material.

There was no transfer into or out of Level 3 of the fair value hierarchy in the periods covered by these Interim Condensed Financial Statements.

15.

Cash and cash equivalents

At the balance sheet date cash and cash equivalents comprised:

	30.06.2024	31.12.2023
Cash at bank	436,032	526,354
Bank deposits	3,026,500	1,321,901
Cash equivalents	182,687	200,867
Total	3,645,219	2,049,122

Cash equivalents comprise payments in transit made by the Group's customers via electronic payment channels.

16.

Trade and other liabilities

Trade and Other Liabilities at the balance sheet date comprised:

	30.06.2024	31.12.2023
Trade liabilities	1,320,934	1,362,666
Contract and refund liabilities	214,392	239,083
VAT liabilities	108,561	159,088
Purchase of non-financial assets	19,556	26,474
Social insurance and other tax liabilities	45,178	38,283
Withholding tax liabilities	407	2,303
Other liabilities	181,018	78,801
Total	1,890,046	1,906,698

Trade liabilities are usually paid within 30 days of recognition. The fair value of trade and other liabilities are considered to be the same as their carrying amount due to their short-term nature.

The increase of other liabilities is related mainly to other financial liabilities being the obligation towards the Banco Santander (see note 14) to pass-through the cash-flows that was collected by the Group as part of the servicing arrangement, yet arises on the consumer loans that were sold to the financing partner. This obligation was settled after the date of this Interim Condensed Consolidated Financial Statements.

17.

Financial assets and financial liabilities

The Group holds the following financial instruments:

	Note	30.06.2024	31.12.2023
Financial assets at amortised cost		3,982,866	3,107,400
Trade receivables and other receivables ^[1]	13	316,224	1,031,198
Cash and cash equivalents	15	3,645,219	2,049,122
Restricted cash		15,551	20,087
Investments		364	364
Other financial assets		5,508	6,629
Financial assets at FVPL		314,470	403,261
Consumer loans at fair value	14	314,470	403,261
Derivative financial instruments at FVOCI		284	89,191
Derivative financial assets (cash flow hedge)	5	284	89,191

[1] excluding tax-related settlements

	Note	30.06.2024	31.12.2023
Financial liabilities at amortised cost		8,353,988	8,341,961
Trade and other liabilities ^[2]		1,702,875	1,656,892
Borrowings		6,064,711	6,067,487
Lease liabilities (outside IFRS9 scope)	5	586,402	617,582
Derivative financial instruments at FVPL		2,507	—
Derivative financial liabilities		2,507	—
Derivative financial instruments at FVOCI		527	13,703
Derivative financial liabilities (cash flow hedge)	5	527	13,703

[2] excluding deferred income and tax-related settlements

The Group has entered into several Interest Rate Swap contracts to reduce the portion of interest rate risk exposure, as all outstanding borrowings bear a floating interest rate. These instruments are designated as the hedge of the future cash flow, thus the revaluation of existing contracts is recognised as a component of Other Comprehensive Income.

The fair values of the interest rate swaps are calculated by discounting the future cash flows of both the fixed rate and variable rate interest payments. The inputs used in determining the fair value fall within Level 2 of the fair value hierarchy (inputs observable for an asset or liability, either directly or indirectly, other than quoted prices in active markets for identical assets or liabilities). These inputs include fixed interest rate, discount rate and the yield curve.

The Group complied with the financial covenants of its borrowing facilities during the reporting periods and after the balance sheet date until the date of authorisation of these Interim Condensed Consolidated Financial Statements for the issue.

18.

Related party transactions

All transactions were entered into on an arm's length basis.

The following transactions were concluded with related parties.

Related party	6 months ended 30.06.2024				3 months ended 30.06.2024				As at 30.06.2024		
	Revenues	Expenses	Financial income	Financial costs	Revenues	Expenses	Financial income	Financial costs	Receivables	Payables	Loans granted
Associates:											
Polskie Badania Internetu Sp. z o.o.	—	153	—	—	—	—	—	—	—	—	—
Allegro Foundation	64	795	—	—	—	—	—	—	32	—	—
Other:											
Business Office Services	—	192	—	—	—	63	—	—	—	—	—
Alter Domus Luxembourg S.à r.l	—	222	—	—	—	111	—	—	—	—	—
Culture Amp	—	148	—	—	—	—	—	—	—	—	—
Total	64	1,510	—	—	—	174	—	—	32	—	—

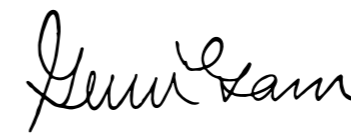
Related party	6 months ended 30.06.2023				3 months ended 30.06.2023				As at 31.12.2023		
	Revenues	Expenses	Financial income	Financial costs	Revenues	Expenses	Financial income	Financial costs	Receivables	Payables	Loans granted
Associates:											
Polskie Badania Internetu Sp. z o.o.	—	146	—	—	—	62	—	—	—	29	—
Allegro Foundation	51	695	—	—	26	—	—	—	23	—	—
Other:											
Business Office Services	—	249	—	—	—	235	—	—	—	—	—
Alter Domus Luxembourg S.à r.l	—	144	—	—	—	143	—	—	—	67	—
Total	51	1,234	—	—	26	440	—	—	23	96	—

19.

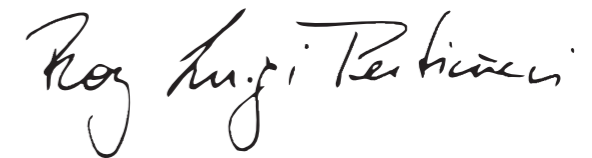
Events occurring after the reporting period

No reportable events occurred between the balance sheet date and the date of these Interim Condensed Consolidated Financial Statements.

APPROVED BY THE BOARD
AND SIGNED ON ITS BEHALF BY:



Gary McGann
Director and Chairman



Roy Perticucci
Director and CEO